Iowa's Area Education Agencies are enhancing and expanding resources and services provided to all Iowa school districts. As an example, in September the AEAs negotiated a contract that made available myIGDIs literacy screening for preschool learners at a free or minimal cost for use by districts which had been using IGDIs. We are pleased to announce the following opportunities that are available to your school district through Iowa's AEAs.

New formative assessment resources coming in 2018: FastBridge Learning contract expansion to include math, behavior, and additional literacy resources

For several years, districts have leveraged the FAST system for literacy/reading for grades K-6 through a contract made available through the Iowa Department of Education. The opportunity to use formative assessments in additional content areas will be available through a new 2018-2019 contract with FastBridge Learning and subsidized by Iowa's AEAs.

While the related training and other planning efforts are still in the works, we're pleased to share that Iowa's AEAs have reached an agreement with FastBridge Learning to offer districts the opportunity to partner with the AEA system to expand the suite of formative assessment tools available for K-6 students across the state, with a district option of beginning in either the spring or fall of 2018. Through the new contract, districts will now be able to access the full Fastbridge suite of resources for mathematics and behavior assessment, reporting and analysis, and will include additional aspects of literacy that were not available through the current module.

Additional timelines, deadlines, reminders, and other details will be shared as the agreement between FastBridge and Iowa's AEAs is finalized.

Pricing
Iowa's AEAs will subsidize costs for districts to upgrade their DE provided FAST subscriptions, making these valuable tools very affordable. Districts taking advantage of this offer will gain access to all K-6 FAST application features, which includes additional functionality in the area of literacy and access to data warehousing, reporting, training and certification in mathematics and behavior. Subscriptions are based on a per student annual cost. Your AEA and the statewide AEA system have committed to covering 50% of the cost for each K-6 student in Iowa.

Please note:
FastBridge does not support partial upgrades within a school**. For any participating school, the upgrade must include the entire population of the K-6 students in that school.
There is an additional option to purchase FAST for grades 7-12. Standard FAST subscriptions for grades 7-12 may be purchased at $6 per student, to be paid exclusively by the district, as the DE and AEAs are not sharing costs for grades 7-12. FastBridge Learning will honor contract extensions at proposed rates through the 2020-21 school year. Rate increases (if any) will not exceed 10 percent in school years 2021-2022 and 2022-2023 but are thereafter subject to change based on market rates.
It is important to note the AEA agreement is contingent upon FastBridge Learning Software's continuation of the Service and Professional Services agreement with the Iowa Department of Education for the Early Literacy Implementation.

Per student subscription fees will be determined through volume discount tiers shown below beginning with the 2018-19 school year. These tiers are based on total state participation. The prices below reflect the total cost, as well as the amounts each district and the AEA would share for the cost per K-6 student (50% each). The tiered cost is determined by the statewide number of students/schools signed up on July 1 of each year.

Statewide Count of Participating Students	Total Cost per student for Full Suite Upgrade	School District Share of Total Cost per Student
250.000	$2.00	$1.00
200,000	$2.25	$1.12
150,000	$2.50	$1.25
100,000	$2.75	$1.37
75,000	$3.00	$1.50
50,000	$3.25	$1.62
35,000	$3.50	$1.75
20,000	$3.75	$1.87
<20,000	$4.00	$2.00

Deadlines and Details for Participating

- This agreement does not change any agreement an individual district has in place with Fastbridge.
- Districts interested in participating in this opportunity should notify your AEA contact (See below):

Central Rivers	Julie Davies (jdavies@centralriversaea.org)
Grant Wood	Kris Donnelly (kdonnelly@gwaea.org)
Great Prairie	Cindy Yelick (cindy.yelick@gpaea.org) Lonna Anderson (lonna.anderson@gpaea.org)
Green Hills	Theresa Busch (tbush@ghaea.org)
Heartland	Kevin Fangman (kfangman@heartlandaea.org)
Keystone	Tesha Ruley (truley@aea1.k12.ia.us)
Mississippi Bend	Shane Williams (swilliams@mbaea.org)
Northwest	Tim Grieves (tgrieves@nwaea.org) Katy Evenson (kevenson@nwaea.org)
Prairie Lakes	Jeff Herzberg (jherzberg@plaea.org) Linda Spencer (lspencer@plaea.org)

- There are two different start windows available, thus two potential deadline dates are listed below. Fastbridge will include the Spring 2018 assessment window for districts/schools who commit to 2018-19 participation, **at no additional charge**.
  - If your district would like to commit to participation in 2018-19, but start using the assessments in the spring 2018, please notify your AEA contact by Jan. 15, 2018.

  - **Deadline for 2018-19 participation, beginning in fall 2018, is June 15, 2018**

** *Clarification for the following line –*
Please note: FastBridge does not support partial upgrades within a school. For any participating school, the upgrade must include the entire population of the K-6 grade bands that the school subscribes for.

The word "school" in the note above refers to "school building", not the district. All K-6 students in Iowa are currently licensed for the literacy module of FastBridge. All K-6 students within a "school building" are authenticated for the literacy module and FastBridge can only add "all the students" in the building to the math and behavior modules. It is not possible to separate out students by grade level.

Examples
School district A has one K-6 building in the district. FastBridge licensing options include:
· *All K-6 students in the school building.*

School district B has two K-6 buildings in the district. FastBridge licensing options include:
· *All K-6 students in the school buildings 1 and 2.*
· *All K-6 students in school building 1, no students in school building 2.*
· *All K-6 students in school building 2, no students in school building 1.*

School district C has two elementary buildings in the district. One building houses grades K-4 and one building houses grades 5 and 6. FastBridge licensing options include:
· *All K-4 students in school building 1, all grades 5 and 6 students in school building 2.*
· *All K-4 students in school building 1, no grades 5 and 6 students in school building 2.*
· *No K-4 students in school building 2, all grades 5 and 6 students in school building 2.*

School district D has one K-8 school building in the district. FastBridge licensing options include:
· *All K-6 students in the K-8 school building.*

School district E has one K-3 school building, one grades 4 and 5 school building and one grades 6, 7 and 8 school building. The school district wants to license FastBridge for grades 1-4. FastBridge licensing options include:
· *All K-3 students in school building 1, all grades 4 and 5 students in building 2 and no students in the grades 6, 7 and 8 building. (All students in grades K-5 must be licensed. Grade 5 students in building two have to be licensed because they are in the same building as the grade 4 students.)*