

Tab 1



Oakland Unified School District

RFP#26-174NS Produce, Fresh Fruits and Vegetables

Reply to Questions Received Through March 11, 2026

Date: March 16, 2026

To: All Prospective Respondents

From: Rosaura Altamirano, *Senior Manager, Supply Chain & Logistics*

This notice responds to the questions received by the Oakland Unified School District regarding RFP#26-174NS Produce, Fresh Fruits and Vegetables.

Question 1	Confirming delivery window is from 7-10AM? Can that window be extended?
Answer 1	7-10am is the preferred window. The district can extend this window on a case by case basis. There are limits based on staffing at individual sites.

Question 2	Is your produce vendor required to rotate product in the coolers or place it on shelves?
Answer 2	No, the vendor is not required to rotate product at the delivery sites nor place it on the shelves.

Question 3	Does the RFP spreadsheet include produce volume going in to the central kitchen (The Center?) If so, what is the estimated weekly volume going into the central kitchen?
Answer 3	The spreadsheet includes total volume needed for the District, including volume being delivered to the Center. Site delivery needs vary throughout the year as does volume delivered to the Center.

Question 4	We had a couple quick clarifying questions. First, would you be able to provide a bit more context on how the “all or nothing” structure is applied in practice?
-------------------	--

Answer 4	The award under this RFP is an "all or nothing award." The Proposer must propose on every item listed on the Itemized Bid List or provide a detailed explanation as to why the Proposer cannot propose on the product. Failure to do so will result in Proposer's proposal being deemed non-responsive. The only exception is for any products listed as "OPTIONAL." Failure to propose on items listed as OPTIONAL will not result in the proposal being deemed non-responsive.
-----------------	--

Question 5	Additionally, for certain produce items, would #2 grade product be acceptable if it meets quality and food safety standards?
Answer 5	Only propose Grade 1/Grade A product.

Question 6	For items where organic is not specifically listed, is there a preferred way for proposers to include organic pricing if available?
Answer 6	Yes. Proposers may add any additional items at the bottom of the item list. Please use the "Notes" field to note that an items is and additional item with the text "Additional Item".

Tab 2

