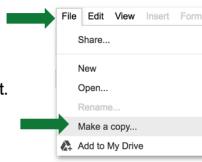


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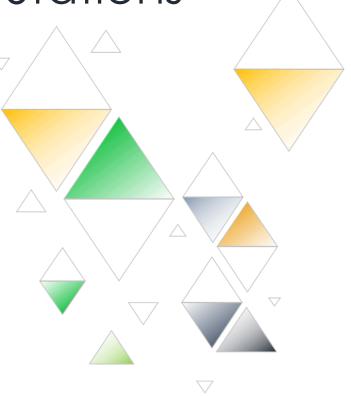
PROJECT PROPOSAL

PREPARED FOR

DISTRICT

PREPARED BY

S. LI



VERSION HISTORY

VERSION	APPROVED BY	REVISION DATE	DESCRIPTION OF CHANGE	AUTHOR

PROPOSAL DETAILS

PROJECT TITLE	City Parks EV Stations			
SUBMITTED BY	S. Li	PROJECT TYPE		
PHONE / EMAIL	(###) ###-####/sli@positivecharge	TOTAL ESTIMATED BUDGET	\$570,000	
DATE OF PROPOSAL	11/11/20XX	VERSION NO.		
PROJECTED START DATE	01/09/20XX	PROJECTED COMPLETION DATE	02/06/20XX	

PREPARED BY	TITLE	DATE

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1. PROJECT OVERVIEW

1.1 WHO WE ARE

Positive Charge is an EV charging station provider. Our EV charging stations are cost-effective, reliable, and environmentally sound. Our purpose is to reduce the impact of fossil fuel cars on our climate.

1.2 YOUR NEEDS

As part of your green economy plan and to qualify for federal funding, you need to install EV charging stations in your district parks.

1.3 OUR OBJECTIVES

We will install EV charging stations in all district parks.

1.4 COST + TIMELINE ESTIMATES

The project cost is estimated at \$570,000 with a four-week timeline.

2. WHY WE'RE THE BEST FIT

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Positive Charge has a ten-year record of production and customer satisfaction.

2.2 SERVICES

We design and manufacture EV charging stations. We provide installation services for numerous projects.

2.3 OUR TEAM

Our team is experienced and a majority of our employees and technicians have been with Positive Charge for over five years.

2.4 OUR WORK

Our work contributes to a green economy in an effort to boost investment in electronic vehicle charging.

3. NEEDS AND ISSUES

NEED / ISSUE DESCRIPTION	The district needs publicly accessible and reliable charging stations in its parks.
LENGTH OF TIME EXISTED	This need has existed for seven years.
PREVIOUSLY ADDRESSED?	N/A
IF SO, WHAT WAS THE OUTCOME?	N/A
IMPACT OF NEED / ISSUE	This need minimizes the benefits of a city-wide green initiative and prevents the district from qualifying for federal funding.
ADDITIONAL INFO	
NEED / ISSUE DESCRIPTION	
LENGTH OF TIME EXISTED	
PREVIOUSLY ADDRESSED?	
IF SO, WHAT WAS THE OUTCOME?	
IMPACT OF NEED /	
ADDITIONAL INFO	
NEED / ISSUE DESCRIPTION	
LENGTH OF TIME EXISTED	
PREVIOUSLY ADDRESSED?	
IF SO, WHAT WAS THE OUTCOME?	
IMPACT OF NEED /	
ADDITIONAL INFO	

4. GOALS

GOAL DESCRIPTION	KEY BENEFITS
EV charging station installation.	Cost efficiency and less environmental impact
Monitoring and testing charging station performance during the project timeline.	Quality control and safety

5. SCOPE OF WORK

District park permits, power relay, wire-to-wire connections, and charging station installation					

6. DELIVERABLES

DESCRIPTION	NOTES
EV charging stations in all of the district's parks	

7. TIMELINE / MILESTONES

<u> </u>	
Overview	

EV charging station installations will be completed by the February 6 end date.

START DATE	END DATE
January 9	February 6

8. COST STRUCTURE

Overview		

NEEDS / INVESTMENT	ESTIMATED COST
EV charging stations	\$500,000
Labor	\$50,000
Miscellaneous costs	\$20,000
ESTIMATE TOTAL	\$570,000

8.1 PAYMENT TERMS

Terms are 40% due at the project start date with the remaining 60% due at the end date.

9. STAFFING RESOURCES		
Overview		
FUNCTION	CAPABILITY REQUIREMENTS	FTE
10. MEASUREMENTS OF SUCC		
10.2 REPORTING METHOD + SCH	HEDULE	

11. ENDORSEMENTS

ENDORSED BY	COMPANY / AFFILIATION	PHONE / EMAIL / ADDRESS
12. NEXT STEPS		

13. RELATED DOCUMENTS

FUNCTION	DESCRIPTION	FILE NAME / LOCATION / LINK		

14.	TERMS AN	ID CONDITION	NS		
PRO	DPOSAL MAY BE	WITHDRAWN IF NOT A	ACCEPTED BY DATE OF		
15.	ACCEPTA	NCE OF PROF	POSAL		
	HORIZED NT SIGNATURE			DATE OF ACCEPTANCE	

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