

This is what I use for calling mobile numbers, if you want help finding a niche which predominantly mobile numbers to call without gatekeepers then ask ChatGPT, it'll usually be service businesses. Think about the largest ones out there like, painters, kitchen renovators, carpenters, private chefs, event planners etc.. Make a list and then do some research into them and start building a list. Do not waste hours, even minutes, just make sure there's margin, and a demand for their service and you're good to go.

I personally did spray painters if you want to carbon copy exactly what I did (If you're in the UK, try something else as i've made my way through many of the larger cities)

Anyway, here's the script i've been using:

Hi is it <name>?

"Yes"

Hi <name>, it's <your name>. I know you're busy, so I'll keep this quick. I just wondered if you could handle an extra <number of customers e.g. "5-10" or "3-6" depending on the niche and how long their projects take> <Dreamstate customers - what these guys want in their industry right now> right now?

For example

Hi Tim, it's Jancs, I know you're busy so I'll keep this quick, I just wondered if you could handle an extra 5-10 spray painting customers right now?

(now their response could be one of a couple things:)

**Positive response:** Perfect, I help respraying companies like yours book more residential bookings. You don't have to do anything extra yourself. I generate the leads for you and make sure they're genuine and won't waste your time. And if you're not happy with the amount of customers I'm bringing in, you won't pay. Would this be something you'd be interested in?

**Vague response** - Ok before you hang up, I'm not here to sell you on anything, all I want to do is propose a quick 10-15 minute chat sometime over this week so I can share my ideas with you and get past this awful cold calling stage. No obligation, if you like my ideas you can implement them yourself.

**Negative response** - Ok so before you hang up, is it worth me telling you why I called to know if I should call back another time?

**"What is it you do?" / Service Explanation** - So what I do is, I'll do an analysis of your business online, like your website and social media, etc, and compare what you're doing to what the top <niche> are doing in the industry right now to attract consistent customers and fully book

out their calendar. And bring the methods they're using directly over to your business. Would you be open for a chat about this sometime this, or next week?

If they're happy to get on a call, this is the process I use to booking them in

Ok do you have sometime this week or next week where we can go over this?

*"Um yes, I can do this week"*

Ok cool, what day suits you, Thursday or Friday?

*"Thursday"*

Morning or afternoon?

*"Afternoon"*

Ok cool, can I give you a call around 2?

(if no, ask for another time, make it sound like you're busy though, like say "let me have a quick look through my calendar")

How does half 12 sound?

*"Yeah i can do then"*

Awesome <first name>, I'll gie you a call thursday at around half 12 that's correct?"

*"Yep, Cheers"*

Cheers, have a good day

<hang up>