

Privacy Policy and Cookie Policy

Last Modified May 2, 2020

Background:

OperationsAlly understands that your privacy is important to you and that you care about how your information is used and shared online. We respect and value the privacy of everyone who visits Our Sites (www.operations-ally.com, apps.operations-ally.com, operationsally.pythonanywhere.com) and will only collect and use information in ways that are useful to you and in a manner consistent with your rights and Our obligations under the law.

This Policy applies to Our use of any and all data collected by us in relation to your use of Our Site. Please read this Privacy Policy carefully and ensure that you understand it. **Your acceptance of Our Privacy Policy is deemed to occur upon your first use of Our Site AND/OR you will be required to accept this Privacy Policy when signing up for an Account.** If you do not accept and agree with this Privacy Policy, you must stop using Our Sites immediately.

1. **Definitions and Interpretation**

In this Policy the following terms shall have the following meanings:

“Account”	means an account required to access and/or use certain areas and features of Our Site;
“Cookie”	means a small text file placed on your computer or device by Our Site when you visit certain parts of Our Site and/or when you use certain features of Our Site. Details of the Cookies used by Our Site are set out in section 12, below;]
“Our Site”	means either website, www.operations-ally.com or our apps sites: apps.operations-ally.com , operationsally.pythonanywhere.com
“We/Us/Our”	means OperationsAlly and Ada Y. Barlatt: PO Box 22042 Westmount PO Waterloo, ON N2L 2R0 Canada

2. **Information About Us**

2.1 Our Site is **owned and** operated by **Us**.

3. **Scope – What Does This Policy Cover?**

This Privacy Policy applies only to your use of Our Site. It does not extend to any websites that are linked to from Our Site (whether We provide those links or whether they are shared by other users). We have no control over how your data is collected, stored or used by other websites and We advise you to check the

privacy policies of any such websites before providing any data to them.

4. **What Data Do We Collect?**

Some data will be collected automatically by Our Site **for further details, please see section 12 on Our use of Cookies**, other data will only be collected if you voluntarily submit it and consent to Us using it for the purposes set out in section 5, for example, when signing up for an Account. Depending upon your use of Our Site, We may collect some or all of the following data:

- 4.1 **Name;**
- 4.2 **date of birth;**
- 4.3 **business/company name**
- 4.4 **job title;**
- 4.5 **profession;**
- 4.6 **contact information such as email addresses and telephone numbers;**
- 4.7 **demographic information such as preferences and interests;**
- 4.8 **financial information such as credit / debit card numbers;**
- 4.9 **IP address (automatically collected);**
- 4.10 **web browser type and version (automatically collected);**
- 4.11 **operating system (automatically collected);]**
- 4.12 **a list of URLs starting with a referring site, your activity on Our Site, and the site you exit to (automatically collected);**
- 4.13 **business information about your current planned email sequences**

5. **How Do We Use Your Data?**

- 5.1 All personal data is stored securely in accordance with the EU General Data Protection Regulation (Regulation (EU) 2016/679) (GDPR) as well as the Canadian Anti-Spam Legislation (CASL). For more details on security see section 6, below.
- 5.2 We use your data to provide the best possible products and services to you. This includes:
 - 5.2.1 **Providing and managing your Account;**
 - 5.2.2 **Providing and managing your access to Our Site;**
 - 5.2.3 **Personalizing and tailoring your experience on Our Site;**
 - 5.2.4 **Supplying Our products and services to you;**
 - 5.2.5 **Personalizing and tailoring Our products and services for you;**
 - 5.2.6 **Responding to communications from you;**
 - 5.2.7 **Supplying you with email (e.g. newsletters, alerts, recipes) that you have subscribed to (you may unsubscribe or opt-out at any time by clicking the link within the email or contacting customercare@operations-ally.com**

5.2.8 Market research;

5.2.9 Analysing your use of Our Site [and gathering feedback] to enable Us to continually improve Our Site and your user experience;

- 5.3 In some cases, the collection of data may be a statutory or contractual requirement, and We will be limited in the products and services We can provide you without your consent for Us to be able to use such data.
- 5.4 With your permission and/or where permitted by law, We may also use your data for marketing purposes which may include contacting you by email AND/OR telephone AND/OR text message AND/OR mail with information, news and offers on Our products AND/OR services. We will not, however, send you any unsolicited marketing or spam and will take all reasonable steps to ensure that We fully protect your rights and comply with Our obligations under the CASL and GDPR.
- 5.5 Under CASL and GDPR we will ensure that your personal data is processed lawfully, fairly, and transparently, without adversely affecting your rights. We will only process your personal data if at least one of the following basis applies:
- a) you have given consent to the processing of your personal data for one or more specific purposes;
 - b) processing is necessary for the performance of a contract to which you are a party or in order to take steps at the request of you prior to entering into a contract;
 - c) processing is necessary for compliance with a legal obligation to which we are subject;
 - d) processing is necessary to protect the vital interests of you or of another natural person;
 - e) processing is necessary for the performance of a task carried out in the public interest or in the exercise of official authority vested in the controller; and/or
 - f) processing is necessary for the purposes of the legitimate interests pursued by us or by a third party, except where such interests are overridden by the fundamental rights and freedoms of the data subject which require protection of personal data.

Please Note: We do not sell products or provide services for children. If you are under 18, you may use our Site only with involvement of a parent or guardian. We reserve the right to refuse service, terminate accounts, or cancel orders placed on our Site in our sole discretion.

6. How and Where Do We Store Your Data?

- 6.1 We only keep your data for as long as We need to in order to use it as described above in section 5, and/or for as long as We have your permission to keep it. In any event, We will conduct an **annual** review to ascertain whether we need to keep your data. Your data will be deleted if we no longer need it in accordance with the terms of our Data Retention Policy. Our Data Retention Policies can be seen here:

www.operations-ally.com/data-protection .

6.2 **Some or all of your data may be stored or transferred outside around the globe. No matter where your data is stored, we will take all reasonable steps to ensure that your data is treated as safely and securely as it would be within the EEA or Canada and under the GDPR and CASL. Such steps may include, but not be limited to, the use of legally binding contractual terms between Us and any third parties We engage and the use of the EU-approved Model Contractual Arrangements.**

6.3 Data security is of great importance to Us, and to protect your data We have put in place suitable physical, electronic and managerial procedures to safeguard and secure data collected through Our Site.

6.2 Steps we take to secure and protect your data can be seen here:
www.operations-ally.com/data-protection:

6.4 Notwithstanding the security measures that We take, it is important to remember that the transmission of data via the internet may not be completely secure and that you are advised to take suitable precautions when transmitting to Us data via the internet.

7. **Do We Share Your Data?**

7.1 We may contract with third parties to supply products and services to you on Our behalf. These may include payment processing, delivery of goods, search engine facilities, advertising and marketing. In some cases, the third parties may require access to some or all of your data. Where any of your data is required for such a purpose, We will take all reasonable steps to ensure that your data will be handled safely, securely, and in accordance with your rights, Our obligations, and the obligations of the third party under the law. We currently contract with:

7.1.1 Google, Dreamhost, Dropbox, YouTube, ActiveCampaign, Book Like A Boss, Paperform, PayPal, Stripe, Sunrise Accounting, Zoom,, PythonAnywhere, PieSync, Zapier, BotStar and Botletter.

7.2 **We may compile statistics about the use of Our Site including data on traffic, usage patterns, user numbers, sales and other information. All such data will be anonymised and will not include any personally identifying information. We may from time to time share such data with third parties such as prospective investors, affiliates, partners and advertisers. Data will only be shared and used within the bounds of the law.**

7.3 In certain circumstances We may be legally required to share certain data held by Us, which may include your personal information, for example, where We are involved in legal proceedings, where We are complying with the requirements of legislation, a court order, or a governmental authority. We do not require any further consent from you in order to share your data in such circumstances and will comply as required with any legally binding request that is made of Us.

8. **What Happens If Our Business Changes Hands?**

8.1 We may, from time to time, expand or reduce Our business and this may

involve the sale and/or the transfer of control of all or part of Our business. Data provided by users will, where it is relevant to any part of Our business so transferred, be transferred along with that part and the new owner or newly controlling party will, under the terms of this Privacy Policy, be permitted to use the data for the purposes for which it was originally collected by Us.

- 8.2 In the event that any of your data is to be transferred in such a manner, you will not be contacted in advance and informed of the changes.

9. **How Can You Control Your Data?**

- 9.1 When you submit information via Our Site, you may be given options to restrict Our use of your data. We aim to give you strong controls on Our use of your data (including the ability to opt-out of receiving emails from Us which you may do by unsubscribing using the links provided in Our emails AND/OR by contacting customercare@operations-ally.com .

10. **Your Right to Withhold Information and Your Right to Withdraw Information After You Have Given it**

- 10.1 You may access certain areas of Our Site without providing any data at all. However, to use all features and functions available on Our Site you may be required to submit or allow for the collection of certain data.
- 10.2 You may restrict your internet browser's use of Cookies. For more information, see section 12.
- 10.3 You may withdraw your consent for Us to use your personal data as set out in section 5 at any time by contacting Us using the details set out in section 15, and We will delete Your data from Our systems. However, you acknowledge this may limit Our ability to provide the best possible **products and** services to you.

11. **How Can You Access Your Data?**

You have the legal right to ask for a copy of any of your personal data held by Us (where such data is held). Please contact Us for more details at customercare@operations-ally.com or using the contact details below in section 14.

12. **What Cookies Do We Use and What For?**

- 12.1 Our Site may place and access certain first party Cookies on your computer or device. First party Cookies are those placed directly by Us and are used only by Us. We use Cookies to facilitate and improve your experience of Our Site and to provide and improve Our products and services. For more details, please refer to section 5, above, and to section 12.6 below. We have carefully chosen these Cookies and have taken steps to ensure that your privacy is protected and respected at all times.
- 12.2 By using Our Site you may also receive certain third party Cookies on your computer or device. Third party Cookies are those placed by websites, services, and/or parties other than Us. We use third party Cookies on Our Site to provide you with the best experience and to gain insights about

visitors' behaviour. For more details, please refer to section 5, above, and to section 12.6 below. These Cookies are not integral to the functioning of Our Site.

- 12.3 All Cookies used by and on Our Site are used in accordance with current Canadian law.
- 12.4 Some parts of the Site use cookies to collect information about your use of the Site and to facilitate return visits. The information collected from cookies is tracked to enhance security and/or to improve the functionality of our Site by avoiding duplicate data entry, facilitating navigation, and increasing the relevance of content. Cookies on our Site may collect the following information: your unique identifier, your preferences and profile information used to personalize the content that is shown, past content choices you've made. Cookies on our Site, and the associated data, may be used for the purposes stated herein. Some cookies used by Us may remain on your computer after they leave the Web site.
- 12.5 As discussed in more detail in this section, you can set your browser to alert you to cookies being placed, in which case a prompt screen will describe information about the cookie, its duration, and the server to which it is being returned.) There may be some cookies on certain tools that are of longer duration. Cookies may also be of benefit to you by creating a more streamlined login process and preserving order information between sessions. In the future, as We enable further customization of our Site, cookies will help in assuring that information provided to you will be the most relevant to your needs.
- 12.6 While we do not offer an opt-out on the Site for cookies, browsers provide you with information and control over cookies. You can set your Web browser to alert you when a cookie is being used. You can also get information on the duration of the cookie and what server your data is being returned to. You then have the opportunity to accept or reject the cookie. Additionally, you can set your browser to refuse all cookies or accept only cookies returned to the originating servers. You can generally disable the cookie feature on your browser without affecting your ability to use our Site, except in some cases where cookies are used as an essential security feature necessary for transaction completion.
- 12.7 Our Site uses analytics services provided by Google Analytics and ActiveCampaign. Website analytics refers to a set of tools used to collect and analyse usage statistics, enabling Us to better understand how people use Our Site. This, in turn, enables Us to improve Our Site and the products and services offered through it. You do not have to allow Us to use these Cookies, as detailed below, however whilst Our use of them does not pose any risk to your privacy or your safe use of Our Site, it does enable Us to continually improve Our Site, making it a better and more useful experience for you.
- 12.8 The analytics service(s) used by Our Site use(s) Cookies to gather the required information. Certain of these Cookies may be placed immediately when you first visit Our Site and it may not be possible for Us to obtain your prior consent. You may remove these Cookies and prevent future use of them by following the steps set out below in section 12.9.

- 12.9 You can choose to enable or disable Cookies in your internet browser. Most internet browsers also enable you to choose whether you wish to disable all cookies or only third party cookies. By default, most internet browsers accept Cookies but this can be changed. For further details, please consult the help menu in your internet browser or the documentation that came with your device.
- 12.10 You can choose to delete Cookies at any time however you may lose any information that enables you to access Our Site more quickly and efficiently including, but not limited to, login and personalisation settings.
- 12.11 It is recommended that you keep your internet browser and operating system up-to-date and that you consult the help and guidance provided by the developer of your internet browser and manufacturer of your computer or device if you are unsure about adjusting your privacy settings.

13. **Summary of Your Rights**

Under the CASL, GDPR, you have:

- 13.1 the right to request access to, deletion of, or correction of, your personal data held by Us;
- 13.2 the right to complain to a supervisory authority;
- 13.3 be informed of what data processing is taking place;
- 13.4 the right to restrict processing;
- 13.5 the right to data portability;
- 13.6 object to processing of your personal data;
- 13.7 rights with respect to automated decision-making and profiling (see section 14 below).

To enforce any of the foregoing rights or if you have any other questions about Our Site or this Privacy Policy, please contact Us using the details set out in section 15 below.

14. **Automated Decision-Making and Profiling**

- 14.1 In the event that We use personal data for the purposes of automated decision-making and those decisions have a legal (or similarly significant effect) on You, You have the right to challenge to such decisions under GDPR, requesting human intervention, expressing their own point of view, and obtaining an explanation of the decision from Us.
- 14.2 The right described in section 14.1 does not apply in the following circumstances:
 - a) The decision is necessary for the entry into, or performance of, a contract between the You and Us;
 - b) The decision is authorised by law; or
 - c) You have given you explicit consent.
- 14.3 Where We use your personal data for profiling purposes, the following shall apply:

- a) Clear information explaining the profiling will be provided, including its significance and the likely consequences;
- b) Appropriate mathematical or statistical procedures will be used;
- c) Technical and organisational measures necessary to minimise the risk of errors and to enable such errors to be easily corrected shall be implemented; and
- d) All personal data processed for profiling purposes shall be secured in order to prevent discriminatory effects arising out of profiling.

14.4 We currently make the following automated decisions:

14.4.1 Email Marketing and Follow Up Communication

14.5 We currently profile your personal data for the following purposes:

14.3.1 Not Applicable, we do not profile users or contacts.

15. **Contacting Us**

If you have any questions about Our Site or this Privacy Policy, please contact Us by email at customercare@operations-ally.com or by post at PO Box 22042 Westmount PO Waterloo, ON N2L 2R0 Canada. Please ensure that your query is clear, particularly if it is a request for information about the data We hold about you (as under section 11, above).

16 **Severability**

If any one or more of the terms or provisions of this Privacy Policy and Cookie Policy is deemed unlawful, void or for any reason unenforceable by any court in any jurisdiction, then any such term(s) or provision(s) shall be deemed severable from the remaining terms or provisions in such jurisdiction and will not affect the validity and enforceability of such remaining terms or provisions.

17. **Changes to Our Privacy Policy**

We may change this Privacy Policy as we may deem necessary from time to time, or as may be required by law. Any changes will be immediately posted on Our Site and you will be deemed to have accepted the terms of the Privacy Policy on your first use of Our Site following the alterations. We recommend that you check this page regularly to keep up-to-date.