

Roy Lewis

Address: Highway 2 E, Rugby ND 58368

Phone: (701) 600-5000

Email: roylewis20@hotmail.com

Current Job: Sales Executive at ABC Corporation

Objective: To work in a role where I can contribute to revenue growth and increase in market share by leveraging my experience, expertise and skills in business management, sales planning and strategy and entrepreneurial drive.

Skills

1. Motivated and ambitious to fulfil the job demands and expectations
2. Expertise and skilful in business development and marketing
3. Experience in working with international and global customers and companies
4. Excellent track record of achieving results in increasing the revenue and generating sales that increased the profit margin and efficiency
5. Capable to identify potential business opportunities
6. Exceptional verbal and written communication skills
7. Good time management skills
8. Ability to handle work pressure and can work independently
9. Possess technical skills in computers
10. Brilliant analytical and troubleshooting skills

Experience**Sales Executive, 2017-Present**

ABC Corporations, Chicago, IL

Responsibilities

- Representing the organization in sales meets, conferences, trade fairs and exhibitions
- Launching of products and promoting services
- Planning sales strategies to increase revenue and sales
- Hiring, and interviewing potential sales personnel and training them
- Analyzing and researching the market frequently to understand the competition

Sales Director, 2000-2016

XYZ Company, Chicago, IL

Responsibilities

- Increase of customer base by providing acceptable quotations
- Prepare sales report and calculate the year on year and quarterly improvements and growth
- Understand the market potential by conducting surveys and feedback
- Identify opportunities for revenue growth and sales increase

Education

California State College of Science, Dakota

Bachelors of Marketing Management

1996-2000, 6.8 GPA

Dorville High School, Georgia

High School 1994-1996, 7.8 GPA

Training attended on

1. Consumer Markets and their buying behaviour
2. Devising marketing and sales strategies
3. Business management and development

Personal information

- Civil Status: Married, with one child
- Date of Birth: August 28, 1980
- Hobbies: Reading, travelling, swimming, cycling

References

- Ana Dsouza, Regional Marketing Head, ABC Corporations Ph (701) 200-7199