# What is a Peer Cross Promotion Partnership?

My case study today is <u>Wonder Tools</u>, who reached out to me with this Email. I had never previously heard of this Newsletter. He found me on <u>LetterGrowth</u>. The first to reach out to me there.

#### His Email to me:

#### Cross promotion via Lettergrowth Inbox x



Hi! I saw your newsletter on Lettergrowth - seems like our audiences are both very much interested in AI.

Here's more context and metrics for my newsletter, Wonder Tools, for the cross-promo.

Are you open to to a cross-promo where we mention one another's newsletters?

Best, Jeremy

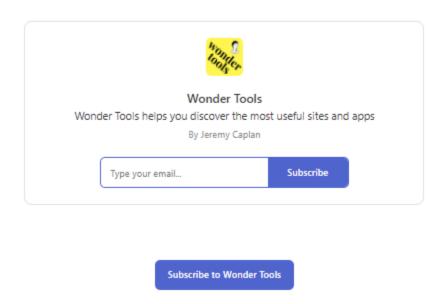
1. We each do one cross-promotion of each other's Newsletter in our Newsletter (usually at the top of the issue)

My Template to Promote his Newsletter - logo - header - details - Call to actions(s) =



#### Discover the most useful sites and apps

- Wonder Tools is a free weekly newsletter that helps you discover the most useful sites and apps.
- . More than 36,000 readers rely on it to save time and stay ahead of the curve.
- · Avoid missing out on new A.I. tools, apps and things that might benefit you.
- A well-known reader Tweeted "One of the most useful weekly newsletters I get." Get it free in your inbox



Link to Newsletter Issue: TBA:

2. One promotion (usually a restack) on Notes



3) We Super follow Eachother on LinkedIn and support each other's posts:









### Jeremy Caplan ♥ (He/Him) · 2nd

Director of Teaching and Learning at CUNY's Newmark Graduate School of Journalism

Talks about #tech, #journalism, #teachingandlearning, #entrepreneurialmindset, and #productivityimprovement

New York, New York, United States · Contact info

3,423 followers · 500+ connections



Vamsi Sistla, Stephane Lagrange, and 15 other mutual connections







And like their posts:

Craig Newmark Graduate
School of Journalism at CUNY

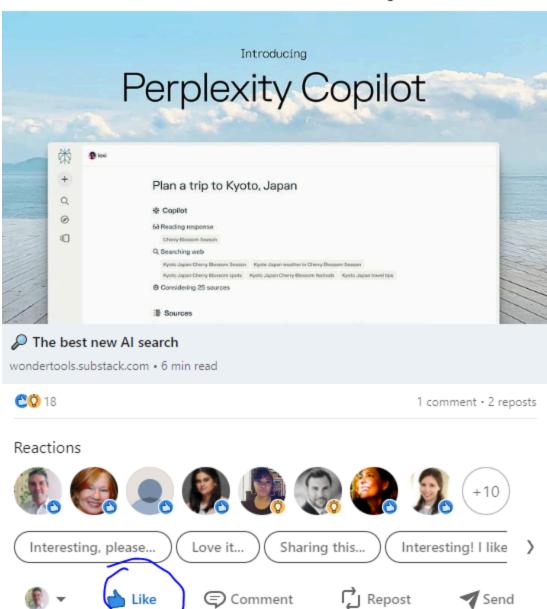




Director of Teaching and Learning at CUNY's Newmark Graduate School ...

I explored AI search in a new #wondertools post.

Bottom line: the stranglehold Google had on search is loosening. These useful new alternatives work well in specific contexts, and others are coming. I'll be curious in the months ahead to see how search habits continue evolving.



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## Why Do Peer Promotions?

- At scale sharing traffic and boosting each other helps with the organic reach and growth
  of our business.
- While recommendations are passive and reach secondary readers, direct cross-promotions are more intentional, nominating each other to actively engaged readers results in more valuable signups.
- Doing cross promotions with Newsletters of roughly the same size, with topic intersections and similar audiences is advisable.