Our Objectives:

- Incentivize private entities and government to fund and invest in affordable housing Emphasize applicable funds into a packet you can share with bank loans, capital campaigns, and grant funds like CDBG, LIHTC, and state funds like Community Legacy funds
- 2. Energize residents to market tiny housing as part of the wider built environment toolkit with tiny house zones, pilot projects, and standalone ADUs
- 3. Encourage legal advocacy in rural counties, small towns, and large cities by emphasizing existing strategic plans' housing needs
- 4. Asset-map related cultural desires like central amenities, arts districts, transit districts, and heritage areas
- 5. Bridge 'kissing cousin' house forms for other low-income affinity groups: homelessness/unhoused, elderly residents, veterans, artists, race and religious minorities, LGBTQ+, migrants and temporary workers, those with chronic health needs

Our Role in Village Projects:

- 1. Identify responsible non-profit entities (CHDOs) with financial capacity and personnel with history of good financing management
- 2. Match-make village projects in need of an operating partnership: an Investor, Lending Agency, Developer; and a community of supporters.
- 3. Collaborate and delegate (or locate a end-to-end solution) to find sites, request pre-development costs, find underwriter, legal, architecture, design, engineering, construction, and operations. Require a proforma consisting of start-up costs, reserves, escrows, tax credits, financing, acquisition costs, construction or rehabilitation, professional fees.
- 4. Reference maximum rents, area median income, and rate of homeownership with any jurisdiction cited.
- 5. Recommend urban design features, assist with advocacy and public meetings, and give or refer to guidance on planning challenges.

Our Advice to All: Residents, Builders, Developers, Planners:

- Communicate learning curve with sourcing and choosing building materials locally and regionally
- 2. Don't arm wrestle land into something it doesn't want to be, that's expensive and time consuming (avoid land uses and zones that are not welcomed by municipal staff)
- 3. Use terms like "cottage cluster", "home", "pocket neighborhood", "alley home", "lank bank", and "co-op village"
- 4. Follow our <u>DIY Rubric to Review Your Town's Best-Fit (Planning)</u> called "How Tiny-friendly is your town/county?" to cite land use and zoning, building and residential code, community messaging/climate, then conduct a comparison/review of the area's comprehensive plan
- 5. Share the 'So you want a tiny house in Maryland?' Infographic Work Doc flow chart to give a TLDR walkthrough of the big pictures related to intentional living, and flow the viewer through the process