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QUOTATION OF ROASTED COFFEE BEANS AND COFFEE POWDER

Dear **Valued Customers!**

Thank you for considering our company as your trusted premium Roasted coffee and coffee powder supplier. We are delighted to provide you with a quotation tailored to your requirements. Our commitment to quality and customer satisfaction drives us to offer you the best products and services. Please find the details below:

No.	Product Code	Product Name	Ingredient	Packing	Unit	Price	Price
ROASTED COFFEE BEANS - MOQ: 1kg						VND/kg	USD/kg
1	R01	100% Robusta Roasted Coffee Beans R01 - Standard	100% Robusta Daklak with Dry Process	500gram, 1kg, 30kg/bag	kg	234,000	9
2	R02	100% Robusta Roasted Coffee Beans R02 – Premium Quality	100% Robusta Daklak with Fully Washed/Semi washed	500gram, 1kg, 30kg/bag	kg	258,000	9.6
3	R03	100% Robusta Roasted Coffee Beans R03 – Fine Robusta	100% Robusta Daklak with Honey Process/ Natural Fermentation	500gram, 1kg, 30kg/bag	kg	282,000	10.8
4	R04	Blend 1 Arabica: 4 Robusta	25% Arabica Fully Washed: 75% Robusta	500gram, 1kg, 30kg/bag	kg	282,000	10.8
5	R05	Blend 1 Arabica: 8 Robusta	12.5% Arabica Fully Washed: 87.5% Robusta	500gram, 1kg, 30kg/bag	kg	264,000	10.2
6	R06	Blend 2 Arabica: 3 Robusta	34% Arabica Fully Washed: 66% Robusta	500gram, 1kg, 30kg/bag	kg	282,000	10.92
7	R07	100% Arabica Roasted Coffee Beans R07 - Standard	100% Arabica Lam Dong with Dry Process	500gram, 1kg, 30kg/bag	kg	234,000	9
8	R08	100% Arabica Roasted Coffee Beans R08 – Premium Quality	100% Arabica Lam Dong with Fully Washed	500gram, 1kg, 30kg/bag	kg	342,000	13.2
9	R09	100% Arabica Roasted Coffee Beans R09 – Specialty	100% Arabica Cau Dat Specialty	500gram, 1kg, 30kg/bag	kg	378,000	14.4

- *Delivery terms: DDP*
- *Private Label: 0.4-0.6 USD/bag (MOQ: 1000 bags)*

- *Coffee powder: extra 5,000 VND/kg, and 0.2 USD/kg for US Dollar currency*
- *Roasting Levels: Light, Medium, Dark, or your profile roasting – the same price.*

If you have any uncertainties regarding the information provided in this quotation, please get in touch with us for further discussion. Our company is committed to working with you to clarify any aspects requiring further explanation. Should you need a detailed quotation breakdown, we will do our best to explain the quoted costs. To proceed with your order, kindly sign and return a copy of the quotation.

Appendix:

Roasted Robusta Coffee Beans (Daklak, Vietnam)

Robust, full-bodied, and earthy flavor, with potential notes of cacao, a hint of smokiness, and a low acidity level.



Roasted Arabica Coffee Beans (Lam Dong, Vietnam)

Smooth, delicate flavor, often exhibiting hints of fruitiness, mild acidity, and subtle chocolaty undertones.



Coffee Powder



Coffee Roasting Levels



Thank you for your business!