



Greentech Sustainability Labs Co., LTD

6B Hoàng Hoa Thám, Phường Xương Huân, Thành phố Nha Trang, Tỉnh Khánh Hòa, Việt Nam

<https://gtsl.xyz> – ceo@gtsly.xyz

<https://vietcoffee.shop> - team@vietcoffee.shop

+7 (499) 649 0108

Whatsapp: +7 993 622-16-18

Tax ID: 4202001211

QUOTATION OF SPRAY-DRIED INSTANT COFFEE POWDER

Dear **Valued Customers!**

Thank you for considering our company as your trusted premium spray-dried instant coffee powder supplier. We are delighted to provide you with a quotation tailored to your requirements. Our commitment to quality and customer satisfaction drives us to offer you the best products and services. Please find the details below:

No.	Product Code	Product Name	Ingredient	Picture	Packing	Unit	Price	Price
INSTANT COFFEE - MOQ: 1 ton							VND/kg	USD/kg
1	SDC	Spray-dried instant Robusta coffee commercial	100% Robusta Grade 3 + 4		10kg/bag, 25kg/carton	kg	198,000	7.8

2	SD01	Spray-dried instant Robusta Grade 2 coffee	100% Robusta Grade 2		10kg/bag, 25kg/carton	kg	212,400	8.4
3	SD02	Spray-dried instant Robusta Grade 1 coffee	100% Robusta Grade 1		10kg/bag, 25kg/carton	kg	228,000	9
4	SD03	Spray-dried instant Fine Robusta coffee	100% Fine Robusta		10kg/bag, 25kg/carton	kg	246,000	9.6

5	SD04	Spray-dried instant blend of Robusta and Arabica coffee	20% Arabica & 80% Robusta		10kg/bag, 25kg/carton	kg	258,000	10.2
6	SD05	Spray-dried instant blend of Robusta and Arabica coffee	30% Arabica : 70% Robusta		10kg/bag, 25kg/carton	kg	380,400	15
7	SD06	Spray-dried instant Arabica coffee	100% Arabica Grade 2		10kg/bag, 25kg/carton	kg	477,600	18.84

8	SD07	Spray-dried instant Arabica coffee	100% Arabica Grade 1		10kg/bag, 25kg/carton	kg	502,920	19.2
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- *Delivery terms: DDP Ho Chi Minh -and to the Client's storage*
- *Payment terms: 70% deposit to prepare goods, 30% after arriving to the storage of the Client within 5 days.*
- *International Payment: T/T advanced, L/C at sight or to be negotiated*
- *Delivery Time: 15-20 days.*
- *Quantity (Minimum Order Quantity): 1 ton.*
- *Container 20': 6,000 Kgs (400-410 boxes) per 10kgs/bag or 25kgs/bag.*
- *Container 40': 12,000 Kgs (800-820 boxes) per 10kgs/bag or 25kgs/bag.*
- *Estimated Delivery Time: 3 days (domestic), 7-10 days (20' container), 10-15 days (40' container).*
- *Produced by GreenTech Sustainability Labs Co., Ltd.*
- *Origin: Buon Ma Thuot, Vietnam.*
- *Shelf Life: 24 months under storage conditions.*
- *Storage Conditions: Sealed packaging, kept in a dry, cool place not exposed to direct sunlight.*

If you have any uncertainties regarding the information provided in this quotation, please contact us for further discussion. Our company is committed to working with you to clarify any aspects requiring additional explanation. Should you need a detailed quotation breakdown, we will do our best to explain the quoted costs. To proceed with your order, kindly sign and return a copy of the quotation.

Thank you for your business!