

TOBIAS

Right, that's why I think we need to adjust the sales forecast and push more in local markets.

PETER

Agreed, test locally and learn before we make a national campaign.

TOBIAS

Smart mistakes that we can contain

PETER

And apply in a larger context. Agreed.

Shana walks in.

PETER

We still need to ensure solvency and follow through.

TOBIAS

Right...we should...

PETER

The conversion rate needs to be at least 70%

TOBIAS

Of course, that's a...bare minimum

PETER

If we're making less than a fourth profit we can't scale to sustainability

TOBIAS

Oh God. I mean, yes, profits.

PETER

Dude, what the hell?

TOBIAS

I'm sorry man, did you see her walk in?

PETER

(gesturing to Shana)

Who, her?

TOBIAS

Yeah. She's just...she's just perfect.

PETER

Uh, yeah, I guess. Look we have a fourth quarter board of directors meeting tomorrow so we need to collate these figures into something inspiring a little more investment

TOBIAS

I...I'm sorry man, I'm just gone now.

PETER

(walking to Shana)

Excuse me, hi, I'm Peter.

SHANA

Oh. Hi, I'm Shana.

PETER

My friend Tobias is having a hard time concentrating....

CLIVE enters eating corn on the cob.

PETER

Oh...jeez.

SHANA

You were saying?

PETER

It's...my friend...um

SHANA

Is that your friend?

PETER

(staring at corn and shivering slightly with each bite)

Yeah, he...I'm sorry. I'm just gone right now.

SHANA

(to Clive)

Just a second. Excuse me, I have a weird request.
My friend Peter here is having a hard time focusing with...

Taylor Swift starts playing over loudspeaker.

SHANA
Ugh

PETER
God

TOBIAS
Pretty

CLIVE
(crunching sound)

SHANA
Can't we just agree

PETER
That we can write smarter

TOBIAS
Pretty pretty

CLIVE
(crunch munch sound)

SHANA & PETER
Lyrics

TOBIAS & CLIVE
Mmmmmmm

LIGHTS OUT, LIGHTS UP

Shana is SR holding a guitar and has a big hat on. Peter, Tobias and Clive are SL miming moving dials and pushing buttons.

SHANA
(singing then speaking)
Twenty three! I think that was a pretty good take.

PETER
Great take.

TOBIAS

Hey, did you hear about what's happening in the Ukraine?

CLIVE

(still eating corn)

Yeah, except that Fox News is covering it as "another Obama catastrophe"

PETER

How dumb do they think we are?

TOBIAS

Are we just gonna swallow what they're feeding us?

SHANA mouths some words inaudibly. Peter pushes a button.

SHANA

What is this, the 1950s?

LIGHTS OUT, LIGHTS UP

SHANA and PETER are seated Stage Center.

PETER

And coming up next, the little dog who's becoming ... a little firefighter.

FOX News transition music plays.

SHANA

What is the point of doing this? I went to NYU to report
on the Middle East, not a puff piece on...

CLIVE

(crunching on sweet corn, miming holding a camera)

Pooches?

PETER

Precisely.

SHANA

You are NOT helping.

TOBIAS

(walking on to touch up Shana's makeup)
Pretty newscaster.

SHANA

It's like we don't have any intelligence as a species any more.
We're just meat in clothes. I am just gone...

LIGHTS OUT, LIGHTS UP

Clive and Tobias are rubbing their hands together front SC, peering down. Peter and Shana are offstage.

TOBIAS

They never suspected our infiltration, Xarbarg.

CLIVE

No, Kvartuq, our human disguises and affect were undetectable and perfect.

TOBIAS

Soon we will feast upon the species in the most delicious of invasions.

CLIVE

(crunches corn)
Food.

TOBIAS

Food.

CLIVE

Food.

Pause.

CLIVE

I am just...

LIGHTS OUT