President's Report
May 2016

A Home for You Can Ride 2?

It appears that EBC is finally able to acquire permanent storage, repair and staging facilities for our You Can Ride 2 program. There are two options to consider: 1) the new Jerry Forbes Centre and 2) Goodwill Industries recently acquired warehouse. Sharing the principal details of both options is best done in the context of the current state of affairs of YCR2:

> As you know, every year YCR2 loans over 100 bicycles specially adapted to the needs of children with disabilities. These bicycles are on loan from March to October; from October to March, these bicycles need to be stored and maintained. Currently there are two separate storage areas: an ETS Bus Barn on the south side and two large container units in St. Albert. Although both locations are donated space (no $$ cost), neither have a lease agreement which means we can be asked to vacate the space on very short notice if it is required for other purposes by the donor. In addition, the St. Albert storage is unsuitable for performing bike maintenance. Lastly, neither space is suitable to hold the two major YCR2 staging events: fitting and placement in March and return in October. This presents significant logistical challenges moving bikes twice yearly to and from the staging events. In short, significant volunteer and paid staff resources are expended on logistics and maintenance that could be better diverted to program delivery if YCR2 storage, maintenance and staging was consolidated to one location.

Details of the two options are listed in the table below. Overall, both options are excellent for YCR2 and address all of the challenges described above. The principal difference is financial (significant for JF, moderate for Goodwill) and non-financial obligations for EBC (none for JF, moderate for Goodwill).

I have toured both facilities with Janine and Molly; both are impressive. Both Jerry Forbes and Goodwill Industries appear keen to have EBC/YCR2 as a partner. We do not have any documentation of terms from Jerry Forbes. Goodwill has provided a letter of understanding that outlines in general terms the nature of our proposed partnership
https://drive.google.com/open?id=0B11PfbtGMFFuWmZ5ZzQ4WWFlOFU

At our Monday board meeting I would like the board to discuss the relative merits of each option; I will also be asking for a motion that permits me or my designate to continue discussions with Goodwill with the object of securing a binding agreement. Any binding agreement would require approval of the Board.

Jonathan Woelber
President
Edmonton Bicycle Commuters

	Partner: Jerry Forbes (JF)	Partner: Goodwill (GW)
Location	East end (around 75th st and yellowhead)	West end (around 170 st and 115 ave)
Physical attributes	● 3,500 sq. ft. (approx) ● Secure ● 24/365 access (EBC ask) ● Common area suitable for staging (additional cost included below) ● Large secure parking lot (convenient for staging events) ● Wi-fi available (EBC pays) ● Shared office space available ● Washrooms ● Loading dock/area ● Potential to install racks for additional bike storage (EBC pays)	● 3,500 sq. ft. (approx) ● Secure ● 24/365 access (EBC ask) ● Common area suitable for staging (no cost to EBC) ● Large secure parking lot (convenient for staging events) ● Washrooms ● Wash bay ● Loading dock/area ● Potential to install racks for additional bike storage (EBC pays) ● Potential for dedicated bicycle maintenance workstations available to EBC (no cost)
Cost for space	$7/ square foot annually plus common area costs = $25,000 - 27,000 per year. YCR2 may use funds from Rotary grant for lease expenses; sufficient funds available for a 2 year lease	none
Occupancy duration	Dependent on lease conditions: 1 - 5 yrs	10 years
Occupancy Start	October 2016 possible	October 2016 likely
Partner Additional Expectations	none	● Help improve their ability to maintain and repair donated bikes for sale by training/working with their employees ● Participate financially in matching grant opportunities benefitting YCR2 space and program ● EBC paid staff to assist with Goodwill Community Engagement program/events .25 position

Reviewed by: Date: