

New Leads registered with the system will take the following process:

Shark tank to the agents for 2 minutes - whoever accepts the lead - the lead automatically will drop into your profile - if no one accepts the lead it will default to Rokrbox - calling the lead is the requirement of acceptance - if you can not call right then - please do not accept the lead - a quick call/hang up to claim the lead with the intentions of calling back later is not an acceptable practice - speed to lead with the highest quality conversation/conversion is what we are trying to achieve here.

If you accept the lead and talk with them:

- you like the lead and you want to keep it - just update your notes and maintain your followup
- no answer - please log no answer call and transfer the lead directly to Rokrbox for their followup as a new lead
- you don't like the lead - if worth some sort of followup transfer to rokrbox as new lead - if not worth anyones followup - transfer to Casey winters and archive with no followup.