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TANE/NYSTA Issues Forum Tuesday, February 1st, 2022

2:00 Opening/Welcome - **Lee Cheney, Vice President of Network Operations Waitsfield Champlain Tel.**

2:15 Washington Update – Brian Ford, Director of Industry Affairs- NTCA

2:45 Funding for Broadband: Federal & State

What's coming our way from Federal funding and how are states treating the federal funding and other state funding

Moderator: Mike Reed, AVP TANE

Panelists: Steve Pastorkovich Sr. Director NRTC ,
Roger Nishi, VP of Industry Relations WCVT;
Craig Miller, President NYSTA & Bob Puckett – NYSTA Retired

3:30 Vendor Spotlight: Adtran – Jerry Lamm

Scott Boyle, Concord Communications

3:45 Regulatory Roundtable

Moderator: Mike Reed, AVP TANE;

Panelists: Roger Nishi, VP of Industry Relations WCVT;
Bob Puckett / Craig Miller, President, NYSTA
Brian Ford, Director of Industry Affairs – NTCA
Mike Romano, Sr. VP of Industry Affairs and Business Development, NTCA
Steve Pastorkovich Sr Director of Broadband Funding & Development NRTC

5:00 **Wrap up & Door Prize Drawing courtesy of Crown Point Telephone, Shana Macey**



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Wednesday, February 2, 2022

2:00 Opening/Welcome - **Kurt Gruending, VP of Marketing & Business Development WCVT**

2:15 Marketing Panel

Moderator: Kurt Gruending, VP of Marketing & Business Development WCVT, Moderator

Panelists: Cassidy Hjelmstad, CEO of SRT Communications;
Shannon Sears, Director of Commercial Operations Western Carolina Tel;
Kyle Randleman, VP Marketing & Customer Relations Star Communications

Join us for an insightful discussion on the latest broadband sales and marketing efforts and an in depth look at what's going on in other parts of the country. We are very fortunate to have several industry experts from telco's all across the country joining us for this great panel. Bring your questions!

3:30 Vendor Spotlight: Jeff Bulgar, Ribbon;

Peter Johnson, Calix

3:45 Supply Chain Panel

Moderator: Jerry Lamm, Territory Sales Manager - NY and New England – ADTRAN

Panelists: Stan Fedynyshyn, Regional Account Manager - Walker and Associates
Rod Irby, Power & Telephone Supply

What Happened in 2021 with the supply chain? From electronics to outside plant, we have seen disruptions. Add the pandemic and increased demand for Broadband at EVERY consumer residence, management of the supply change been more important than ever. Join Jerry Lamm & his panelists for a look at how they, as vendors have been dealing with it, as well as a hopeful look into the future.

4:15 Work Force Development Panel

Millennials and Gen "Zers" spend a significantly shorter amount of time in their jobs than older generations. According to a survey by CareerBuilder, Gen Z's (age 6-24) average length of time spent at a job is 2 years and 3 months. For millennials (25-40) that figure is 2 years and 9 months, while Gen Xers (41-56) were at a job for an average of 5 years and 2 months, and baby boomers (57-75) spent 8 years and 3 months at a job. From CSRs to Engineers to Linemen, what can companies do to attract and retain employees – You can't outsource everyone.

Moderator: Jim Maruniak, Germantown Tel



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Panelists: Christa Shute Executive Director Northeast Kingdom Broadband;
Jim Maruniak, Germantown Telephone

5:00 Wrap up & Door Prize Drawing Courtesy of Latitude Telcom Consultants, Jerry Legg

Thursday, February 3, 2022

2:00 Opening/Welcome – Larry Combs, Northland

2:15 FCC Testing Panel –

Moderator: Larry Combs, Senior Network Engineer, Oneida County Rural Tel/Northland Communications

Panelists: Steve Head, Telecom Superintendent, Fishers Island Telephone Corporation

Bob Butler, Engineer Union River Tel; Jason Gay, Mission Broadband; Jim Lavoie & Adam Ring, WCVT.

FCC Testing..... The FCC Ordered Companies to test the broadband speeds of its customers, with the intent to make sure providers were giving customer's their promised speeds. Sounds like a good use of government, right? Companies have to report each month – all good? Join a panel of those that are implementing this requirement? There wasn't a lot of guidance on this, but companies are doing their best. Join our panel to find out how they are doing it.

3:15 Vendor Spotlight: 3 six minute presentations

3:30 Cyber Security – Tom Parkes, Senior Program Manager at Science Applications – CCI Systems

Stephen Flynn, CCI; Oscar Minks, FRSecure

4:30 Forum Wrap-up – Larry Combs Moderator

Chance to share your concerns (“What keeps you awake at night”), Questions you have about issues covered over the last 3 days such as: Testing, Cyber security, monetizing services, material acquisition, covid to name a few.

5:00 Wrap up & Door Prize Drawing Courtesy of Goldfield Telecom, John Poulin



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