



**Host Sheriff Procurement – Hillsborough County Sheriff's Office
FSA-HCS-RAD1.0: Radio & Communications Equipment**

Awarded: January 25, 2021

Initial Term Effective: January 25, 2021 through January 24, 2026

Renewal 1 of 5 Effective: January 25, 2026 through January 24, 2028

The Hillsborough County Sheriff's Office competitively procures the Host Sheriff Procurement Contracts in accordance with Chapter 30 and Chapter 163, Florida Statutes, and the best practices articulated in Chapter 287, Florida Statutes. Resulting contracts are available to all eligible purchasers identified by Rule 60A-1.001, Florida Administrative Code, and state and local government agencies nationwide. The HCSO Master Agreement is available on FSA's website at flsheriffs.org/PPP.

Awarded Vendor:

- Communications International
 - Joe loco, VP of Business Development 813-887-1888 jioco@ask4ci.com

Covered Services and Products:

Non-HCSO specific lines begin on page 15 (mixed with some HCSO-specific locations)

- Part D.2.9 Other System Services
 - Flat fee per radio and quote-based pricing – Page 15
- Part D.2.10 Professional Services for Support of Communication Systems
 - Labor rates by category - Page 16
- Part D.2.11 New Parts and Components
 - List less % discount by manufacturer/brand - Page 17-18
 - Cost plus markup by manufacturer/brand – Page 17-19
- Part D.2.12 New Equipment and Accessories
 - List less % discount by manufacturer/brand - Page 20-22
 - Cost plus markup % by manufacturer/brand – Page 22-23
- Part D.2.13 Other Services, Options, Accessories
 - List less % discount for providers other than CI, flat fee for CI – Page 24-25
 - Cost plus % markup by equipment type – Page 25-26
- Part D.2.14 Replacement Spare Parts (Refurbished or Exchanged) & Parts for Repair
 - List less % discount by manufacturer/brand – Page 27
 - Cost plus % markup by manufacturer/brand – Page 27-28
- Part D.2.15 Additional Components and Services
 - Cost plus % markup by manufacturer/brand- Page 29-30

- Includes: Systems Support Services and Equipment and Quarterly/Semi Annual/Annual Maintenance Services
- Part D.2.16 Flat Rate Repairs Including Parts
 - Cost plus % markup plus flat rate service charges – Page 31
- Part D.2.17 Communications Tower Structure RFP Proposal
 - Inspections and services priced by tower height (ft) – Page 31-33
 - Labor rates and fees – Page 33
- Part D.2.18 UPS Systems, DC Power Systems and Battery Systems
 - Site Preventive Maintenance, HCSO-specific flat fees – Page 34-37
 - Professional Services by hourly rate – Page 38
 - Parts and Components – cost plus % markup – Page 38
 - Replacement and Additional Equipment – cost plus % markup – Page 38-39
 - Other Services, Options, Accessories – cost plus % markup – Page 39

Federal/Grant Funds Accepted: Yes

Important Links and Backup Documents:

[HCSO Tabulation Sheet](#)

[HCSO Complete Contract Details and Documentation](#)

[Renewal Agreement 2026](#)

Special thanks to the lead agency, Hillsborough County Sheriff's Office, for your commitment to further the mission of the Florida Sheriffs Association through your partnership.