

Huawei Announces 2014 H1 Operating Performance

—Sales revenue reaches CNY135.8 billion, a 19% increase year-on-year

[Kuala Lumpur, Malaysia, July 21, 2014]: Huawei today announced its operating performance for the first half of 2014. In the first six months of this year, Huawei generated sales revenue of *CNY135.8 billion*, an increase of 19% year-on-year with an operating margin of 18.3%. ^[1]

"Revenue and profit for the first half of 2014 are in line with our expectations. Driven by increasing investments in LTE networks worldwide, Huawei has further solidified its leadership position in mobile broadband. Rapid growth in software and services helped maintain steady growth in our carrier network business. Our efforts in the enterprise business have begun to pay off. We have enjoyed accelerated growth in this area. We also achieved quality and sustainable growth in our consumer business thanks to the increase of brand awareness and smart devices sales worldwide. Our flagship smartphone, the Ascend P7, is being sold in more than 70 countries and regions." said Cathy Meng, Huawei's Chief Financial Officer. "We are confident that in 2014 we will achieve sustainable growth, robust operations, and healthy financials."

Looking ahead, Huawei will remain committed to open innovation and cooperation, creating greater value for our customers, advancing the ICT industry, and ultimately contributing to the building of a better connected world.

[1] Unaudited financial results; exchange rate: US\$1 = CNY 6.2129

-The Ends-

About Huawei

Huawei is a leading global information and communications technology (ICT) solutions provider with the vision to enrich life through communication. Driven by customer-centric

innovation and open partnerships, Huawei has established an end-to-end ICT solutions portfolio that gives our customers competitive advantages in telecom and enterprise networks, devices and cloud computing. Huawei's 150,000 employees worldwide are committed to creating maximum value for telecom operators, enterprises and consumers. Our innovative ICT solutions, products and services have been deployed in over 170 countries and regions, serving more than one third of the world's population. Founded in 1987, Huawei is a private company fully owned by its employees.

For more information, please visit Huawei online: www.huawei.com or follow us on:

<http://www.linkedin.com/company/Huawei>

<http://www.twitter.com/Huawei>

<http://www.facebook.com/Huawei>

<http://www.google.com/+Huawei>

<http://www.youtube.com/Huawei>