



5 weeks for \$5 SALE TELEPHONE ENQUIRY FORM

Hi **(Name)**, it's Name) from Anytime Fitness **(Location)**. Thank you for expressing an interest in our 5 weeks for \$5 sale!! just wanted to give you a quick call to give you some more information and answer all of your questions, but first let me ask you a few quick questions so that I can find out exactly what you're looking for!

Do you live or work locally?

- ☐ Yes
☐ No

Have you been to the club before?

- ☐ Yes
☐ No

What activities are you interested in?

- ☐ Cardio
☐ Strength
☐ PT
☐ Group Training

What type of results are you looking for from your club, is it training for a:

- ☐ Losing weight
☐ Gaining Strength
☐ Increasing muscle mass
☐ Improving endurance

How many times a week do you feel you could come to the club?

What time of day would you be training at the club? depends

Based on what you've told me today, we can definitely help you achieve your results. So, what I'd like to do **(name)** is invite you down to the club so I can show you exactly how we can help you achieve your goals. As there are only limited spots for this sale we would love to get you booked in to come down to the club some time soon. Are you available today or tomorrow?

Would that be morning or afternoon?

Let me just check my diary. Oh that's good I'm actually free at _____ or _____ what time would suit you better?

And the number that I've called you on today, is that the best number to get you on?

Do you have any friends or family members that you would like to bring with you?

Name: _____

Phone: _____

Do you know where the club is?

Just to confirm **(Name)**, you want to get started because you want to (recap goals) and I will see you here at (appt time and day).

Remember to bring your workout gear with you and you can get started right away! Thank you for the call today, I'm really looking forward to meeting you (Name).