10 Steps To Earning Your Dream Bigger Bonuses! By Coach Fard Bell (For illustration purposes only. See rules for specific details)...

Print, update, & keep your "Next Level Chart" from TeamPlatinum.biz in front of you so you can see exactly what you need to achieve your next level:

 $\underline{https://docs.google.com/presentation/d/1fM6jalbjlLnOuUltJkVo7nFhQOswwpO8t_5LLSSJXQE/\\ \underline{edit?usp=drivesdk}$

Which step a	re vou on?
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8. Qualify SD 3 months in a row with 10 org recruits = \$1000 Dream Bigger Bonus.

+ \$200 for everyone who FSQs if you're their 1st upline SD.
+\$400 for everyone who gets their Manager Bonus within 45 days if you're their 1st upline SD.
Total
9. Qualify ED 3 months in a row with 15 org recruits = \$2500 Dream Bigger Bonus.
+ \$200 for everyone who FSQs if you're their 1st upline ED.
+\$400 for everyone who gets their Manager Bonus within 45 days if you're their 1st upline ED.
+20% Dream Bigger match for everyone who gets their \$1000 bonus for qualifying SD 3 months in a row between Oct 2023 & Dec 2024 If you're their 1st upline ED =\$200. (40% if you're also the 1st upline Bronze = \$400, 60% if you're also the 1st upline Silver =\$600, 80% if you're also the 1st upline Gold =\$800, 100% if you're also the 1st upline Platinum = \$1000).
Total
10. Qualify 3 months in a row between Oct 2023 & Dec 2024:
Bronze with 30 org recruits = \$5,000 Silver with 45 org recruits = \$10,000 Gold = with 60 org recruits \$15,000 Platinum with 75 org recruits = \$20,000 Double Platinum with 150 org recruits = \$25,000 Triple Platinum with 225 org recruits = \$30,000 Platinum Elite with 300 org recruits = \$50,000 Diamond with 375 org recruits = \$100,000
+ When your team members receive their bonus for SD or above, you can receive a 20% match on their cumulative bonus if you're their 1st upline ED . (40% if you're also the 1st upline Bronze, 60% if you're also the 1st upline Silver, 80% if you're also the 1st upline Gold, 100% if you're also the 1st upline Platinum).
Total

How to help more people Fast Start Qualify

Increasing the # of FSQs takes posture... An attitude that sets a standard and says:

"If you join my team, you have to FSQ within your 1st [72 hours]... Im going to do most of the talking, you'll do the introducing, and we're both going to earn our bonus within 72 hours and you'll be qualified before you attend Fast Start Class. Do we have a deal?")

- **A. Ask** and find out the real reasons why your new associate wants to be successful in LegalShield, what they want to earn, and how many hours per week they can contribute.
- **B. Build** a list of your new associates most supportive people who love them and find out 2 or 3 things your new associate admires about each of them.
- **C. Call** their most supportive list with them first, compliment the supportive person based on what your new associate said about them, share your new associates real reason why, confirm that their willing to support, and schedule a time for them to see a presentation right away, followed by a 3way call with you.

Remember the formula "10 = 2 & 1"...

Show 10 new people, enroll at least 2 members & 1 associate. Repeat this activity weekly yourself and with your team to FSQ, go Manager, & PCQ monthly.