

Head of Finance

Help build America's autonomous electric freight network.

REPORTS TO	LOCATION	FUNCTION	STAGE
CEO	Portland, OR	Finance	Build from zero

Why Revoy

Revoy is building the infrastructure and operating system for autonomous, electric freight at national scale. That requires solving a hard combination of technology, transportation, energy, infrastructure, operations, and capital. Finance will sit at the center of many of the company's most consequential decisions: how fast to deploy, where to invest, how to finance the network, which customers and markets to pursue, and how to translate physical operating performance into durable economic advantage.

For the right person, this is a chance to build the finance function from the ground up while helping create an entirely new freight network.

The role

Revoy is looking for a Head of Finance who is equal parts operator, and builder. This is not a job for someone who wants to inherit a mature finance organization. You will build the function while the company is building the freight network: establishing the financial operating system, making capital allocation decisions, negotiating consequential deals, and personally handling the details that keep the business moving.

The right person will be unusually high-agency and comfortable moving between a board-level financing discussion and a broken invoice workflow in the same afternoon. We expect the strongest candidates may come from private equity, M&A, or transaction-heavy finance roles and then have developed real operating instincts inside capital-intensive businesses or startups.

What you will own

- **Company finance and capital allocation:** Own the financial model, annual and long-range planning, scenario analysis, unit economics, budgets, forecasts, KPI reporting, and the decision frameworks that determine where Revoy deploys capital.
- **Fundraising, financing and strategic transactions:** Partner directly with the CEO on equity and debt financing, project and asset financing, investor materials, diligence, M&A, partnerships, and other strategic transactions. Build a sophisticated view of financing structures for a physical network with vehicles, charging infrastructure, and other capital assets.
- **Accounting and financial operations:** Make sure the books are right and the cash moves. Own accounting, close, controls, AP, AR, collections, expense management, tax coordination, future audit readiness, and the systems and vendors underneath them. Today, a significant amount of this is outsourced to Pilot.com.
- **Treasury and risk:** Own cash forecasting, banking relationships, liquidity, payment controls, insurance, risk management, and the policies required to scale responsibly.
- **Payroll, benefits and people finance:** Own payroll and benefits administration from a finance perspective, including vendor management, budgeting, compliance coordination, and the financial infrastructure needed as the team expands across states.
- **Legal and corporate administration:** Coordinate outside counsel and own the business side of contracts, corporate governance, entity administration, cap table processes, commercial risk, and recurring legal workflows. Know when to pull in lawyers, and make sure legal work supports fast business execution.

- **Operational finance:** Become deeply fluent in the physical business. Build economics by lane, truck, charger, site, customer, and asset. Work directly with operations to understand utilization, uptime, maintenance, energy, labor, procurement, and deployment costs - then turn those insights into better operating decisions.
- **Build the finance organization:** Choose the stack, design the processes, decide what to outsource, hire the team over time, and create a finance function that is fast, rigorous, and useful to operators rather than bureaucratic.

Who you are

- An exceptional doer. You default to taking ownership, getting into the details, and fixing things rather than routing problems to someone else.
- Financially sophisticated, with strong judgment around valuation, capital structure, transactions, financing, and investment decisions. Private equity, investment banking, M&A, or similarly rigorous transaction experience is highly attractive.
- An operator, not just a deal person. You have worked close to a real business, ideally a startup with heavy physical assets, and understand how financial decisions interact with physical operations, customers, assets, labor, procurement, and execution.
- Comfortable with capex-heavy businesses. Experience in transportation, logistics, energy, infrastructure, industrials, manufacturing, fleet, real estate, project finance, or another capital-intensive sector is a major plus.
- Startup-tested. You have operated in an environment where systems were incomplete, roles were fluid, information was imperfect, and speed mattered.
- Excellent at modeling and analysis, but pragmatic about precision. You know when a 90%-right answer today is more valuable than a perfect answer three weeks from now.
- Commercial and persuasive. You can negotiate with investors, lenders, insurers, lawyers, vendors, customers, and counterparties without losing sight of the underlying economics.
- Low-ego and high-intensity. No task is beneath you, and no important problem is someone else's job.
- Clear, concise communicator who can make complex financial tradeoffs understandable to the board, leadership team, and external partners.

What success looks like

- Revoy has a financial model and operating cadence that management uses day-in and day-out.
- The company can explain its unit economics, capital needs, deployment returns, and financing strategy with exceptional clarity.
- Books, cash, payroll, payments, insurance, legal workflows, and reporting are reliable, without creating unnecessary overhead.
- Major financings and strategic transactions are run with institutional rigor and startup speed.
- The finance function becomes a force multiplier for operations: identifying where capital earns the highest return and where execution is leaking money.
- You build the team and systems ahead of the company's needs without overbuilding them.

Interested? Email peter@revoy.com with your resume and linkedin.