

## **PROGRAM: Master's Degree Program in Business and Trade**

## **SLOGAN: DẪN LỐI TRI THỨC- TIẾP SỨC THÀNH CÔNG**

### **INTRODUCTION:**

The Master of Business and Trade program is built and developed with an application orientation, aiming to train high-quality human resources with professional knowledge, capacity and practical and transferable skills, knowledge into professional practice; Able to research, innovate and create, solve problems of businesses/ organizations in the field of commercial business.

### **TRAINING ORGANIZATIONS:**

1. Training period:

- For regular training: 18 months
- For part-time training: 24 months

2. Language: Vietnamese

3. Tuition fee:

- 28 million VND/year for the school year 2022-2023 and the previous year.
- 30.5 million VND/year since school year 2023-2024

*(adjusted annually according to regulations of Foreign Trade University)*

### **FORMAT - ADMISSION SUBJECT**

Mode 1: Direct admission

Candidates who graduated or qualified for recognition of graduation at undergraduate level (or equivalent and above) from Foreign Trade University in full-time training with very good degree and above in Economics, International Business, are accepted without taking entrance exams.

Candidates who graduated or qualifies for recognition of graduation at undergraduate level (or equivalent and above) from Foreign Trade University in full-time training with very good degree and above in Business Administration, International Economics, Finance and Banking, Accounting and Auditing and who are confirmed to complete 02 (two) additional courses, International Trade Policy (3

credits) and Transportation and insurance in international business (3 credits), will be considered for direct admission to the program when desired.

#### Mode 2: Normal admission (Entrance exam)

Candidates are those who graduated or qualified for recognition of graduation at undergraduate level (or equivalent and above) from Foreign Trade University in full-time training with very good degree in appropriate majors and whose majors are not mentioned in section 7.1.1. A major suitable for the Master of Business and Trade is a major at the university level (or equivalent and higher) that equips learners with the necessary professional foundation to continue studying the Business and Trade master's program such as Business and Trade, International Business, Economics, International Economics or other majors which cover courses related to economics, business, management, administration, finance, accounting.

### **ENTRANCE CONDITIONS**

- Having graduated from a university in the right or appropriate field for the exam, including: Commercial Business, International Business, Economics, International Economics.
- Graduated from a university with a major or a group of disciplines close to Business and Commerce, including majors such as: Political Economy, Investment Economics, Development Economics, Economic Statistics, Mathematical Economics, Management Business Administration, Marketing, E-commerce, Fashion and Textile Business, Publication Business, Economic Law, International Law, Agribusiness, Agricultural Economics, Family Economics, Economics transportation, construction economics, natural resource economics, or industry groups such as: Finance - Banking - Insurance; Accounting and auditing; Administration – Management; Industrial Management; Travel; Hotels, restaurants and took additional knowledge of 2 modules of Business and Commerce from Foreign Trade University.
- Graduated from university in other disciplines and studied additional knowledge: 4 modules of Business and Commerce.

Have a minimum of 2 (two) years of working experience in the field of registration as of the date of the test.

\* Additional knowledge courses:

- Group 1: Business and Trade, International Business, Economics, International Economics, Investment Economics, Development Economics (no requirements for additional courses).
- Group 2: Political Economics, Economic Statistics, Mathematics in Economics, Business Administration, Marketing, E-commerce, Fashion and Textile Business, Publication Business, Business Law Economics, International Law, Agricultural Business, Agricultural Economics, Family Economics, Transportation Economics, Construction Economics, Natural Resource Economics, or groups such as Finance - Banking - Insurance; Accounting and Auditing; Administration – Management; Industrial Management; Tourism; Hospitalities (2 following additional courses are required).

No.	Course name	No. of Credits
1	International Trade Policy	3
2	Transport and Insurance in International Business	3

- Group 3: Other majors, in which candidates studied some courses such as math or information technology or some courses related to economics, business, management, administration, economic law (business, trade), finance, banking and commerce (4 additional courses are required).

No.	Course name	Number of credits
1	International Trade Policy	3
2	Transport and Insurance in International Business	3
3	International Investment	3
4	International Trade Transactions	3

## LIST OF SUBJECTS IN TRAINING PROGRAMS ([Syllabus](#))

### CAREER OPPORTUNITIES

After graduating, students are able to:

- Continue studying at the doctorate level at prestigious domestic and foreign training institutions in appropriate fields and majors such as economics, international economics, business administration, international finance, international trade, international investment, business trade, and international business;
- Work at businesses in a management role, or as an expert in research and development of Business and Trade activities, especially international trade business;
- Working at State agencies such as: Ministries and Agencies related to consulting, planning mechanisms and management policies on commercial business, especially international trade business;
- In addition, students with high graduation achievements and interests in research can participate in scientific research, teaching, and transfer of knowledge of business and trade at universities or organizations and research agencies in Vietnam and abroad.