

Who is Sean T Shallis

Mortgage Loan Officer with U.S. Bank, the Fifth Largest Bank in the USA...

Best Selling Author, Patented Inventor, Sales and Marketing Genius Shallis has over 30 Years of experience Coaching both Consumers and Real Estate Professionals alike on the Marketing, Negotiating and Selling of Over a Billions of Dollars of Real Estate.

His Book, "The 10x House Selling Secrets" quickly climbed the Amazon's Best Seller List for both Business/ Buying and Selling In Less than 12 Hours.

Shallis is one of the few Mortgage Loan Officers to have more than Three Decades of Knowledge and Experience from Coaching both the Consumers and Real Estate Professionals on the Real Estate Acquisition, Marketing, Negotiating and Sales Process...

He has personally invested more than a Million Dollars' and most of his Adult Life mentoring and coaching One on One with some of the Worlds Best Coaches, Trainers and Guru's. He is now regarded as one of the Real Estate Industry's Lead Subject Matter Experts in Marketing, Sales and Negotiation. As a "NLP Practitioner" Shallis specializes in the use of sales Psychology, Neuro Linguistic Programming; as well as the Use of Technology, Automation, Artificial and Behavioral Intelligence to Increase overall communication and efficiencies among all parties, throughout the entire Real Estate Journey!

Shallis has a unique ability to create value, inspiration and motivation with the people he coaches, "Whether you're a First time Home Buyer, Seller, seasoned Investor and or Business Partner...Shallis Has the Experience to Help you achieve your goals and dreams in Real Estate!

So "Why the change to the Mortgage Industry?"

Throughout my career as one of the Nation's Real Estate Real Estate Brokers, I've worked closely with the World's Leading Banks and Financial Institutions as a Marketing and Sales Consultant and Subject Matter Expert. In order to

effectively Coach and Mentor Mortgage Loan Officers' I had to Learn the Mortgage Business, Products and Services.

Becoming a Full Time Professional Mortgage Loan Officer, was a Natural Fit!

It finally gave me the ability to combine my love for Numbers and Coaching while Helping both the Consumers and Real Estate Professionals learn to build "Generation Wealth" by Leveraging Real Estate...

Due to the Overwhelming demand for his Amazon Best Seller, 10x House Selling Secrets book. Shallis immediately started writing his new book series the "10x Personal For Success Formula". Each book is specifically designed and tailored to address the problem companies have engaging and re-engaging marketing and sales teams on the "Who, What, When, Where and Especially WHY" our customers and clients do business with our company. How do we create a Tribe Mentality Among our customer and or user base; while actually reducing the overall cost of doing business!

Shallis has begun Sharing his proprietary "10x Personal Success Formula Framework" in Workshops and Keynote Speeches.

What Others had to Say about Sean Shallis and Ri2 Consulting

"Unlike Other Speakers and Trainers Shallis was Passionate while also being Genuine. We could actually feel the energy in the Room Build, as we Worked through his Core Passion and Purpose, Aka C2 Framework."

"He coached us on rediscovering both our individual and company's WHY".

"Sean is passionate, driven, engaging, inspiring and a thought provoking speaker-trainer. Every time he speaks with our marketing and sales team, I make it a point to attend his "Core Passion and Purpose" Aka C2 (™) workshop to remind me "The Owner of the Company" Why I Started the Company to begin with...he simply help you discover the Why, the Passion in Yourself, and the Passion in what you do...He is honestly Un-Matched"

Shallis's philosophy on coaching and training has been referred to as..Ground Breaking, Pure Momentum, Calculated and Sophisticated, Leveraged, Simple and even Common Sense when you break it all down.

"At Ri2 Consulting we help companies and organizations discover their "Core Passion and Purpose/ C2 (™). We give them the tools and the framework to help Companies and Organizations Rediscover the WHY!

We help them answer these Simple Questions...

Why should customers Buy our Company's Products and Services?

What is the experience they are striving to have or Be...as a result of our relationship with them?

Does this experience induce a "White Heat of Passion and Inspiration" in our customers to naturally and uncontrollably share their experience with others?

Do our Marketing and Sales teams work from a proven Framework that has been proven to deliver the highest quality and quantity of service to the customer?

Shallis' Acid Test ...

Will the Customer's "Overall Experience" Inspire them to become an Advocate for our mission and or purpose and Will they be so inspired that they'll passionately share our Mission with the masses?

Invite Sean Shallis into your company and or organization, we Guaranteed he will Inspire Greatness with his powerful proprietary Frameworks.

Ri2 Consulting is unlike any other consulting company.

Shallis "while the vast majority of training, and consulting companies introduce old systems, platforms and technologies to help a struggling company change; they all but Ignore the Foundation Reasons of Why Customers have stopped and or limited buying from your company"

He went on to say "It's like trying to add 4 Stories to a Ranch House, without looking at the Foundation!"

At Ri2 Consulting, we help organizations discover and rediscover their “WHY” by using simple, yet powerful proprietary Technology and Frameworks that allow your organization to see the buyer's “Physiological” Triggers that intimate and or duplicate a buying sequence...

We then introduce the “Tactical and Artificial Intelligence” via our Proprietary Frameworks to capitalize on the Physiological and Emotional reasons why people buy from your company and you.

This new knowledge and understanding of your why, we'll help your company shift away from Grinding on Clients to Aligning/Creating “Customer Hero's”.

You'll ultimately create a movement, an Army of Passionately Inspired, Emotionally driven and Virally communicating...Free Sales Force!

Sean Shallis of Ri2 Consulting is helping Companies and organizations Disrupt Entire Industries!

What is Ri2”Really Intelligent Information” of course...Ri2 is the DNA of the Business”

Case Study...Real Estate

You See at the 10X Real Estate Warriors Nation, our mission is to Help Ordinary Real Estate Agents become Extraordinary 10X Real Estate Warriors; by helping agents, understand their Core Passion and Purpose Aka Cp2... Why did they get in the Business....than help them Apply the right Really Intelligent Information to their business...we are creating the industry leading real estate experts...10X Real Estate Warriors, and for a select few 10X TopGun experts!”

Learn More: www.10XRealEstateWarriorsNation.com

Shallis has invested a lifetime and more than a Million dollars to search out, model, study and work "One on One" with the World's Foremost Experts in Real Estate, Personal Development, leadership, entrepreneurship, marketing, sales, copyrighting, content production and distribution.

Case Study: 10x Personal Success Formula, for Personal and Business Development

Learn More: www.10xpsf.com/10x

Testimonials:

Jim Fitz was quoted as saying .."In less than 30 Days with Sean we increased our "Sales Volume over 300%, without Cold calling or Advertising.. We simply asked more questions..the right questions, at the right time with the right tone, rate of speech and inflections" This was nothing short of a Quantum Leap for our Sales Volume..As we shifted toward our Core Passion and Purpose, our Way of Being, as Sean calls it...Even our clients and other agents began to take notice...We didn't just learn..we changed our way of Being, the way other people see us,,

Here is the great news...With our Core Passion and Purpose Aligned with the People we serve, we are actually working less and making more, a lot more...and this "New way of Being" ?

It's so Attractive, that clients and other agents now come to us looking for help!

"At Ri2 Consulting/Lead Solutions we've combined the proven tactics, systems, platforms and speed hacks, AKA Tactical Intelligence, with state of the art Artificial Intelligence, to create Really Intelligent Information. Aka "Ri2"...Ri2 is like the DNA of the Business...I azgx/

Shallis has been featured as a Real Estate Strategist and Subject Matter Expert in The Wall Street Journal, The New York Times, Bloomberg News TV, Bloomberg Radio, Bloomberg International News Service, CNBC and various print publications.

Some of his personal mentors include... Tony Robbins, Jay Abrahams, John Alexandrov *, Russell Brunson, Zig Ziglar*, Bob Proctor, Abraham Hicks, Brian Tracey, Brian Buffini, Mike Ferry, Tom Ferry, Matthew Ferry, Dean Graziosi, Mike Vance*, Daryl Rutherford*, Stu Middleman, Monica Reynolds, Dianna Kokoszka, Tony Dicello, Gary Keller, Tom Hopkins, Dan Kennedy, Marshall

Sylver, Frank Kern, Andy Jenkins, Mike Filsaime, Jack Canfield, Depaak Chopra....

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