

Before we talk about the role, let me give you a quick rundown of who Rensa is and why this is a solid opportunity.”

So, Rensa Filtration. is an industrial air filtration company. They work in HVAC, air quality, dust collection, basically anything involving air filtration for industrial plants, commercial buildings, OEMs, and facility managers.

What makes them different is how they’ve grown. They’ve brought together a bunch of long-standing filtration brands under one company. For customers, that means instead of buying from a bunch of different vendors and dealing with supply issues, they can go to Rensa. as a one-stop shop and get everything in one place.

The problem they solve is pretty straightforward. These companies already *need* filtration; it's not optional. But a lot of customers don't realize how many products Rensa. can actually provide. So the role is really about helping customers consolidate, making their lives easier, and expanding what they already buy.

From a job standpoint, this is an inside sales / business development role focused on existing accounts. Each rep manages about 1,000 to 1,500 accounts, and the focus is re-engaging customers, upselling, and expanding product usage, not pounding the phones with cold calls all day. The team is centered around the Newly built Naperville office.

The base is around \$80,000 (80,400) and OTE is around 110,000\$ with the ability to go well beyond that if you perform, top performers can hit 140k . Benefits wise, you get medical, dental, vision, PTO, and tuition reimbursement. [They currently pay quarterly but are working toward monthly payouts.](#)

Career growth is another big plus. Rensa doesn't believe in boxing people into one path. If you're strong, you can grow into pretty much anything over there.

Overall, this is a private-equity-backed company doing hundreds of millions in revenue, selling something essential, not trendy. There are real customers, real budgets, and real opportunities to grow and make money.

If you want something stable, with strong upside and a clear path forward in sales, this is a really solid role to look at.