

Meeting with: **John Terry** | Community Relations Manager

**ideatek** INTERNET FREEDOM FOR ALL

620-778-0007 | 111 Old Mill St., Buhler KS 67522 | [ideatek.com](http://ideatek.com)

February 26th, 2026

Jonathan Smith

Vice-President

Central Highland Park NIA

Let's start with some of the big facts and figures around this infrastructure:

- 1.** How wide-spanning is this development project for IdeaTek? Topeka-wide? SNCO-wide? Just a part of Topeka?

A: Ideally all of Topeka, but yes, it's starting in CHP.

- a.** What is the cost of this development and what is the time frame that IdeaTek plans on paying off the infrastructure costs?

A: That's not really my side of the business, so any number would end up just being a ballpark-guess from me, sorry.

- i.** Was IdeaTek able to access or utilize any subsidies or tax incentives in order to develop here?

A: No, entirely privately funded.

- b.** How long should we expect the development work to take?

A: By the end of spring, most of CHP will be live, mid june-ish is the goal.

- 2.** What made IdeaTek choose Topeka, or more specifically Central Highland Park?

A: A lot of calls of interest, residents were looking to have what towns like Goddard, Ks already has (positive testimonials from their relatives).

- 3.** Let's talk about the [black/Grey plastic crates](#) that were put into the ground. What are they? Do we, as the residents, have to do anything specific to them or around them regarding yard maintenance?

A: Fiber gets spliced within those crates and each home gets a dedicated fiber line, not split between neighbors. The "vaults", which is what IdeaTek calls them, should be flush with the ground, locked, and should be able to be mowed over easily. Call IdeaTek if a vault is not level with the ground, but the contractors actively installing them have been doing a good job so far, keeping them level with the surrounding ground.

- 4.** I've had a resident ask how IdeaTek's service and pricing will compare to what we currently have.

([500 Mbps down 50 up, unlimited data](#) \$90/month)  
(I have the same service, but \$150/m somehow? 🙄)

A: Symmetrical 500 Mbps down and 500 Mbps up, and every plan is unlimited. No throttling, no contracts, and every contract is month to month. Any customer can leave or stay with IdeaTek with no fees or charges.

**a.** Hit me with some of your most popular packages (speeds + cost)

A: SuperGig, although most people who aren't gaming or have 6 TVs, this might be overkill, but most people go with SuperGig.

**i.** Will the pricing be geared toward low-income neighborhoods at all?

A: We don't typically advertise it, but the Equal Access Program that we offer is \$30 a month or less, and it's the same as our basic package (500 Mbps). IdeaTek also participates in the federal program, Lifeline, and honors the agreements made through that program.

Folks on government assistance, food stamps, or any qualified assistance, with proof, will qualify for the EAP pricing.

**ii.** What's the intended schedule for prices to increase?

A: We almost never increase prices, beyond the obvious promo packages that we try to very clearly display on the marketing.

**5.** When will the service be up and ready to use?

A: Mid-June, 2026 is the target.

**6.** What's IdeaTek's current area of coverage?

A: Over 130 fiber towns, most being Rural. 30% of Wichita. 100% of Emporia. Most towns south and west of here, likely have IdeaTek as an option.

**7.** Will reception/reliability be comparable to current market leaders like Cox?

A: I really want to say that we will likely exceed Cox's reliability. We hover consistently around 99% uptime. If anyone has any problems, please reach out to us, but the network is redundant, which means we have two feeds at every connection. If one side is cut, due to construction or something, the other side of the fiber should be able to still be providing internet.

**8.** Are you using your own/new cable? Or existing infrastructure?

A: It's all brand new fiber and infrastructure. All the way through.

**9.** Residential plans are assumed, but will you have commercial options?

A: Absolutely, Kaneesha is actually our commercial service rep! (Kaneesha was also there to help answer questions.)

**10.** We have a local nonprofit that is actively working on spreading a net of support in several spaces (Food pantry, community garden, small business economic development, child care, free laundry, etc.), and they are asking if IdeaTek has any programs, or is open to looking into ways of delivering internet to individuals who cannot afford it?

A: EAP is at least one, for lower income households. We also have a community ambassador program. IdeaTek currently has 28 designated community ambassadors that sign up to be available as volunteers. If you need volunteers for an event, like a food pantry, reach out to IdeaTek; they have a volunteer base that they can coordinate to get a handful of folks targeted to help.

Also, IdeaTek has the ability to offer discounts to churches and non-profits on the business end.

IdeaTek also has a budget specifically for sponsorship and donations in very specific situations.

Sometimes if IdeaTek can find a local company or business that does technology work, especially if it involves internet connections, like for example, if a church or something needs AV help, they can grab that local business to help with local IT issues. IdeaTek would supply the material, but rely on that local business for the hands-on assistance.

**11.** A local leader, who trains and mentors young adults to have/gain advanced skills in the workplace, asked if IdeaTek has any 'On The Job' or apprenticeship opportunities?

A: IdeaTek has paid internship opportunities and can teach folks to do fiber-splicing. IdeaTek almost always has a need to train-up new Fiber-Splacers. IdeaTek also knows about a dozen or so contractors that are always looking for good help. The paid intern positions would be in marketing, inside sales, and outside sales (door to door or outbound [the person that calls back people interested in IdeaTek as a provider])

- a.** He mentioned that there are federal grant opportunities that would pay for 6 months of OTJ training or Kansas can pay for half of the wages for a 9 month training that ended in certification or a skills license. Would you like his information to facilitate potential training relationships?

A: Yes. (Contact Information communicated, but serendipitously, John with IdeaTek had already previously known of this local leader!)

**12.** Is IdeaTek willing to attend CHPNIA's March meeting?

- a.** IdeaTek has confirmed attendance for the March 9th, 2026 CHPNIA meeting and would be happy to do any follow up meeting in order to help with information or concerns if additional time is required after the March 9th meeting presentation.

### Basic Plus

# \$54<sup>00</sup>

monthly

500/500 Mbps

#### Features

- 500 Mbps symmetrical upload and download speeds
- Service for simple web surfing, checking email and light video streaming on a few devices.
- Unlimited data
- No contract required

#### Broadband Facts

### Broadband Facts

#### IdeaTek

Plus Fiber - 500 / 500 MBPS

Fixed Broadband Consumer Disclosure

**Monthly Price 54.00**

This Monthly Price is not an introductory rate. This Monthly Price does not require a contract.

#### Additional Charges & Terms

Provider Monthly Fees **None**

One-time Fees at the Time of Purchase

Installation **\$100**  
Late Payment Fee **\$10**

Early Termination Fee **N/A**  
Government Taxes **Varies**

#### Discounts & Bundles

[Click Here](#) for available billing discounts and pricing options for broadband service bundled with other services like video, phone, and wireless service, and use of your own equipment like modems and routers.

#### Speeds Provided with Plan

Typical Download Speed **500 Mbps**  
Typical Upload Speed **500 Mbps**  
Typical Latency **2 ms**

#### Data Included with Monthly Price

Charges for Additional Data Usage **N/A / GB**

#### Network Management

### Gigabit

# \$69<sup>00</sup>

monthly

1,000/1,000 Mbps

#### Features

- 1,000 Mbps symmetrical upload and download speeds
- Higher speed tier for HD streaming, virtual learning and working from home. Good for households with moderate online activity.
- Unlimited data
- No contract required

#### Broadband Facts

### Broadband Facts

#### IdeaTek

Gig Fiber - 1000 / 1000 MBPS

Fixed Broadband Consumer Disclosure

**Monthly Price 69.95**

This Monthly Price is not an introductory rate. This Monthly Price does not require a contract.

#### Additional Charges & Terms

Provider Monthly Fees **None**

One-time Fees at the Time of Purchase

Installation **\$100**  
Late Payment Fee **\$10**

Early Termination Fee **N/A**  
Government Taxes **Varies**

#### Discounts & Bundles

[Click Here](#) for available billing discounts and pricing options for broadband service bundled with other services like video, phone, and wireless service, and use of your own equipment like modems and routers.

#### Speeds Provided with Plan

Typical Download Speed **940 Mbps**  
Typical Upload Speed **940 Mbps**  
Typical Latency **2 ms**

#### Data Included with Monthly Price

Charges for Additional Data **Unlimited GB**

RECOMMENDED

### Super Gig

# \$79<sup>00</sup>

monthly

2,500/2,500 Mbps

#### Features

- 2,500 Mbps symmetrical upload and download speeds
- Stream in ultra-high definition, game with zero lag, and manage a household of connected devices with unmatched speed and performance
- Unlimited data
- No contract required

#### Broadband Facts

### Broadband Facts

#### IdeaTek

Super Gig Fiber - 2500 / 2500 MBPS

Fixed Broadband Consumer Disclosure

**Monthly Price 79.00**

This Monthly Price is not an introductory rate. This Monthly Price does not require a contract.

#### Additional Charges & Terms

Provider Monthly Fees **None**

One-time Fees at the Time of Purchase

Late Payment Fee **\$10**  
Installation Fee **100**

Early Termination Fee **N/A**  
Government Taxes **Varies**

#### Discounts & Bundles

[Click Here](#) for available billing discounts and pricing options for broadband service bundled with other services like video, phone, and wireless service, and use of your own equipment like modems and routers.

#### Speeds Provided with Plan

Typical Download Speed **2300 Mbps**  
Typical Upload Speed **2300 Mbps**  
Typical Latency **2 ms**

#### Data Included with

### 5 Gigabit

# \$110<sup>00</sup>

monthly

5,000/5,000 Mbps

#### Features

- 5,000 Mbps symmetrical upload and download speeds
- Best for ultra-fast file downloads, heavy gaming and multiple family members working or learning from home.
- Unlimited data
- No contract required

#### Broadband Facts

### Broadband Facts

#### IdeaTek

5 Gig Fiber - 5000 / 5000 MBPS

Fixed Broadband Consumer Disclosure

**Monthly Price 110.00**

This Monthly Price is not an introductory rate. This Monthly Price does not require a contract.

#### Additional Charges & Terms

Provider Monthly Fees **None**

One-time Fees at the Time of Purchase

Installation **\$100**  
Late Payment Fee **\$10**

Early Termination Fee **N/A**  
Government Taxes **Varies**

#### Discounts & Bundles

[Click Here](#) for available billing discounts and pricing options for broadband service bundled with other services like video, phone, and wireless service, and use of your own equipment like modems and routers.

#### Speeds Provided with Plan

Typical Download Speed **4700 Mbps**  
Typical Upload Speed **4700 Mbps**  
Typical Latency **2 ms**

#### Data Included with Monthly Price

BEST VALUE

### 8 Gigabit

# \$140<sup>00</sup>

monthly

8,000/8,000 Mbps

#### Features

- 8,000 Mbps symmetrical upload and download speeds
- Ultra-fast speeds that can power multiple devices in highly connected homes.
- Ideal for heavy streaming, gaming and virtual reality
- Unlimited data
- No contract required

#### Broadband Facts

### Broadband Facts

#### IdeaTek

8 Gig Fiber - 8000 / 8000 MBPS

Fixed Broadband Consumer Disclosure

**Monthly Price 140.00**

This Monthly Price is not an introductory rate. This Monthly Price does not require a contract.

#### Additional Charges & Terms

Provider Monthly Fees **None**

One-time Fees at the Time of Purchase

Late Payment Fee **\$10**

Early Termination Fee **N/A**  
Government Taxes **Varies**

#### Discounts & Bundles

[Click Here](#) for available billing discounts and pricing options for broadband service bundled with other services like video, phone, and wireless service, and use of your own equipment like modems and routers.

#### Speeds Provided with Plan

Typical Download Speed **8000 Mbps**  
Typical Upload Speed **8000 Mbps**  
Typical Latency **2 ms**

#### Data Included with Monthly Price

Charges for Additional Data **Unlimited GB**