

## Benefits and Offerings by AICGIM <> 18startup Pre-Incubation

### 1. Access to Coworking Spaces

Startups will have the opportunity to utilize coworking spaces at AIC facilities across select locations in India.

### 2. Event Participation

- Exclusive access to startup-focused events in Goa, offering networking opportunities and industry insights.
- Participation in select startup events across India, enabling exposure to a wider entrepreneurial ecosystem.

### 3. Collaboration with GIM Students

Engage with students from the Goa Institute of Management on select projects, leveraging their academic expertise.

### 4. Founder, Mentor, and Investor Network

Gain access to a robust network of founders, mentors, and investors from across India.

### 5. Startup Funding Opportunities

- Funding opportunities are made available through various Govt. backed schemes as well as through our funding partners including VC's, Angel Investors and HNI's.

### 6. Industry Collaboration

- Work closely with prominent industry players and associations such as the **Goa Chamber of Commerce and Industry (GCCI)** and **Confederation of Indian Industry (CII)** to foster business growth and access new markets.
- Explore opportunities to pilot your ideas with the industry and gain access to the market.

### 7. Cloud and Business Tool Benefits

Avail benefits and credits from leading platforms, including:

- **Amazon Web Services (AWS)** for cloud computing solutions.
- **Zoho** for comprehensive business management tools.
- **Freshworks** for customer engagement and support solutions.
- **Google Cloud** for scalable cloud services.

- **IDFC First Bank** for tailored banking solutions and financial support.

## 8. **Subsidized Partner Offerings**

Benefit from subsidized services and solutions provided by AIC GIM's partners, including:

- **StartupMovers** for company incorporation and business structuring.
- **VakilSearch** for legal, tax, and compliance services.
- Additional services from a diverse range of partners supporting startups in operational, legal, and strategic domains.

## Terms and Conditions

### 1. **Case-by-Case Evaluation**

All offerings will be provided to startups based on a case-by-case evaluation and approval process.

### 2. **Eligibility for Benefits**

Startups must meet the eligibility criteria outlined by AIC GIM and its partners to qualify for credits, benefits, and other offerings.

### 3. **Funding Benefits**

- AIC GIM does not guarantee the provision of benefits; their availability is subject to partner-specific terms and conditions.
- Funding opportunities, including access to schemes depend entirely on the respective scheme guidelines and approval processes.

### 4. **Coworking Space Usage**

- Coworking space at AIC GIM facilities will be offered for a mutually agreed duration.
- Startups may bear additional costs arising from the use of laboratory or research facilities.
- Usage of these facilities must comply with operational guidelines and terms specified by AIC GIM.

### 5. **Independent Partner Terms**

Benefits provided by third-party partners, such as AWS, Zoho, Freshworks, and others, are subject to their respective terms and conditions. Startups must independently adhere to these terms to access the benefits.

### 6. **Confidentiality and Intellectual Property**

Startups are solely responsible for protecting their intellectual property during engagements with students, mentors, industry partners, or other collaborators facilitated by AIC GIM.

### 7. **Changes to Offerings**

Terms, benefits, and offerings are subject to modification or withdrawal without prior notice, depending on partner availability or program discretion.

### 8. **Liability Disclaimer**

AIC GIM is not liable for any disputes, losses, damages, or service disruptions arising from the use of partner benefits, facilities, or other program offerings.

### 9. **Performance Expectations**

Startups are expected to actively participate in program activities and fulfill agreed deliverables to maintain eligibility for continued benefits.

### 10. **Conflict Resolution**

Any disputes or grievances related to the program or partner interactions should be communicated to AIC GIM in writing. AIC GIM will make reasonable efforts to address the concerns but holds the final decision-making authority.

### 11. **Data Usage and Privacy**

By participating in the program, startups consent to the collection, use, and sharing of their data within the scope of program activities, in accordance with applicable privacy laws.

### 12. **Right to Deny Benefits**

AIC GIM reserves the right to withhold or deny benefits if startups fail to meet eligibility criteria or violate the program's terms and conditions.

*Terms and offerings are subject to change without prior notice and are dependent on availability and conditions set by the respective partners.*