

miniMBA - <u>WEEK 1</u> COMPANY HISTORY WORKSHEET

CREATE THE CONDITIONS

Big-picture thinking is best done in a quiet space where you can reflect on your own needs and intuition. If you have a lot of commitments in your life, try to find at least 1-2 hour chunks of time where you can be alone to work on your homework. It is best not to work on the big-picture and day-to-day in the same sitting. A divided brain lacks focus.

If you've already done business planning, it is helpful to reference your previous work as you do these exercises.

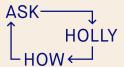
GROUND YOURSELF

Before beginning the strategic planning later in the class, please take time to ground yourself in the following exercises. There's a lot of news to digest right now, and it is helpful to have a clear mind when business planning. **

I am the	entrepreneur in my family. If th	ere have been entrepreneurs	in my family
before me, I would say	that they were a	example for me to follow. I w	vould
do	the same as them and I would	l do	_ differently
from them. 🗸			
The following privileges 🗸 have facilitated my growth as an entrepreneur:			
The following obstacles 🔀 have hindered my growth as an entrepreneur:			
Entrepreneurs I look u	up to include	and the reason I admire them	1
is	🙌		

CURRENT CONDITIONS THAT IMPACT MY BUSINESS (9):

- GLOBALLY:
- IN MY COUNTRY:
- IN MY REGION:
- IN MY STATE:



- IN MY CITY:
- IN MY NEIGHBORHOOD:
- IN MY HOME:

I call upon the following people for support www when I need it:

Activities that rob me of my inner knowing and distract me include:

REFLECT

Write your <u>personal history and your business history</u>. Don't edit yourself; just go with your stream of consciousness. This exercise is for reflection and not presentation. Consider it a warm-up for the next five months of the class.

Start from your earliest motivations - whether you were already working for yourself or someone else - and consider these leading questions:

- When did the idea for your business first come to you?
- What inspired the idea? #
- What experiences or truths from your childhood or youth influenced the development of your business?
- What are some of the highlights you've experienced as an entrepreneur? 🏆
- What are some of the lessons learned as an entrepreneur?
- What was your dream for your business when you began? ~~
- How has that dream changed since you've operated your business? 🔀
- What is your point of view about entrepreneurship and how did you develop it?
- What is your point of view about your industry and how did you develop it?
- What is your point of view about leadership and how did you develop it?
- Did you set out to create a personal or professional legacy, if so, what was it originally?