



Hi << Test First Name >>,

Welcome to doTERRA!

We're excited for you to begin your essential oil journey with us. There are many wonderful things to discover and experience on the path ahead!

Wholesale Membership Login

Log into your account to shop, track orders or enroll a friend.

1. Go to doterra.com
2. Click "Account" in the upper right then "Login"
3. Login with your email address or doTERRA ID << Test doTERRAID >>

Forgot your password? [Reset it.](#)

Want to order by phone? [Call us.](#)

Product Education Classes

As a new member, the best place to start is watching these eight free classes to give you a strong foundation in the oils and products and how to use them.

Start watching while you wait for your oils to arrive!

1. [I have my oils, now what?](#)
2. [Nutrition and Supplements](#)
3. [Toxic Free Living](#)
4. [Oils for Every Age](#)
5. [Essential Skin Care](#)
6. [Stress, Sleep and Emotions](#)
7. [Women's Health and Hormones](#)
8. [Essential oils and Pain](#)

Watch and earn a free intro kit!

Invest in your education and earn a free doTERRA introductory kit. Includes lemon, lavender and peppermint oil.



**To earn the kit,
complete the
following:**

1. Watch all 8 classes above within 2 weeks of receiving this email
2. Reply to this email with your NAME and SHIPPING ADDRESS
3. Mention 1 thing you learned

That's it!

What's the Loyalty Rewards Program?

One of the best benefits of being a member is the **Loyalty Rewards Program (LRP)**. Earn an additional 10-30% back on every order. [Learn more](#)



Blogs, Books and more

Check out these other great resources to help you get started.

- [Oil Blog](#)
- [Modern Essentials Guide](#)
- [Discover Solutions](#)
- [Brilliant LIVE! Education](#)
- [AromaTouch Technique](#)

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You are receiving these emails because you enrolled as a doTERRA wholesale member
doTERRA Essential Oils
549 South 1300 West
Pleasant Grove, Utah 84770

[Add us to your address book](#)

You can [update your preferences](#) or [unsubscribe from this list](#).

The doTERRA logo features the word "doTERRA" in a grey, sans-serif font. The "d" is lowercase, while "oTERRA" is uppercase. A small registered trademark symbol (®) is located at the top right of the "A". A thin purple horizontal line is positioned directly beneath the text.

Hi << Test First Name >>,

Just a quick reminder, if you haven't already done so, we encourage you to check out the eight awesome product education videos below.

They will teach you how to effectively use many of doTERRA's great products.

Product Education Classes

1. [I have my oils, now what?](#)
2. [Nutrition and Supplements](#)
3. [Toxic Free Living](#)
4. [Oils for Every Age](#)
5. [Essential Skin Care](#)
6. [Stress, Sleep and Emotions](#)
7. [Women's Health and Hormones](#)
8. [Essential oils and Pain](#)

Plus, earn a free intro kit!



As you invest in your education, let us reward you with a fantastic doTERRA intro kit. Includes lemon, lavender and peppermint.

To earn the kit, complete the following:

1. Finish watching all 8 classes within 1 week of receiving this email
2. Reply to this email with your NAME and SHIPPING ADDRESS
3. Tell us 1 thing you learned!

That's it!

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Additional Resources

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doTERRA®

Hi << Test First Name >>,

Would you like to learn how to make natural changes throughout your home—from the kitchen to the laundry room to the living room, nursery, bathroom, and more.

Introducing the doTERRA Natural Home Edit course!



As you complete the course, you can expect:

- Easy tips to help you protect your home from toxins
- DIYs for each room in the house
- Simple suggestions for natural alternatives for your home

[Enroll Today for Free!](#)

How long does the course take?

Start to finish, it takes approximately 2-4 hours to complete this course. We encourage you to pace yourself and take action as you learn.

When does the course begin and end?

It's a self-paced online course—you decide when you start and finish.

Earn a FREE oil!



Earn a free Citrus Bliss blend oil. The unique combination of seven citrus oils for an energizing and uplifting aroma.

To earn, do the following within 1 week of receiving this email:

1. Complete the Natural Home Edit course
2. Reply to this email with your NAME and SHIPPING ADDRESS

3. Tell us
one thing
you learned

That's it!

dōTERRA®

Hi << Test First Name >>,

Are you ready to learn more about the wonderful world of essential oils?

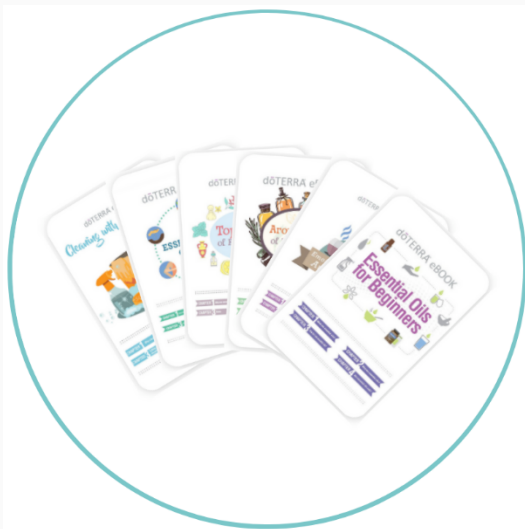
doTERRA has created a collection of eBooks and Podcasts to teach you how to use essential oils for things like cooking, cleaning, focus, sleep, motivation, fitness and more!



Podcasts

Whether you're an essential oil beginner or you've been using them for years, these podcasts will teach you something new about how to make your life better with essential oils.

Over 180 episodes



eBooks

Each eBook dives into important topics like the science behind essential oils, essential oil benefits, and specific ways to use them to transform your life.

Over 20 eBooks

Earn 2 FREE On Guard Toothpastes!



Combining the protective benefits of On Guard oil with natural ingredients to clean and whiten teeth.

To earn, do the following within 1 week of receiving this email:

1. Listen to 3 Podcasts or read 3 eBooks of your choice
2. Reply to this email with your NAME and SHIPPING ADDRESS
3. Tell us something you learned

That's it!



Hi << Test First Name >>,

One of the best benefits of being a doTERRA member is the ability to shop through the **Loyalty Rewards Program**.

What's the Loyalty Rewards Program?

It's a monthly shopping program that quickly earns you reward points so you can get your favorite products or try something new for free!

- 100% customizable
- Start or stop anytime
- Get 10% to 30% back
- Redeem rewards for the products you want



Did you know? On average, members earn over **\$635 (USD) in free products** each year. Nice!

How does it work?

Earn based on how much PV you buy each month:

- 1 PV = Minimum. No benefits
- 50+ PV = Earn 10% to 30% back
- 125+ PV = Earn the free Product of the Month (order by 15th)

What does PV mean?

PV stands for Point Value. Each product is worth a certain PV amount.

How to increase to 30% back

After every 3 months of ordering 50 PV or more, you'll increase 5% back until you max out at 30%.

[Watch this video to learn how it works, how to set it up and how to redeem rewards](#)

Earn a FREE Petal Diffuser 2.0!



The perfect home diffuser! Up to 12 hour run time, auto shut off and night mode settings.

How to earn:

1. Place a Loyalty Rewards order of at least **50 PV** within **2 weeks** before or after receiving this email
2. Then reply to this email with your NAME and SHIPPING ADDRESS

That's it!

Wholesale Membership Login

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Hi << Test First Name >>,

When you experience something wonderful that has made a difference in your life, you naturally want to share it.

We invite you to share the amazing benefits of doTERRA products with others!

Why Share doTERRA?

- Empower Others
- Earn Rewards
- Create Income

How to create income with doTERRA

As you share doTERRA products with family, friends, neighbors, and associates you can enroll them under you with their own wholesale membership. Every time they shop you earn!

Also, if you have a retail store, professional practice or online shopping site, you can sell doTERRA products at retail to your customers and retain profits.

Two Steps to Getting Started...



Business Builders Certification

Complete this available certification course that lays out a straightforward and proven roadmap for building a doTERRA business. [Enroll today](#) - **\$0 cost**



Become a Wellness Advocate

Upgrade to a Wellness Advocate (business type) account to be able to start building. [Login](#) > Go to Account Profile > click Upgrade Account. Includes a free business website
- **No cost**

Earn a FREE Family Essentials Kit!



A beautiful box that includes doTERRA's top 10 essential oils!

To earn, do the following within 2 weeks of receiving this email:

1. Complete the Business Builders Certification
2. Enroll 1 person with 100 PV or more
3. Reply to this email with your NAME and SHIPPING ADDRESS

That's it!

Need help?

Would you like a business mentor?

We're here to help! Just reply to this email with any questions you have.

If you'd like to set up time with a personal business mentor to discuss a business building plan for you, please reply with your

- Name
- Phone
- Email
- Best time to reach your

You can also contact us directly:

Business Advancement Team
Monday-Friday 8am-6pm MST
(801) 370-2140

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Hi << Test First Name >>,

Have you ever wondered...

- Am I using the right essential oils?
- Am I giving the right advice to people?
- Are the things I'm saying backed by real science?

**Become a Certified dōTERRA
Essential Oil Specialist**



What will I learn?

From the comfort of your home, learn everything you need to know about essential oils and how to use them safely and confidently.

- Learn accurate information about essential oils
- Feel confident using essential oils on your own
- Address your health priorities naturally
- Become a credible source of information for your friends and family
- Learn the science that backs up the power of essential oils

**Enroll for \$97
today**

When does the course start and finish?

It is a completely self-paced online course - you decide when you start and when you finish.

How long do I have access to the course?

How does lifetime access sound? After enrolling in the course, you have unlimited access for as long as you like - across any and all devices you own.

Who can sign up for this course?

Anyone! We welcome all who are wanting to learn more about essential oils.

Plus, earn a free lavender oil!



A must-have oil to keep on hand at all times due to its versatile uses.

To earn, do the following within 2 weeks of receiving this email:

1. Complete the Essential Oil Specialist Certification
2. Reply to this email with your NAME and SHIPPING ADDRESS
3. Tell us something new you learned

That's it!

