NAPSA STARS FOOTBALL CLUB

Plot No: 2374/1 Longacres, P.O Box, 51275 Lusaka, Zambia.
Tel: +260 211 254 31 0r + 260 211 256 521, Email: secretariat@napsastars.co.zm
@napsastarsfc

EMPLOYMENT OPPORTUNITY

NAPSA Stars Football Club is a professional football Club competing in the highest tier of Zambian football, regulated by the Football Association of Zambia (FAZ). The Club has over the last 10 years embarked on a vigorous drive to be among the elite Zambian football clubs, competing to bring honor to the country through its participation in continental football in Africa and scoping the ABSA Championship cup twice. It is fully compliant with the FAZ club licensing requirement procedure and upholds integrity and honesty in its business operations. The Club, being an equal opportunity employer is inviting applications from suitably qualified and experienced individuals for the position of **CHIEF EXECUTIVE OFFICER.**

JOB PURPOSE

To manage and oversee operations of Napsa Stars Limited (Napsa Stars Football Club). This includes ensuring the sportive and commercial success of the football club through the development and execution of commercial, football and general operations at the organization.

Under the supervision of the Board of Directors the following are among the job key responsibilities:

- Ensure the Club operates according to its mission, vision and values
- Put in place an effective management team and structure to efficiently run the affairs of the Football Club
- Create and execute the strategic plan for the Club as approved by the Club's Board of Directors.
- Oversee the management of the budget including but not limited to effective controls and performance tracking.
- Ensure the commercial viability and sustainability of the Club by:

    I. Managing relationships with all stakeholders including other football clubs, Football Association of Zambia (FAZ), Confederation of African Football (CAF), media, suppliers and other partners.

    II. Managing relationships with sponsors including identifying sponsorship opportunities and engagement with potential sponsors.

III. Grow the revenue by enhancing existing revenue streams and identifying and executing on additional revenue generating opportunities.
IV. Effectively manage and market the club's brand so as to grow the club's fan base and to support revenue generating initiatives.
V. Ensure operational excellence is observed in club buildings and facilities, maintenance of club equipment, security of club facilities and equipment and compliance with applicable laws, and football regulations.
VI. Ensure appropriate personnel is appointed (team manager's trainers, runners and other team support staff) to ensure smooth running of the organization, including formulation of remuneration packages.
VII. To review performance of all club personnel.

EXTERNAL RELATIONS

- Sponsors
- Supporters
- Auditors
- Professional national and international bodies
- Suppliers
- Regulators

INTERNAL RELATIONS

- Club staff
- Technical team
- Players
- Internal oversight bodies

QUALIFICATIONS AND EXPERIENCE

- Grade 12 certificate or equivalent
- Degree in Business Administration or related field
- Qualification in sports management MAY be added advantage

- Minimum of 5 years’ post qualification experience in management position
- Previous experience in football management MAY be added advantage
- General level knowledge of football rules and regulations
- General knowledge of football operations and professional sports team logistics.
- Financial and budgetary management

JOB CORE COMPETENCIES

- Strategy formulation skills
- Problem-solving and critical decision-making abilities
- Analytical and critical thinking skills
- Communication and presentation skills
- Business acumen
- Risk management
- Networking skills
- Interpersonal skills
- Teamwork

APPLICATION PROCEDURE

All cover letters with a detailed curriculum vitae and academic and professional qualifications along with copy of a certified National Registration Card and indicating the subject line should be sent to Secretariat@napsastars.co.zm ; addressed to The Human Resource and Administration Manager; no later than **22nd June 2026.**

No hard copy applications will be accepted. Only shortlisted applicants will be communicated to.


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