Project Name: Token 2049 Side Event: Enterprise-Focused RWA (Real-World

Assets) Cardano Event

Project URL: https://cardano.ideascale.com/c/cardano/idea/123077

Project Number: 1200232

Project Manager: Rahul Konudula Date Started: August 1, 2024

Date Completed: October 20, 2024

List of Challenge KPIs and How the Project Addressed Them

The Cardano Open: Ecosystem initiative aimed to drive ecosystem growth, foster education, build community, and increase global Cardano adoption. Key challenge KPIs included:

- 1. **Ecosystem Growth**: Initiated marketing efforts across multiple channels (Twitter, LinkedIn, Telegram) to boost visibility and attract diverse participants, expanding the Cardano user base.
- 2. **Community Initiatives**: Partnered with local and regional Cardano communities to create in-person and virtual events, fostering collaboration and knowledge-sharing within the ecosystem.
- 3. **Global Reach**: Selected a high-capacity venue to accommodate attendees from various regions, enhancing Cardano's presence at the event and promoting ecosystem growth through outreach initiatives.

List of Project KPIs and How the Project Addressed Them

- Venue Secured: A suitable venue was confirmed with a signed contract, meeting capacity, location, and amenities requirements. Contract Evidence
- Partnerships and Sponsorships Announced: Key partners and sponsors were publicly announced on Twitter/X to maximize visibility. <u>Announcement</u> Tweets
- Marketing Campaign: Successfully conducted a marketing campaign across Twitter/X, LinkedIn, and Telegram with a minimum of 10 Twitter posts, 3 LinkedIn posts, and 10 Telegram group invites. <u>Marketing Evidence</u>

Key Achievements

- Event Planning and Execution: A successful venue selection process and seamless event planning, including scheduling, catering, and technical setup.
- Collaboration with Partners and Sponsors: Successfully engaged with key industry partners and sponsors, enhancing the event's profile and resources available.

• Increased Engagement and Visibility: Through a multi-channel marketing approach, the event achieved heightened visibility among the target Cardano community.

Key Learnings

- Effective Marketing Channels: Twitter/X and LinkedIn proved highly effective for engaging the Cardano community, while private groups on Telegram allowed for more direct communication.
- Partner and Sponsor Relations: Early engagement with partners and sponsors proved beneficial for logistical support and co-promotions, which improved overall event reach.
- Event Planning Complexity: Detailed scheduling and logistical coordination were essential, underscoring the importance of meticulous planning for future events.

Final Thoughts/Comments

The project successfully completed its objectives, contributing to the Cardano community's engagement and visibility. It underscored the value of strategic partnerships and targeted marketing, which we will build upon in future initiatives.

Links to Other Relevant Project Sources or Documents

- Venue Contract and Capacity Details
- Partnership Announcements on Twitter
- Marketing Campaign Evidence
- Feedback
- Event Highlight Video For Promotional Purpose

Link to Close-out Video:

https://www.youtube.com/watch?v=eOCI5DuF-kl&ab channel=TrivolveTech