



October 26, 2022

The Honorable Gavin Newsom
Governor, State of California
State Capitol
Sacramento, CA 95814

The Honorable Toni Atkins
Senate President pro Tem
State Capitol
Sacramento, CA 95814

The Honorable Monique Limón
Chair, Senate Select Cmte on the
Nonprofit Sector
State Capitol
Sacramento, CA 95814

The Honorable Anthony Rendon
Assembly Speaker
State Capitol
Sacramento, CA 95814

The Honorable Luz Rivas
Chair, Assembly Select Cmte on the
Nonprofit Sector
State Capitol
Sacramento, CA 95814

Dear state leaders:

We, the undersigned organizations representing the California Coalition on Government Contracting, as well as many of our allies across the state, write to you today to convey ideas for strengthening the relationship between California state government and nonprofit partners in our mutual efforts to deliver the highest quality service to the people of California, especially in our most vulnerable communities. Aligned with the state's Californians for All initiative, the ideas presented below acknowledge the impact the pandemic has had on our communities and support strong and varied community-based resources to address increased need.

The California Coalition on Government Contracting is an informal statewide partnership of organizations that have come together to share ideas for improving the ways nonprofits and the state work together to equitably, fairly, and efficiently use taxpayer dollars in furtherance of our state's health, human services, environmental, education, and other vital priorities.

Introduction

Federal, state, and local governments partner with nonprofit organizations to provide services to communities and complete projects that benefit Californians. These government-nonprofit partnerships, when effective, provide nonprofits with the resources they need to meet government's policy, services, and program goals, and provide the government with a strong, diverse supply chain of providers.

For example, one-third of Medi-Cal services and more than one-fourth of Medicare services in California are delivered by nonprofits. All food bank services in California are provided by nonprofits; the need for these services has increased exponentially in the past two years. Domestic violence services providers in California are all nonprofits; in FY 20-21, they answered 213,674 crisis hotline calls and provided 608,658 shelter nights to survivors and their children. Five million acres of open land in California are permanently protected thanks to the work of 136 nonprofit land trusts. In total, government funding comprises about a third of nonprofit revenue in

California. The fact is that government and nonprofits are interdependent, and our successful partnership is critical for meeting Californians' needs.

To effectively collaborate, we rely on contracts, policies, and processes that lay out critical details governing our shared goals and working relationships that drive the results. We share the state's interest in ensuring that such agreements result in efficiency, fairness, and most importantly: the best possible services for Californians.

The [Federal Acquisition Regulation \(FAR\) 15.404-4](#) states:

It is in the Government's interest to offer contractors opportunities for financial rewards sufficient to stimulate efficient contract performance, attract the best capabilities of qualified large and small business concerns to Government contracts, and maintain a viable industrial base.

Similarly, it is in the government's interest to offer to qualified large and small nonprofits contractor opportunities that provide sufficient financial rewards to stimulate efficient contract performance, attract the best capabilities of the nonprofit sector, and maintain a viable base of service providers so critical to Californians' health and wellbeing. A "viable industrial base" here means the inclusion of large and small nonprofits, those in metropolitan and rural communities, and those based in and led by people from marginalized communities.

During the height of the pandemic, state agencies provided greater flexibility on contracts with nonprofits and instituted improvements that made it easier for nonprofits and state agencies to work together to meet the changing needs of Californians. These improvements included telehealth options for healthcare services, electronic signatures on contracts and invoices, flexibility regarding delivery options for food access, and cost-reimbursement billing to allow for social distancing in homeless shelters. As the emergency lessens, nonprofits are seeing some of these improvements go away. The pandemic has shown that these changes work, and we hope to partner with you to keep as many of them in place as we can.

Opportunities

We have identified a number of ways that the contracting relationship between the state and nonprofit service providers can ensure consistent, ongoing delivery of quality services. We are excited to partner with you to build trust and to make more progress together. A theme for these opportunities is that these proposals are commonplace and standard in federal contracts with nonprofits.

1) *Contract startup funds*. To move faster to implement programs, to expand the diversity of eligible partners, and to ensure more equity and fairness in service delivery, the state can and should shift away from requiring nonprofit contractors to front funds – often in the millions of dollars. Currently, nonprofits are often placed in the challenging position of having to consider pursuing loans to cover costs associated with starting up state-contracted projects and services. Many nonprofits are not positioned well to apply for, qualify for, or take such loans. And it is very difficult to find other funding to cover interest rates on loans.

- As federal agencies do, the state can and should incorporate startup funds into contracts, whenever possible.
- Current policies under [CA Govt Code §11019](#) could be strengthened to apply to all state agency contracts with nonprofits, regardless of contract amount, and to allow state

departments to provide pre-start payments if requested by the contracting nonprofit.

- Contracts should include sufficient protection of state resources to account for all upfront expenses and ensure compliance with the state's terms.

2) *Multiyear contracts and prompt renewal.* To avoid interruption of essential services, the state can and should enter into multiyear contracts that are evaluated and renewed promptly. Nonprofit partners are often left scrambling to pay staff salaries and other program expenses with other funds while they wait for their new contracts.

- Timely contract renewal will allow nonprofit contractors to prepare for the upcoming contract term and maintain consistent services.
- More multiyear contracts will allow nonprofits to plan better and will reduce the burden on state agencies, lowering the number of RFPs and contract applications the agency must oversee. Multiyear contracts provide time to assess the effectiveness of the contracted program, so that government agencies can better determine whether to continue investing in that program.
- With more multiyear contracts, the state can expand its focus on oversight and evaluation of existing contracts, while also increasing financial viability for the contracting nonprofit and reducing the risk of interruptions in services. Multiyear contracts also increase the ability of nonprofits to hire and retain staff; staff want job security, which multiyear contracts support.

3) *Prompt payments.* Policies and processes can be strengthened to ensure prompt payments on undisputed invoices for work completed under a state contract. Currently, it can take anywhere from 30 days to eight months for the state to remit payment on contracts after invoices are submitted. In particular, smaller nonprofits and those trying to serve disadvantaged communities are disproportionately harmed by these practices.

Together we could pursue changes to statute and process that would support prompt state payment on contracts:

- The [California Prompt Payment Act \(PPA\) of 2013](#) (PPA) contains language explicitly excluding nonprofits from prompt payment under specified conditions. These exceptions place an undue financial burden on the organizations that can least afford it. Revisions to these exceptions would support a more level playing field.
- Wire transfers of payments and online invoicing would support more timely payments to nonprofit contractors and reduce paperwork log-jams for state agencies. Nonprofits could choose ACH or a similar payment method. The state should provide a secure online portal for contracting nonprofits to use to submit invoices and drawdown requests.

4) *Contract flexibility in emergencies.* As we saw at the beginning of the pandemic, emergencies often require immediate changes to contracted programs, including modifications to the contract budget, in order to respond in the moment to continue with the most needed services for our communities. Contract modifications can take many months, and nonprofits need to be able to act flexibly, within the purpose of the contract, to respond appropriately and quickly in emergencies.

- State contract policies could allow contracted nonprofits the ability to modify programs and program budgets to respond flexibly to immediate needs and must allow for ongoing payment on contract during emergencies so that vital services can continue during dire circumstances. Flexibility on the contract would only be needed until the state agency and the nonprofit have the opportunity to modify the contract to meet changing programmatic needs. [Senate Bill 784](#) (Glazer) exemplified this proposed policy improvement.

5) *Full reimbursement for contracted program costs.* Nonprofits are often not reimbursed for the full cost of running contracted programs, including for administrative costs and to provide competitive staff wages and benefits. State indirect cost reimbursement rates typically do not cover actual administrative costs for contracted programs, requiring nonprofits to subsidize these programs. Increases in costs of doing business are not included in multiyear contracts. Smaller nonprofits and those serving disadvantaged communities are disproportionately impacted by the lack of sufficient cost recovery, hampering the state's efforts to reduce inequality and reach vulnerable Californians. Just as state government recognizes the need to contract fairly with business, the same standards should apply to nonprofits, including ensuring adequate contingency and overhead funding:

- State conformity with federal policies for reimbursement of contract administrative costs (see [OMB 2 CFR 200](#)) would support the financial viability of the provider community. A reasonable de minimis indirect cost reimbursement rate should be in place for nonprofits that do not have the capacity to negotiate an indirect cost rate with the state. As is often the case with federal contracts, full reimbursement to nonprofits for all administrative costs associated with a state contract would likely require a rate of 35-50 percent.
- Automatic cost-of-doing-business increases in multiyear contracts would also help ensure that costs associated with contracted programs are fully covered. Many nonprofits are unable to have pay-for-performance rates changed for eight or ten years.
- To ensure a vibrant nonprofit workforce providing high-quality services, contracts with the state should allow for compensation and employee benefit packages that support competitive salaries and annual cost-of-living increases. This approach is consistent with the goals of the state's Workforce Development Fund to create and maintain good-paying jobs, particularly in disadvantaged communities, and to support economic wellbeing for workers in these positions. Providing better wages to contractors would also reduce a cost-saving incentive to increase contracting out. Nonprofits should never be sought out as a cheap alternative to fairly compensated state employees.

6) *Equitable access to state contract opportunities.* Bidding and contracting processes often leave out nonprofits in under-served and rural parts of California. For example, 34 percent of Bay Area nonprofits receive government funding, while only 5 percent do in the Inland Empire, and only 1 percent in the Sierras. As a group, nonprofits in communities of color have \$1,668 per capita, while as a group, nonprofits in predominantly white communities have \$3,123 per capita.

And despite state efforts to increase access and equity writ large, many nonprofits struggle to access government contracts because they do not have the information they need to apply or because contracting policies exclude them. Nonprofits spend an inordinate amount of time on grant applications and reports, which can distract them from mission-critical work. Streamlined approaches focused on dialogue and learning can pave the way for deeper relationships and mutual accountability. Certain clauses in state contracts can also be prohibitive because they

compel a nonprofit partner to assume undue risk. These issues are accentuated in smaller nonprofits and those in rural and marginalized communities.

To address these inequities and improve access, we recommend:

- The current state grants portal (grants.ca.gov) does an excellent job of making state grant opportunities more accessible and equitable for nonprofits. [Cal eProcure](#) should allow for clearer nonprofit access, by, for example, identifying opportunities that are eligible only for nonprofits, or by designating a distinct status for nonprofits as is done for small businesses and Minority Business Enterprise (MBE) firms.
- Contract requirements—including burdensome reporting and insurance requirements—could be simplified for smaller contracts, under \$50,000, for example, so that smaller nonprofits can apply. Insurance requirements should be commensurate with the risk inherent in the contract. RFPs for smaller contracts should be streamlined to facilitate easy application. Language in RFPs and contracts could be simplified to increase accessibility for smaller nonprofits that have limited resources for legal expertise.
- Very small grants, under \$25,000, for example, should be issued with minimal burden for the nonprofit grantee, including providing the grant as one-time funds and not requiring a reimbursement approach. An example of a grant program following these practices is the Small Business COVID-19 Relief Grant program, which vetted applicants but did not require the grantee to expend resources and then seek reimbursement.
- A nonprofit liaison in each state agency that contracts with or provides grants to nonprofits could offer in-house expertise on the nonprofit sector, to help ensure that contracts and grant programs account for the unique ways in which nonprofits do business and to support contract and grant compliance. [Senate Bill 543](#) (Limón) exemplifies this proposed policy.

We value our working relationship with the state and the opportunity to continuously improve our collaboration in service to the people of California. And we are prepared to be held accountable. We want to work with you to implement the policy solutions proposed here, which will better position California nonprofits to provide—in partnership with the state government—services vital to the wellbeing of Californians, especially during emergencies like the current pandemic.

These recommendations will also help address current inequities resulting in uneven distribution of resources and services in our state. Our hope is that these recommendations can be implemented at the state level and can also apply to city and county contract and grant programs using pass-through state funding.

We thank you for your consideration and look forward to further conversations with you.

Sincerely,

Jan Masaoka, Chief Executive Officer
California Association of Nonprofits
San Francisco, CA

Joined by:

1000 Cranes for Recovery

211 Orange County
360 Collaborative Solutions/Compound Long Beach
A Coming of Age Foster Family Agency & Counseling Center
A Greater Hope
A Manna Group Grantwriter
A Place Called Home
A.V. Living Water Worship Center
AAPI Equity Alliance
AbilityPath
Academic Solutions USA
Active San Gabriel Valley
Adam's Forge
ADAP House of Hope
Advancing Steps
Advocacy Inc.
Ag Innovations Network
Alano Club of Redding
Alchemist CDC
Alliance for a Better Community
Alzheimer's Los Angeles
Amanecer Community Counseling Service
American Academy of Pediatrics - Orange County Chapter
American Bookbinders Museum
Amigos de los Rios
Amor y Paz Family Services
Animal Protection League
Anti-Self Destruction Inc.
API Equality-LA
Archway Recovery Services
Arts Alive/ Kings and Clowns
Arts for Healing and Justice Network
Asian Business Association
Aspiranet
Aspire Creative Arts Program
Association of California Symphony Orchestras
Association of Community Human Service Agencies
Association of Regional Center Agencies

Audubon
Autism Deaf Empowerment Advocacy Foundation Inc
Avance Latino
Bay Area Bioscience Education Community
Bay Area Community Services
Bay Area Crisis Nursery
Bay Area Women Against Rape
Benjamin E Jones Community Resource Center
Beverly Hospital Foundation
Big Brothers Big Sisters Association of California
Big Brothers Big Sisters of San Diego County
Bike East Bay
Blue Zones Project Mendocino County
Boys & Girls Clubs of La Habra
Boys and Girls Clubs of Carson
Breathe Southern California
Bridgeville Community Center
Brighter Beginnings
Brilliant Corners
Brooke Frost & Associates
Building Up Lives foundation
BVCHD's Mom & Dad Project
Caifornia State University Emeritus and Retired Faculty and Staff Association
California Alliance of Child and Family Services
California Association of Museums
California BrainWaves
California Child Care Resource & Referral Network
California Climate Action Now!
California Community Economic Development Association
California Community Living Network
California Federación de Fútbol
California Forward
California Health Advocates
California Latinas for Reproductive Justice
California Nurses for Environmental Health and Justice
California Partnership to End Domestic Violence

California ReLeaf
California Urban Forests Council
Callifornia Forward Action Fundion
CalNonprofits
Cambodia Town
CAMEO
Canopy
Caravanserai Project
Caulder Lamm Alliance for Children
CDTech
Cecilia's Attic Inc
Cedars of Marin
Center for Empowering Refugees & Immigrants
Center for Family Strengthening
Center for Human Rights and Constitutional Law
Center for Human Services
Center for the Pacific Asian Family, CPAF
Center for Volunteer & Nonprofit Leadership
Centinela Youth Services, Inc.
Central California Asthma Collaborative
Central Coast Alliance United for a Sustainable Economy (CAUSE)
Centro La Familia Advocacy Services
Ceres Community Project
Changing Tides Family Services
Child Parent Institute
Children's Bureau of Southern California
Children's Choir of Chico
Children's Institute
Chinatown Community Development Center
Chinatown Service Center
CISS, Inc.
City of Cudahy
Climate Resolve
ClimatePlan
CoachArt
Coalition for Compassionate Care of California
Coalition for Engaged Education

Coco Moms Inc
Code Tenderloin
Committee for Greater LA
Community Action Marin
Community Bridges
Community Center For Healthy Minds (CCHM)
Community Coalition
Community Forest Advisory Committee
Community Health Councils
Community Investment Strategies
Community Living Campaign
Compass Family Services
Conflict Resolution Center of Santa Cruz County
Consoler Resources Inc.
Consortium for Early Learning Services
Conveniently Me
Cope Family Center
Cornerstone Theater Company
Corporation for Supportive Housing (CSH)
Covenant House California
Cradle to Career Fresno County
Create Possibility
Creative Child and Family Services, Inc.
Crittenton Services for Children & Families
Dance Fitness Academy & Healing Arts
Day One
DayBreak Adult Care Centers
Diablo Ballet
Divine Serenity Foundation
Dolores Huerta Foundation
Dream Big Foundation NPC
Dreams for Change
DUC Learning Center
Early Childhood Mental Health Program
East Bay Agency for Children
East Bay Asian Youth Center
East Bay Community Law Center
East Contra Costa Community Alliance

East LA Rising Foundation
Eastmont Community Center
El Concilio California
El Sol Neighborhood Educational Center
El Teatro Campesino
Empowered Aging
Equality Advantage Foundation
Eth-Noh-Tec
Ethnic Media Services, fiscally sponsored by the San Francisco Study Center
Every Neighborhood Partnership
Eviction Defense Collaborative
Exceptional Parents Unlimited
FACES SF
Faith Network of the East Bay, DBA Children Rising
Families In Schools
Families In Transition of Santa Cruz County, Inc.
Family Assistance Program
Family Service Agency of Santa Barbara County
Family Service Association
FASD Network of Northern California
Federacion Duranguense USA
Fields ComprehensiveYouth Services, Inc.
Filipino American Service Group Inc.
Finally Family Homes
Financial Beginnings California
First Place for Youth
First Responder's Resiliency Inc.
Fixin San Mateo County
Food Bank of Contra Costa and Solano
Food Exploration and Discovery (Food ED)
Food For Thought
Foothill College
Fred T. Korematsu Institute
Fresh Lifelines for Youth
Fresno Building Healthy Communities
Fresno Community Health Improvement Partnership (FCHIP)
Fresno Metro Ministry

Friends of the Children - SF Bay Area
Friends of the San Luis Obispo Botanical Garden
Friends Outside in Los Angeles County
Front Porch
Full Circle of Living and Dying
Full-Circle Learning
Fundamental Strategy
Gang Alternatives Program
Genesis House Inc
Get in Motion Entrepreneurs
Giving 365
Global Refugee Awareness Healing Center
Golden Gate Senior Services
Good Works Movement
Goodwill Central Coast
Grand Vision Foundation
Greater Nonprofits
Harbor Area Gang Alternatives Program
Harm Reduction Circle
HarperHaven Inc.
HASTINBRO Foundation
Haven Hills, Inc.
Haynes Family of Programs
HEAL
Healers United
Healing Dialogue and Action
Health Education Council
Health Projects Center
Health Research Associates
Healthy Kids Happy Faces
Helping Hands Silicon Valley
High Desert New Beginnings, Inc.
Highlands Senior Service Center Inc
Home Daycare
Home Start, Inc.
Homebridge
HomeRise

Hope Counseling Services
Hope Rising Lake County
Housing Art N Development Services
Housing California
Hub Cities Career Center
Huckleberry Youth Programs, Inc.
Hughes Training And Development
Human Care Alliance
Human Impact Partners
Human Services Association
Huntington Beach Tree Society, Inc
Idyllwild Forest Health Project
Impact Philanthropy
Imperial Valley LGBT Resource Center
Inland Empire Children's Cabinet
Inland Empire Community Collaborative
Inland Empire Community Foundation
Inland Empire Resource Center
Innovation Education
Innovative Health Care Services
Institute for Local Government
Instituto de Avance Integral Latino
Irvine Ranch Conservancy
Isla Vista Youth Projects
J-Sei, Inc.
Jericho Road Pasadena
Jewish Family Service of Los Angeles
Jewish Family Service of San Diego
JIREH Providers
Joint Venture Silicon Valley
JVS SoCal
Kamp Of Life
Keep Eureka Beautiful, Landscape & Beautification Committee
Kinder Kids Montessori Inc
KIPP SoCal Public Schools
Kitty's Wildlife Refuge & Rescue
Korean American Community Services
Korean Community Services, Inc

Koreatown Youth + Community Center
LA Commons
LA Conservation Corps
Laity Arts
Larkin Street Youth Services
Launch Productions, Inc / Launch LA
Leadership Counsel for Justice & Accountability
LEAP (Leadership Education for Asian Pacifics)
Legal Services for Prisoners with Children
Leslys CPR
Liberty Hill Foundation
LIFE ElderCare
Lifestyle Elevation Media Foundation, Inc.
Little Tokyo Service Center
Loaves & Fishes Family Kitchen
Long Beach Ballet Arts Center
Long Beach Gray Panthers
Los Amigos de Guadalupe
Los Angeles Area Chamber of Commerce
Los Angeles County Bicycle Coalition
Los Angeles LGBT Center
Love is the Answer Mission Ministries
Low Income Investment Fund (LIIF)
LTC Ombudsman Services of San Luis Obispo County
Luna Kids Dance, Inc.
Lutherans Restoring Creation - California
Maker of Natural Gardens
Making Hope Happen Foundation
Malinda Wings of A Dove
MALO Motivating Action Leadership Opportunity
Martha's Village and Kitchen, Inc.
Maternal and Child Health Access
MD Live
Meals on Wheels California
Meals on Wheels Diablo Region
Media Alliance
MEND-Meet Each Need with Dignity

Mendocino Coast Children's Fund
Mercy Brown Bag Program
Mesa
Michelle's Place Cancer Resource Center
Microenterprise Collaborative of Inland Southern California
MilVet
Miracle Activation Center
Mission Accomplished
Mission Peak Heritage Foundation
MNM Project H.O.P.E.
Mountain Counseling & Training, Inc
Mountain Homeless Coalition
MOXIE Theatre
Museum of Ancient Wonders
Music Changing Lives
Music in Schools Today
Museum of Future Sports
My Friend's Place
My New Red Shoes
NAMI Alameda County South
NAMI Solano County
National Asian Pacific American Families Against Substance Abuse
National Stewardship Action Council
Nature for All
New Reflections, Inc
Newport Beach Public Library Foundation
Newstart Housing Corporation
NEXT Village SF
NightFlare
Nonprofit Alliance of Monterey County
Nonprofit Finance Fund
Nonprofit Solutions
Nonprofits Insurance Alliance
North East Trees, Inc.
North Star Academy
North Valley Caring Services
On-Site Dental Care Foundation

Open Door Legal
Open Heart Kitchen
Operation New Hope
Opportunity Junction
Optimist Youth Homes And Family Services
Orange County Family Justice Center Foundation
OROO Services, LLC
Our City Forest
Our Journey
Outreach Unlimited
Oxnard Performing Arts Center Corporation (OPAC)
Pacific Center for Human Growth
Passion To Love and Care Ministry, Inc
Passion To Love and Care Ministry, Inc
Pat Brown Institute at Cal State LA
PATH
PathPoint
Pathways to Independence
Pathways Volunteer Hospice
Peace Over Violence
Peninsula Family Service
Peninsula Youth Theatre
Peppermint Ridge
Pesticide Action Network North America
Phena's Kitchen
Philanthropy California
Pilgrim Terrace Cooperative Homes
Planning and Conservation League
Pleasantview Industries, Inc.
Possibility Labs
PRC
Precious Lamb Preschool
Primary Care At Home Inc.
Progress Foundation
Progressive Employment Concepts
Project Sentinel
Project Sister Family Services

Prosperity Tiny Homz Inc
Raise A Child Inc.
Reach Out
Reading and Beyond
Ready To Work
Rebirth Homes
Rebuilding Together Peninsula
Redlands Footlighters, Inc
Redwoods United Inc.
Renaissance Entrepreneurship Center
ReScape California
Rescue Her. Transitional home for domestic violence woman and children
Rescue-A-Life Foundation
Rewild 4 Habitat
Richmond Community Foundation - RCF Connects
Richstone Family Center
Rising Worldwide
Riverside Food Systems Alliance (RFSA)
Rose Foundation for Communities and the Environment
Rural Communities Resource Center
Rural Community Assistance Corporation
Saave Our Forest/Fallbrook Land Conservancy
Sacramento Philharmonic & Opera
SAFE Saving A Family Everyday
Saint Helena Hospital Foundation
Samaritan Center
San Diego Second Chance Program
San Fernando Valley Youth Chorus
San Francisco Conservation Corps
San Francisco Human Services Network
San Francisco Public Health Foundation
San Francisco Study Center
San Joaquin County Child Abuse Prevention Council
San Joaquin River Parkway & Conservation Trust, Inc.
San Jose Dance Theatre

Sanctuary of Hope (SOH) Los Angeles and SOH AV
Santa Barbara Botanic Garden
Santa Barbara Foundation
Santa Cruz Barrios Unidos
Santa Cruz Volunteer Center
Santa Paula Latino Town Hall
Save The Bay
SBC Pathways to Housing Network
SBCC Foundation
sbnetworks.org
Sebastopol Area Senior Center
Second Chance For Women And Children Inc.
SELA Collaborative
Self-eSTEM
Self-Help Enterprises
Self-Help for the Elderly
Senior Advocacy Network
Senior Coastsiders, Inc.
Senior Services Coalition of Alameda County
Sequoia Riverlands Trust
Service Center for Independent Life
Service Opportunity for Seniors / SOS Meals on Wheels
SF CARD
Shadow Husky Rescue, Inc.
Shasta County Fire Safe Council
SHIELDS for Families
Show Up & Love
Silicon Valley Council of Nonprofits
SistersWe Community Garden Projects
Skid Row Housing Trust
SLOPOST
Smart Housing Collaboration
SMART IACH
So Central Prevent Coalition
SoCal Grantmakers
Social Impact Commons
Social Justice Learning Institute

Society of St. Vincent de Paul Fontana Rialto Blessed John XXIII Conference
Sol Forastero, Inc.
Solano Family & Children's Services
Sonoma Ecology Center
South Asian Network
South Central Prevention Coalition
South Gate Chamber of Commerce
Southeast Rio Vista YMCA
Southern California Black Chamber of Commerce
Southern California Center for Nonprofit Management
Southside Community Connections
SparkPoint Contra Costa
SPIRITT Family Services
SST Nonprofit Services
St. Vincent's Hill Neighborhood Coalition
StepUpDads
Stiles Hall
Stopping Pressure on Teens
Strong Women
Success in Challenges, Inc.
Summerplace Inc
Susie Mae Foundation
Sustainable Claremont
Sustainable Solano
Sweetwater Collaborative
Swim with Heart
T.D.D. Supportive Living Inc
Tahirih Justice Center
Teen Kitchen Project
Tegloma of Northern California (TONCA)
Tehama County Board of Supervisors
Thai Community Development Center
The Black Clover Foundation, Inc.
The Body Comes to Mind Foundation
The C.R.E.W. (Concerned Resource & Environmental Workers
The Center For Youth and Community Development

The Children's Movement of Fresno
The Dandelions Montessori
The Defeating Epilepsy Foundation
The Fresno Center
The G.R.E.E.N Foundation
The Gardens at Heather Farm
The Hazelle Catherine Bass Institute for the Arts
The Ivy Heritage Foundation, Inc.
The New Conservatory Theatre Center
The Nonprofit Partnership
The People Concern
The Prep Institute
The Reading Channel
The River Project
The Switzer Learning Center
The Terrace Foundation.org
The Wonderseed Foundation
Third Sector
Thrive Alliance
Tree Foundation of Kern
TreePeople
Tri-County Respite Care Service
Two Countries One Heart - Dis Países Un Corazón
U.S Vets Homeless Feeding & Housing Services
UCP of the North Bay
Ujima, Inc.
Ultimate Restoration Unlimited, URU Inc.
Unidos Por La Musica
Unique Horizon
United Policyholders
United Seniors of Oakland and Alameda County
United Way California Capital Region
United Way of Kern County
United Way of San Luis Obispo County
United Way of Santa Cruz County
United Ways of California
United We Lead Foundation
Universal Healthcare Outreach Solutions

Urban Resource Systems
UST
Vacaville Museum
Valley Business Consulting & Training
Vic James Center
Vietnamese American Community Center of the East Bay
Village Community Resource Center
Village Movement California
Volunteer Center of Santa Cruz County
Wa Sung Community Service Club
Walnut Avenue Family & Women's Center
Watts Labor Community Action Committee (WLCAC)
Wattskanda
Wellnest
West Fresno Family Resource Center
West Valley Community Services
Western Chapter ISA
Wings Homeless Advocacy
Wonderseed Foundation
Woodland Tree Foundation
Words2Action
Worker Education & Resource Center
Worksite Wellness LA
World Health Awareness Team
Yerba Buena Gardens Festival
YMCA of San Diego County
Your Children's Trees
Youth Recovery Connections
Youth Research Vox
Youth Together, Inc
Youth&Kidscore2
YouthPower Community Solutions
YWCA of Watsonville

cc: The Honorable Betty Yee, Controller, State of California
Members, Assembly and Senate Select Committees on the Nonprofit Sector
Senator Steve Glazer

Senator Tom Umberg