**Roll No……..…..** **Total No. of Printed Pages: [01]**
**Total No. of Questions: [09]**

**BMS (ATH) (Semester – 1st)**
**PRINCIPLES OF MANAGEMENT**
**Subject Code: BHOM1105**
**Paper ID: [17310105]**

**Time: 03 Hours** **Maximum Marks: 60**

**Instruction for candidates:**

1. Section A is compulsory. It consists of 10 parts of two marks each.
2. Section B consist of 5 questions of 5 marks each. The student has to attempt any 4 questions out of it.
3. Section C consist of 3 questions of 10 marks each. The student has to attempt any 2 questions.

**Section – A** **(2 marks each)**

Q1. Attempt the following:
   a. Management by Objectives
   b. Delegation of Authority
   c. Communication Process
   d. Management as Discipline
   e. Principle of Direction
   f. Selection
   g. Name the various Styles of Leadership
   h. Performance Appraisal
   i. Forecasting
   j. Motivation

**Section – B** **(5 marks each)**

Q2. What do you mean by Planning? Explain the Planning Process in detail.
Q3. What do you mean by Staffing? Discuss the Nature and scope of Staffing.
Q4. Define Communication? What are the various Barriers to Communication?
Q5. What is the Scope of Management? Discuss.
Q6. What do you mean by Organizing? Explain the various patterns of Organization.

**Section – C** **(10 marks each)**

Q7. Explain the Principles of Management suggested by Henry Fayol for running the business effectively.
Q8. Outline the process of Decision Making, also discuss the various techniques of Decision Making.
Q9. Identify the steps involved in Controlling. State the requirements for effective Control.