

Saline Rowing Board Meeting
Zoom Virtual Meeting
June 4, 2024
7:00 P.M.

Board Members	Present
○ President – Scott Orwig	☒
○ Vice President – Danielle Litchford	☒
○ Secretary – Sarah Mayhew	☒
○ Treasurer – Dennis Ward	☒
○ Equipment Manager – Eric Thomas	☒
○ Member-at-Large – Natalie Samp	☐
○ Fundraising Coordinator – Jessica Corn	☒

Coaches Present: Coach Fiske, Coach Sean, Coach Molly

Members Present:

Team Members Present:

Related docs:

- [Brochure page 1](#)
- [Brochure page 2](#)

MEMBERSHIP COMMENTS/QUESTIONS

- None reported

APPROVAL OF PREVIOUS MINUTES

- [May 2024 Minutes](#)
Minutes approved and seconded.

CAPTAINS REPORT AND QUESTIONS

- No captains present

COMMITTEE INFORMATION

- **Website (Orwig)**
 - Nothing to report now
- **Food Committee ()**
 - No updates at this time . Tentative plans to have some service time over the summer
- **Clothing/Pictures ()**

- **Nothing reported at this time**

COACHES REPORT:

- Have almost all supplies to fix Rags. Will work on it for summer programs.
- Sent emails to two potential coaches. Heard back from one that they won't have time and waiting on the other.
 - AD said we can post – it will go to other districts and be seen on Indeed
- Ergs can be stored in the gymnastics room for the summer. Need to be moved by June 6th
 - Summer PE @ HS – keep ergs upright after usage so they are not “accessible”
- Plan for the \$550 from erg rentals?
 - Propose this to go to the equipment/repair fund. Will use remaining spring funds to purchase some replacement parts and other odds and ends.
- [Regatta plan for the fall](#)
- [Up-to-date WishList](#)
- MV AD Coach Meeting 6/4/24
 - Only 2 parents and 2 athletes completed the survey sent last week.
 - AD wants us to use @SalineAthletics on Social Media posts so we can get more shares/views of our content
 - Should we continue with GroupMe? AD recommends SportsYou or BAND
 - Can have subgroups. Both easy to use & free
 - Add ADs to our SportsYou and BAND so they can see our results, blast out social media posts/pictures, information about season, etc
 - Transparency with scores– can be done with usage of BAND or SportsYou
 - Weight Training – Open to our team. If Rocky or Kyle is there, coaches don't have to be there
 - Communicating coaching philosophy/racing quantity – start of season (post on website)
 - Idea: Intro to season zoom Q/A after first few weeks

TREASURER REPORT: Dennis Ward

- Detailed Financials at the end of the minutes
 - Awaiting Hudson Rigger Invoice / Reimbursement
 - Awaiting Cox Box Invoice / Reimbursement
 - Awaiting Coaching Invoices for 3 Coaches
 - From Known Expenses:
 - ~\$370 Available in Equipment / Misc Repair & Maintenance Budget
 - ~\$850 Available in Boats / Trailer Repair & Maintenance Budget
 - Budget Closes June 30th
- Summer / Fall Budget Input & discussion

- Fundraising vs. Dues Increase?
 - Spit Dues Payments again - Sep 6, Sep 27, Oct 18
- Coach Salaries
 - Will be due to ADs office mid-July
- Equipment / Boat Repairs & Maintenance
- Truck Rental - TC, Toledo, Columbus?
- Coach Lodging - TC & Columbus
- Food Committee - Income from selling old equipment / items?
- Budget Starts July 1st
- Unused / Dust collecting equipment for possible sale?
- Insurance update required again this summer for USA Rowing?
- Shadow Treasurer for Fall Season?

SPECIAL EVENTS/FUNDRAISING UPDATES: Jessica Corn

- \$227 from Mancino's Fundraiser
- ? from Oscar's Sports & Grill - I will get the check this week.
- Fall Fundraiser - Garage Sale at The Saline American Legion - Possible Dates: August 9th (set up), garage sale on the 10th. OR September 13th (set up) with garage sale on September 14th. Room to be donated and they will provide tables.
- Will start to advertise and ask families to save items to donate
- Spoke to several parents and they would like to see sponsorship levels to help offset fundraising. The Great Gatsby was not very popular for a fundraiser. Sarah Daniels has offered to work on possible sponsorship levels. Can try and provide levels of sponsorship at the next board meeting.

EQUIPMENT: Eric Thomas

- No update

DISCUSSION ITEMS:

- Boathouse- just need
- Points System Results / Lesson's Learned / Next Steps - still learning, big picture it is going well. Will continue to adjust with lessons learned this season.
- Board meeting with AD- Scott will reach out to get some possible meeting dates

DECISION ITEMS:

- Fall Garage Sale Fundraiser 9/14
- Will pilot a new communication system of "Band" rather than our traditional group me

CALENDAR ITEMS:

- Fall Call-Out Meeting: 8/14/24 7pm

To Do:

Dennis looking into scanning Boathouse documents

Scott will reach out to schedule board meeting with AD (and ask to resend the survey?)

Scott will reserve space for Call out meeting

Scott will initiate use of Band account for board pilot

Jessica will reserve space for Fall Garage Sale Sept 14

FUTURE BOARD MEETINGS:

- July: Jul 16, 2024
- August: Aug 13, 2024
- September: Sep 10, 2024

Detailed Financials June 3, 2024:

Winter / Spring 2024				
Ongoing Profit & Loss Report Winter / Spring 2024				
Reconciled Account Balance JUNE 3, 2024	\$44,325.13			
Known Pending Items	-\$14,851.28			
Running Account Balance	\$29,473.85			
	Season to Date	Budget *	Budget To Actual	Notes / Assumptions
Operating Revenue				
Rower Dues	21,570.39	21,585.00	(14.61)	25 Rowers - Incl 1 Sibling / 5 MS Rowers
Rent A Rower Income	-	-	-	
Regatta Food	1,530.00	3,150.00	(1,620.00)	
Miscellaneous Revenue	4,333.98	4,000.00	333.98	Fundraising Goal \$4K / \$777 Revenue Uniforms
Total Operating Revenue	\$ 27,434.37	\$ 28,735.00	\$ (1,300.63)	
Operating Expenses				
Apparel, Coaches and Team	-	-	-	
Awards and Gifts	-	-	-	
Equipment	-	-	-	
Food & Supplies, Banquet/Parent Night	-	-	-	
Food & Supplies, Regattas	1,986.18	2,500.00	(513.82)	
Fuel	126.74	650.00	(523.26)	Launches & Rental Truck
US/Regional/State Memberships	600.00	675.00	(75.00)	USRA & MSRA Dues
Insurance	-	-	-	
Mileage - Coaches	-	-	-	
Mileage Boat Trailer/Rental Car	-	-	-	Mr. Connors is donating his mileage
Mileage Food Trailer	48.37	292.00	(243.63)	435 miles @ \$0.67 / mile
Miscellaneous Expenses	150.00	500.00	(350.00)	SRAA Boat Trailing / Fingerprints / T-Shirts / Misc.
Printing and Advertising	-	-	-	
Recruiting	-	-	-	
Regatta Entry Fees	620.00	3,750.00	(3,130.00)	Includes SRAA Nationals
Repair and Maintenance - Boats/Trailers	1,081.22	2,500.00	(1,418.78)	\$500 outboard motor service, \$300 boat Trailer, \$500 Hudson
Repair and Maintenance - Equipment/Misc	-	1,500.00	(1,500.00)	\$1K new Cox Box
Revtrak Fees	1,074.16	1,040.00	34.16	Based on HS, MS Rower & Food Fees
Salaries Coaches	2,981.85	18,081.96	(15,100.11)	Same as Fall '23
Scholarship Set Aside	-	-	-	
Storage Fees	-	-	-	
Supplies	-	250.00	(250.00)	
Training/Certification, Coaches	100.00	500.00	(400.00)	
Travel and Food Fees - Coaches	-	650.00	(650.00)	SRAA Nationals - NJ
Truck Rental	-	325.00	(325.00)	St. Mary's Orchard Lake
Uniforms, Team	741.42	-	741.42	
Total Operating Expenses	\$ 9,509.94	\$ 33,213.96	\$ (23,704.02)	
Net Income / (Loss)	\$ 17,924.43	\$ (4,478.96)	\$ 22,403.39	

Draft / Preliminary Budget for Discussion:

Saline Rowing Budget					
Summer / Fall 2024					
Ongoing Profit & Loss Report Summer / Fall 2024					
Reconciled Account Balance August XX, 2024	\$0.00				
Known Pending Items	\$0.00				
Running Account Balance	\$0.00				
	Season to Date	Budget *	Budget To Actual	Notes / Assumptions	
Operating Revenue					
Rower Dues	-	21,585.00	(21,585.00)	25 Rowers - Incl 1 Sibling / 5 MS Rowers - Fall 2023 was \$21944.81	
Rent A Rower Income	-	-	-		
Regatta Food	-	2,300.00	(2,300.00)	Fall 2023 was \$2310	
Miscellaneous Revenue	-	9,000.00	(9,000.00)	8K Fundraising Goal, incl Craft Show, \$1K Uniforms	
Total Operating Revenue	\$ -	\$ 32,885.00	\$ (32,885.00)		
Operating Expenses	Season to Date	Budget *	Budget To Actual		
Apparel, Coaches and Team	-	-	-		
Awards and Gifts	-	-	-		
Equipment	-	-	-		
Food & Supplies, Banquet/Parent Night	-	-	-		
Food & Supplies, Regattas	-	2,200.00	(2,200.00)	Break Even	
Fuel	-	650.00	(650.00)	Launches & Rental Truck	
US/Regional/State Memberships	-	145.00	(145.00)		
Insurance	-	-	-		
Mileage - Coaches	-	-	-		
Mileage Boat Trailer/Rental Car	-	-	-		
Mileage Food Trailer	-	392.00	(392.00)	584 miles @ 0.67 / mile	
Miscellaneous Expenses	-	-	-		
Printing and Advertising	-	-	-		
Recruiting	-	-	-		
Regatta Entry Fees	-	3,200.00	(3,200.00)	Fall '23 was \$3080	
Repair and Maintenance - Boats/Trailers	-	1,250.00	(1,250.00)		
Repair and Maintenance - Equipment/Misc	-	500.00	(500.00)		
Revtrak Fees	-	1,045.00	(1,045.00)	Based on HS, MS Rower & Food Fees	
Salaries Coaches	-	18,081.96	(18,081.96)	As Submitted 12 July 2023 - 2024 TBD	
Scholarship Set Aside	-	-	-		
Storage Fees	-	-	-		
Supplies	-	250.00	(250.00)		
Training/Certification, Coaches	-	-	-		
Travel and Food Fees - Coaches	-	400.00	(400.00)	Columbus	
Truck Rental	-	640.00	(640.00)	Toledo & Columbus	
Uniforms, Team	-	1,000.00	(1,000.00)		
Total Operating Expenses	\$ -	\$ 29,753.96	\$ (29,753.96)		
Net Income / (Loss)	\$ -	\$ 3,131.04	\$ (3,131.04)		