

eXp Realty
Kate Barry Team Recommended Reading
(*) Highly Recommended
(***) MUST READ

Real Estate:

- The Millionaire Real Estate Agent * by Gary Keller
- SOLD by David Greene *
- Shift *** by Gary Keller
- Hands-Off Real Estate Investor by Brian Burke
- BRRRR method* by Brandon Turner and David Greene
- Never Split the Difference * by Chris Voss
- Sell it like Serhant by Ryan Serhant
- The Hyper Local Hyper Fast Real Estate agent by Daniel Lesniak
- The Color of Law*** by Richard Rothstein
- Getting More* by Stuart Diamond

Financial Literacy

- Profit First *** by Mike Michalowicz
- Rich Dad Poor Dad *** by Robert Kyosaki
- The Book on Real Estate Investing by Brandon Turner
- The Simple Path to Wealth by JL Collins
- Stock Market Investing Strategies by Robert Aziz

Business

- Traction* by Gino Wickman
- To Sell is Human* by Daniel Pink
- Influence by Robert Cialdini
- Hug Your Haters * by Jay Baer
- Rocket Fuel* by Gino Wickman
- The One Page Marketing Plan by Allan Dib
- Big Money Energy by Ryan Serhant
- The One Thing*** by Gary Keller and Jay Papasan
- Outliers* by Malcolm Gladwell

Mindset

- The Dip by Seth Godin
- The War of Art * by Steven Pressfield
- Turning Pro * by Steven Pressfield
- The Road Less Stupid* by Keith Cunningham
- Extreme Ownership *** by Jocko Willink and Leif Babin
- Getting Unsuck by Pema Chodron
- Vivid Vision by Cameron Herold

- The 4- Hour Work Week*
- Zero to One by Peter Theild
- The 10X Rule by Grant Cardone (recently teamed up with eXp!)**