

**1. When it comes to reading a map or street directory you:**

- a. have no difficulty reading maps or street directories
- b. turn it round to face the direction you're going
- c. have difficulty and often ask for help

**2. You're cooking complicated meal with the radio playing and a friend phones. Do you:**

- a. leave the radio on and continue cooking while talking on the phone
- b. turn the radio off, talk and keep cooking
- c. say you'll call them back as soon as you've finished cooking

**3. Friends are coming to visit and ask for directions to your new house. Do you:**

- a. explain verbally how to get there: 'Take the M3 to Newcastle, turn off, turn left, go to the second traffic lights...
- b. ask what landmarks they know then try to explain to them how to get there.
- c. draw a map with clear directions and send it to them or get someone else to explain how to get there'

**4. When explaining an idea or concept, are you more likely to:**

- a. use a pencil, paper and body language gestures
- b. explain it verbally using body language and gestures
- c. explain it verbally, being clear and concise

**5. When coming home from a great movie, you prefer to:**

- a. quote mainly what was said in the movie
- b. talk about the scenes and what was said
- c. picture scenes from the movie in your mind

**6. In a cinema, you usually prefer to sit:**

- a. on the right side
- b. anywhere
- c. on the left side

**7. A friend has something mechanical that won't work. You would:**

- a. figure out how it works and attempt to fix it for them
- b. recommend someone reliable who can fix it
- c. sympathize, and discuss how they feel about it

**8. You're in an unfamiliar place and someone asks you where North is. You:**

- a. confess you don't know
- b. guess where it is, after a bit of thought
- c. point towards North without difficulty

**9. You've found a parking space but it's tight and you must reverse into it. You would:**

- a. reverse into it without any difficulty
- b. carefully attempt to back into it
- c. rather try to find another space

**10. You are watching TV when the telephone rings. You would:**

- a. answer the phone with the TV on
- b. turn the TV down and then answer
- c. turn the TV off, tell others to be quiet and then answer

**11. You've just heard a new song by your favorite artist. Usually you:**

- a. find it hard to remember how the song sounded but you might recall some of the words.
- b. can sing some of it afterwards if it's a really simple song
- c. can sing some of the song afterwards without difficulty

**12. You are best at predicting outcomes by:**

- a. using intuition
- b. making a decision based on both the available information and 'gut feeling'
- c. using facts, statistics and data

**13. You've misplaced your keys. Would you:**

- a. mentally retrace your steps until you remember where you left them
- b. do something else, but keep trying to remember where you put them
- c. do something else until the answer comes to you

**14. You're in a hotel room and you hear the distant sound of a siren. You:**

- a. couldn't identify where it's coming from
- b. could probably point to it if you concentrate
- c. could point straight to where it's coming from

**15. You go to social meeting and are introduced to seven or eight new people. Next day you:**

- a. would be more likely to remember their names
- b. would remember a few of their faces
- c. can easily picture their faces

**16. You want to go to the country for your holiday but your partner wants to go to a beach resort. To convince them your idea is better, you:**

- a. tell them sweetly how you feel: you love the countryside and the kids and family always have fun there
- b. tell them if they go to the country you'll be grateful and will be happy to go to the beach next time
- c. use the facts: the country resort is closer, cheaper, and well-organized for sporting and leisure activities.

**17. When planning your day's activities, you usually:**

- a. picture in your mind the people you will see, places you will visit and things you'll be doing
- b. think of the things you need to do
- c. write a list so you can see what needs to be done

**18. A friend has a personal problem and has come to discuss it with you. You:**

- a. are sympathetic and understanding
- b. say that problems are never as bad as they seem and explain why
- c. give suggestions or rational advice on how to solve the problem

**19. Two friends from different marriages are having a secret affair. How likely are you to spot it?**

- a. you'd probably miss it
- b. you'd pick up on it half the time
- c. you could spot it very early

**20. What is life all about, as you see it?**

- a. having friends and living in harmony with those around you
- b. being friendly to others while maintaining personal independence
- c. achieving worthwhile goals, earning others' respect and winning prestige and advancement

**21. Given the choice, you would prefer to work:**

- a. by yourself
- b. around others but maintaining your own space
- c. in a team where people are compatible

**22. The books you prefer to read are:**

- a. novels and fiction
- b. magazines and newspapers
- c. non-fiction, autobiographies

**23. When you go shopping you tend to:**

- a. read the labels and compare costs
- b. have a general plan but take it as it comes
- c. often buy on impulse, particularly the specials

**24. You prefer to go to bed, wake up and eat meals:**

- a. whenever you feel like it
- b. on a basic schedule but you are flexible
- c. at about the same time each day

**25. You've started a new job and met lots of new people on the staff. One of them phones you when you are at home. You would:**

- a. have difficulty identifying the voice
- b. recognize it about half the time
- c. find it easy to recognize their voice

**26. What upsets you most when arguing with someone?**

- a. their silence or lack of response
- b. when they won't see your point of view
- c. their probing or challenging questions and comments

**27. In school how did you feel about spelling tests and writing essays?**

- a. you weren't very good at either
- b. you were generally OK with one but not the other
- c. you found them both fairly easy

**28. When it comes to dancing or jazz routines, you:**

- a. can 'feel' the music once you've learned the steps
- b. can do some exercises or dances, but get lost with others
- c. have difficulty keeping time or rhythm

**29. How good are you at identifying and mimicking animal sounds?**

- a. very good
- b. reasonable
- c. not very good

**30. At the end of a long day, you usually prefer to:**

- a. talk to friends or family about your day
- b. listen to others talk about their day
- c. read a paper, watch TV and not talk

*For Males*

For question 1.3.5...

Number of A's x -5 points =

Number of B's x 5 points =

Number of C's x 10 points =

For question 2.4.6....

Number of A's x 10 points =

Number of B's x 5 points =

Number of C's x -5 points =

*For Females*

For question 1.3.5...

Number of A's x -5 points =

Number of B's x 5 points =

Number of C's x 15 points =

- For question 2.4.6....
- Number of A's x 15 points =
- Number of B's x 5 points =
- Number of C's x -5 points =