

Saline Rowing Board Meeting
Zoom Virtual Meeting
October 10, 2023
7:00 P.M.

Board Members	Present
○ President – Scott Orwig	<input checked="" type="checkbox"/>
○ Vice President – Gina DeCaro	<input checked="" type="checkbox"/>
○ Secretary – Sarah Mayhew	<input checked="" type="checkbox"/>
○ Treasurer – Dennis Ward	<input checked="" type="checkbox"/>
○ Equipment Manager – Eric Thomas	<input type="checkbox"/>
○ Member-at-Large – Asha Burtell	<input checked="" type="checkbox"/>
○ Fundraising Coordinator – Jessica Corn	<input checked="" type="checkbox"/>

Coaches Present: Molly, Sean, Fiske

Members Present:

Team Members Present: Jake, Maddie

Related docs:

- [Proposed revised bylaws](#)
- [Existing bylaws](#)
- [Points Document Draft](#)

MEMBERSHIP COMMENTS/QUESTIONS

- No Comments or Questions

APPROVAL OF PREVIOUS MINUTES

- [September meeting minutes](#)
-

CAPTAINS REPORT AND QUESTIONS

- Reported the captains feel the team has been pretty good. No major issues, overall things going well. Considering a team outing and/or an end of the season party.

COMMITTEE INFORMATION

- **Website (Orwig)**
 - Building out Regatta Schedule page. Has info for Gallup and Speakman. Requested info for Arctic Freeze. Coach Fiske just received Arctic Freeze info and will pass it along.
 - Mileage Reimbursement page discussion
 - Discussion of Tran attending Regattas - Tran is with Saline Post

- **Food Committee (Burtell)**
 - We had a lot of helpers at the last regatta. Looks like all items are signed up for on this regatta food sign-up- good participation.
 - Decaro's are pulling the trailer.
- **Rent-A-Row (Richter)**
 - no report
- **Clothing/Pictures (DeCaro)**
 - Nothing to report.
 - NOT clothing but Craft Fair - Mandatory not earning money, correct? Is this wording ok "Athletes are required to work one shift/spot as part of their participation on the team. Please reach out to Gina DeCaro (vicepresident@salinerowing.org) if you have a conflict or questions" ?
- **Carpools**
 - Discussed a regroup to re-identify who needs rides and how many drivers we need.
 - Suggested having a consistent carpool group for continuity and no- man left behind.
 - Discussed using payment for drivers as incentive to pay drivers at the end of the season. Dennis will reach out to the district to see what the official policy is.
 - Chris Richter looking into possible partnership with transportation company.
 - discussed future of carpooling oversight by school/board or individual families responsibility.

COACHES REPORT:

- Saw 6k and 2k improvements
 - Looking back, our biggest fall concern: getting athletes to come into season more prepared athletically. We spend a lot of time just getting athletes back to cardiovascular shape
 - Would like to see more athletes participating in Holiday Challenge to ensure this hard work doesn't fall by the wayside
 - Rewarding meters/records with T-shirts or something?
- Carpooling Needs
 - Must find system, buddies, or carpooling labels to identify if we have everyone
 -

- Would like to run another Learn To Row through Community Ed that gets more athletes involved/interested in rowing; especially female athletes
 - Would like this to have T Shirt associated with it
- Need to do inventory of “uniform gear” we have in back of boathouse
 - Prize worthy?
- Thank you, Jessica for making Regatta posts and updating the social media!! HUGE help!

TREASURER REPORT: Dennis Ward

- Full Financials at the end of this file. Picture so far → Budget appears on track
 - Many Pending items / Expected Expenses
- Mum Fundraiser profit = \$1133.63
- UM Fundraiser profit = \$3074.30
 - \$62.50 Leads Training
 - First Deposit of \$1637.10
 - Awaiting 2nd Deposit of \$1374.70
- Assuming 2nd UM Deposit, Mum Fundraiser, & \$2K Milk Fundraiser.....
The team is ~ 88% to goal for Fall Fundraising
- Moving Meeting to the 2nd Tuesday / month hasn't helped as much as thought in terms of cleared transactions
- Uniform payment / distribution- will make changes for how payment and distribution is done next season.
- Participation Points Draft- Thank you to Dennis and Chris for putting together this draft.

SPECIAL EVENTS/FUNDRAISING UPDATES: Jessica Corn

- Wednesday, Oct. 11th - Mancinos Pizza & Grinders Fundraiser, 4-8 pm
- Wednesday, Oct. 11th - SHS - Extra Curricular Night - 6:30-8 pm - Commons Area - will try to do this next year.
- Busch's Milk Drive - Sent all required social media and pictures to Ryan. Thank you to the rowers who signed up. Dennis will receive the check via mail.
- Schwartz's Greenhouse - Possibly a poinsettia fundraiser in December? - will probably skip the poinsettia for this year- waiting until spring for Ham possibly
- After action report on what worked and didn't work for the Mum fundraiser?- will do only revtak for money collection.
- Scheduling the next fundraiser for the UofM Concessions. Basketball? Volleyball? Hockey? Schedule on a weekend or weekday?
- Oscar's Bar & Grill - Thursday Bar Bango - Schedule fundraiser in December?
- Pictures with Santa - Get a flyer made and distribute- will not be official rowing club activity, but Mayhews still plan to host December 9th 3-6pm

EQUIPMENT: Eric Thomas

- The sheet metal on the back of the trailer has been fixed.

DISCUSSION ITEMS:

- Participation/Points System- board members appear to agree this type of participation expectation is a good step forward. Working to present this as an opportunity to be involved and also an expectation of team membership.
- Board Vacancies- Asha and Gina will be rotating off the board. Will be spreading the word for new members that may be interested in helping.

DECISION ITEMS:

- Move ahead with general membership vote on Bylaws?
 - Any additional changes the Board wants to make first?

CALENDAR ITEMS:

- Fall Banquet Date: Nov 8, 2023 7pm at SHS Commons

FUTURE BOARD MEETINGS:

- November: Nov 14, 2023
- December: Dec 12, 2023

Saline Rowing Budget Summer / Fall 2023					
Ongoing Profit & Loss Report Summer / Fall 2023					
Reconciled Account Balance October 10, 2023	\$37,983.09				
Known Pending Items	\$2,911.43				
Running Account Balance	\$40,894.52				
	Season to Date	Budget *	Budget To Actual	Notes / Assumptions	
Operating Revenue					
Rower Dues	18,557.29	22,000.00	(3,442.71)	26 Rowers - Incl 2 Siblings / 5 MS Rowers	
Rent A Rower Income	535.00	500.00	35.00	RAR Work	
Regatta Food	870.00	2,300.00	(1,430.00)	Less than Fall / More than Spring	
Miscellaneous Revenue	4430.86	9,000.00	(4,569.14)	8K Fundraising Goal, incl Craft Show & Uniforms	
Total Operating Revenue	\$ 24,393.15	\$ 33,800.00	\$ (9,406.85)		
Operating Expenses	Season to Date	Budget *	Budget To Actual		
Apparel, Coaches and Team		-	-		
Awards and Gifts		-	-		
Equipment		-	-		
Food & Supplies, Banquet/Parent Night		-	-		
Food & Supplies, Regattas		2,200.00	(2,200.00)	Break Even	
Fuel		650.00	(650.00)	Launches & Rental Truck	
US/Regional/State Memberships		-	-		
Insurance		-	-		
Mileage - Coaches		-	-		
Mileage Boat Trailer/Rental Car		-	-		
Mileage Food Trailer		383.00	(383.00)	584 miles @ 0.655 / mile	
Miscellaneous Expenses		300.00	(300.00)		
Printing and Advertising		-	-		
Recruiting		-	-		
Regatta Entry Fees		3,000.00	(3,000.00)	Fall '22 was \$2600	
Repair and Maintenance - Boats/Trailers	1,463.95	2,500.00	(1,036.05)	\$900 of Hudson Repair & \$600 Food Trailer Tires carried over	
Repair and Maintenance - Equipment/Misc		750.00	(750.00)		
Revtrak Fees	\$838.72	1,025.00	(186.28)	Based on HS, MS Rower & Food Fees	
Salaries Coaches	\$2,035.35	18,081.96	(16,046.61)	As Submitted 12 July 2023	
Scholarship Set Aside		-	-		
Storage Fees		-	-		
Supplies		250.00	(250.00)		
Training/Certification, Coaches		-	-		
Travel and Food Fees - Coaches		400.00	(400.00)	Columbus	
Truck Rental		640.00	(640.00)	Toldedo & Columbus	
Uniforms, Team		1,000.00	(1,000.00)		
Total Operating Expenses	\$ 4,338.02	\$ 31,179.96	\$ (26,841.94)		
Net Income / (Loss)	\$ 20,055.13	\$ 2,620.04	\$ 17,435.09		