# WEEK 4 - 28 Days To A Client

# THE MASTER WAR MODE DAY PLAN + REPORT

<b>V</b> / <b>X</b>	U+I Of Task	Task List For The Day - Fill In ALL 20!	Task Time:
1. 🗸	Q1 ·	Draft a business canvas	1h
2. 🔽	Q1 ·	Write 20 fascinations	1h
3. 🔽	Q1 ·	Gym workout	1h30m
4. 🔽	Q1 ·	Reflection: Day 75 of the Real War Mode	15m
5. 🔽	Q1 ·	Plan: Day 76 of the Real War Mode	15m
<b>6.</b> 🔽	<b>Q2</b> ·	Meditate - Zuowang	20m
7. 🔽	Q2 ·	Gratitude Journal	5 <b>m</b>
8. 🔽	Q2 ·	Power Journal ("I am")	5 <b>m</b>
9. 🔽	Q2 ·	200 pushups	5 <b>m</b>
10. 🔽	Q2 ·	Watch Business Mastery video - PF18	10 <b>m</b>
11. 🔽	<b>Q2</b> ·	Breakdown a piece of copy	15 <b>m</b>
12. 🔽	Q2 ·	Watch 1 student copy review from Review call recording 02/09/23 and LEARN	30m
13. 🔽	Q1 ·	Watch morning power-up call and write down the lesson learned in 1-2 sentences	15m
14. 🔽	Q2 ·	Watch 1 Kyle Milligan video and write down the lesson learned in 1-2 sentences	15m
15. 🔽	Q2 -	Watch 1 Jordan Belfort video on Sales School and write down the lesson learned in 1-2 sentences	15m
16. 🔽	Q2 ·	Breakdown 1 FB ad from FB swipe file	5 <b>m</b>
17. 🔽	Q2 ·	Scroll through chats	20m
18. 🔽	Q2 ·	Read an article from BusinessDecrypt	10m
19. 🔽	Q2 ·	Tell a story, record it and OODA loop it	30m

<b>✓/</b> ×	U+I Of Task	Task List For The Day - Fill In ALL 20!	Task Time:
20. 🔽	<b>Q3</b> ·	Sprint daily	30m
21. 🔽	Q3 ·	AWS practice changes	1h
22. X	Q1 ·	Order shoes	5 <b>m</b>
23. 🔽	Q1 ·	Book reservation for birthday	5 <b>m</b>
24. 🗸	Q1 ·	Draft a business description/use case/model	2 <b>h</b>

	DAY NUMBER + DATE + TIME
Day Number:	75
Date:	05/26/23
Start Time:	8 am

	🙏 3 Things That I Am Grateful To Have In My Life 🙏
1.	
2.	
3.	

1.	Draft a business canvas
2.	Write 20 fascinations
3.	Gym workout



\$ Task:	\$ Task = Set The Task That I Intend To Complete This Hour?
🔔 Sub-Task:	Sub-Task = What Is My Plan Of Action To Complete This Task For This Hour?
/Reflection:	Reflection = Did I Complete This Task For This Hour? If Not, Then Why?

# MY MORNING WAR PLAN

# What Do I Plan To Accomplish This Morning?

- Plan my business
  - Draft a business canvas
  - Draft a business model/use case/description
- Mental health practices
- Sprint daily
- AWS practice changes

# ⊚What Is The Main Goal For This Morning?⊚

- Plan my business
  - Draft a business canvas
  - Draft a business model/use case/description

# How Will I Start My Morning With Power?

"It is the internal struggles, when fought and won on their own, that yield the strongest rewards."

# **Binaural Beats For Work**

- Super Intelligence Memory Music, Improve Memory and Concentration, Binaural Beats Focus Music
- Super Intelligence  $\diamond$  FOCUS BETTER and IMPROVE MEMORY  $\diamond$  Deep Focus Music

🍅 Get Inspired to Add EMOTIONS 💝

**Toploader - Dancing in the Moonlight 1 Hour** 

# DELETE BOXES THAT ARE BEFORE YOU WAKE UP!

8 am: Task \$	Wake up, cold shower
Sub-Task's 🔔	- Cold shower - Coffee - Personal hygiene
Reflection /	done

8:30 am: Task	Write 20 fascinations
Sub-Task's 🔔	<ul> <li>Set a timer for 1h</li> <li>Open the research docs</li> <li>Write 20 fascinations</li> </ul>
Reflection /	done
9:30 am: Task \$	Plan business
Sub-Task's 🔔	<ul> <li>Extensively review research template</li> <li>Download a business canvas</li> <li>Fill it out</li> <li>Write a business model with use cases</li> </ul>
Reflection /	done
10:30 am: Task \$	Sprint daily
Sub-Task's 🔔	- Stay in meeting - Check emails - Personal hygiene
Reflection /	done

11 am: Task \$	AWS Practice changes meeting
Sub-Task's 🔔	- Stay in meeting - Do whatever side work I can
Reflection /	done
12 am: Task \$	Plan business
Sub-Task's 🔔	- Extensively review research template
	- Download a business canvas
	- Fill it out
	- Write a business model with use cases
Reflection /	- Reviewed my research
ĺ	- Filled business canvas

12:30 am: Task \$	Mental health practices
Sub-Task's 🔔	- Meditate for 15-20 mins - Gratitude Journal - Power Journal ("I am")
Reflection /	- Quiet and deep Zuowang meditation

# **©END-OF-THE-MORNING REPORT**

	What Did I Learn This Morning?	
N/A		
	XWhat Problem's Did I Face This Morning?X	
N/A		
		_
		-
	How Will I Solve These Problems For This Afternoon?	
N/A		
		-

# MY AFTERNOON WAR PLAN

## 🧠 What Do I Plan To Accomplish This Afternoon? 🧠

- Boost marketing, sales, copywriting and business IQ
- Tell a story and OODA loop on it
- Gym workout
- Plan my business
  - Draft a business canvas

- Draf	ft a business model/use case/description
	⊚What Is The Main Goal For This Afternoon?⊚
- Gym worl	iout
- Plan my b	
	ft a business canvas
- Drai	ft a business model/use case/description
	Phow Will I Start My Afternoon With Power?
	——————————————————————————————————————
	nal struggles, when fought and won on their own, that yield the
strongest rewa	irds."
	<b>Ö</b> Binaural Beats For Work <b>Ö</b>
- <u>Super Int</u>	elligence - 🍎 Memory Music, Improve Memory and Concentration,
	Beats Focus Music
- <u>Super Int</u>	elligence
	<b>♦ Get Inspired to Add EMOTIONS ♦</b>
Toploader - Da	ncing in the Moonlight 1 Hour
	T
l pm: Task \$	Cook lunch
Sub-Task's 🔔	Cook lunch
	<u> </u>

Reflection /	done
2 pm: Task \$	<ul> <li>Eat lunch</li> <li>Watch 1 student copy review from Review call recording</li> </ul>
Sub-Task's 🔔	- Eat lunch - Open a student copy review call
	- Watch Andrew review copy and leave feedback
Reflection /	done
3 pm: Task \$	Watch Business Mastery lesson
Sub-Task's 🔔	<ul> <li>Watch Business Mastery lesson</li> <li>Note down lessons learned at the end of this document</li> </ul>
Reflection /	done
3:15 pm: Task \$	- Breakdown a piece of copy from my swipe file
Sub-Task's 🔔	- Pick a piece of copy from a swipe file
	<ul> <li>Set a timer for 15 mins</li> <li>Break it down and extract IDEAS</li> </ul>
	- Place it inside my swipe file
Reflection /	done
	•

3:30 pm: Task \$	Boost sales IQ
Sub-Task's 🔔	- Watch 1 Jordan Belfort video on Sales School and write down the lesson learned in 1-2 sentences
Reflection /	done
3:45 pm: Task \$	Boost copywriting IQ
Sub-Task's 🔔	<ul> <li>Watch 1 Kyle Milligan video and write down the lesson learned in 1-2 sentences</li> <li>Break down a FB ad from the FB swipe file</li> </ul>
Reflection /	done
4 pm: Task \$	Boost business IQ
Sub-Task's 🔔	- Read an article from BusinessDecrypt
Reflection /	done
4:15 pm: Task \$	Self-Storytelling
Sub-Task's 🔔	- Tell a story - Record it - OODA loop over it
Reflection /	- Recorded myself telling a story.

	<ul> <li>It was actually a fairly thrilling story, considering it was literally about an exchanged look with a chick (and that's it - nothing happened afterwards)</li> </ul>
4:45 pm: Task \$	Plan business
Sub-Task's 🔔	<ul> <li>Extensively review research template</li> <li>Download a business canvas</li> <li>Fill it out</li> <li>Write a business model with use cases</li> </ul>
Reflection /	- Filled out business model description
6 pm: Task \$	Morning PUC
Sub-Task's 🔔	- Watch morning power-up call and write down the lesson learned in 1-2 sentences
Reflection /	done
6:15 pm: Task \$	Plan business
Sub-Task's 🔔	<ul> <li>Extensively review research template</li> <li>Download a business canvas</li> <li>Fill it out</li> <li>Write a business model with use cases</li> </ul>
Reflection /	- Filled out business model description

7 pm: Task \$	Commute to gym
Sub-Task's 🔔	Commute to gym
Reflection /	done
7:30 pm: Task	Gym workout
\$	
Sub-Task's 🔔	Gym workout
Reflection /	done
	T
9 pm: Task \$	Commute back home
Sub-Task's 🔔	Commute back home
Reflection /	done
	T
9:30 pm: Task \$	Eat dinner
Intention 🔔	Eat dinner
Reflection /	done
	·

10:30 pm: Task \$	Reflection + Plan
Intention 🔔	<ul> <li>Reflection: Day 75 of the Real War Mode</li> <li>Plan out Day 76 of the Real War Mode</li> <li>Send both to # Accountability Roster</li> </ul>
Reflection /	- Reflection done - Planning done -

11 pm: Task \$	Cool down and go to bed
Intention 🔔	<ul> <li>nighttime hygiene</li> <li>10 min of yoga nidra</li> <li>and go to bed.</li> </ul>
Reflection /	



<b>V</b> Wins <b>V</b>	×Losses×
<ul> <li>Slept extremely well. Ready to conquer today!</li> <li>Wrote 20 killer fascinations</li> <li>Quiet and deep 20 min meditation</li> <li>Watched Business Mastery lesson</li> <li>Watched KM video</li> <li>Watched KM's part 1 breakdown of "We snuck through"</li> <li>Created a Business Canvas for my</li> </ul>	<ul> <li>Watched porn last night</li> <li>Failure of a gym workout</li> <li>Failed tasks</li> <li>Order shoes</li> </ul>

### **business**

- Watched Andrew's FAQ on 02/09/23
- Reviewed a FB ad from the FB swipe file
- Watched Jordan Belfort video
- Read an article from BusinessDecrypt
- Recorded myself telling a story and OODA looped on it. Actually made a mundane event about nothing sound kind of thrilling
- Created a simple business model description
- 200 pushups
- Watched PUC

# 🧠 What Did I Learn Today?🧠

- If any part of my business is relying on just 1 pillar (1 client, 1 service, 1 lead gen. method, 1 expert in coding, etc.), that is a recipe for DISASTER - when that 1 thing falls apart, the entire business crumbles.
- Always have at least 2 clients with roughly 50-50 revenue spread between them.
- If I have a 1 in any part of my business, put in the effort (with HIGH priority) to make it a 2.
- Indirect proof: call out how bad/cheap/etc. your competitor/alternative method is.
- Keep the LEAD high level. Don't go into details inside the LEAD.
- The LEAD = "There's a megatrain that's going to make us rich". "What", "How",
   "What properties" are all left in the body copy
- LEAD: "It's a volcano, it's about to erupt because <reasons>. Most people don't know how to profit off a volcano." -> <reader> "Can I profit off a volcano? How do I do that?"
- Don't go nuts on urgency/scarcity or I'll push the reader away
- Urgency is usually used at the very beginning & very end of copy
- I can expand on HL with something incredibly intriguing (to get the reader down a rabbit hole) -> pivot into the REAL offer/promise.
- Bullets must:
  - 1) Force the question "How?"
  - 2) Be weirdly specific (adds realness)
  - 3) MUST be NEW

- I can add a random fact
- I can NEVER allow my copy to be categorized. It must always be NEW.
- Think BIG. Think BOLD. Think BRIGHT.
- Don't sell myself short.
- Don't half-ass ANYTHING in life.
- Bring MASSIVE VALUE to every partner.
- "You can mine the gold or sell the pickaxes."
- If I say I can help a business, but I actually can't that's a SCAM. Don't scam people.
- All the outreach in the world doesn't matter, if I can't provide value to a business.

# XWhat Problems Did I Face In The Day?X

- As usual I was really sluggish and lazy after lunch
- My muscles didn't want to lift weights today (completely failed gym workout). I have no idea why and how this happened.

# How Will I Solve These Problems Tomorrow?

- N/A

# www.what Do I Plan To Do Differently Tomorrow?

- Boxing workout
- Stop writing fascinations and come up with idea and plan action for outreaching

# 🛟 What Do I Plan To Do The Same Tomorrow?🛟

- Keep telling a story, recording myself and OODA looping on it.

Who Do I Need To Update, Contact, Ask A Question To, And Share Feedback With?		
- Text Naiden about birthday		
- Order shoes		
Brain Dump:		