Sample Invoice for Small Business Post at <a href="http://www.holypotato.net/?p=XXX">http://www.holypotato.net/?p=XXX</a> [post] Also see these pages from the CRA:

http://www.cra-arc.gc.ca/tx/bsnss/tpcs/gst-tps/gnrl/stps/cllct-eng.html#nfr\_rcpts\_nvchttp://www.cra-arc.gc.ca/tx/bsnss/tpcs/gst-tps/bspsbch/itc-cti/nvc-eng.html

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INVOICE2

Date:

Customer name:

| <u>Description</u> <sup>3</sup>   | Rate       | <u>Amount</u> |            |
|---|------------|---------------|------------|
| Item 1: Consultation for publishing process and book outline discussions on [date], 2 hours | \$90/hr    | \$180         |            |
| Item 2: Document edits, flat rate, filename my_book_draft.doc handed-off on [date]          | \$850 flat | \$850         |            |
|   |            | Subtotal:     | \$ 1030.00 |
|   |            | HST:          | \$ 133.90  |
|   |            | Total:        | \$ 1163.90 |

Thank you for your business4!

[Payment terms, how to pay, or if this is a receipt for an amount already paid]

[Tax information (HST number, or state that you're a small supplier and no HST has been charged)]

<sup>1</sup> Name: who is the invoice coming from? If you haven't registered a business name, use your legal name. This can be just plain text or a fancy letterhead.

<sup>&</sup>lt;sup>2</sup> Just so no one thinks it's a love letter. As you can see, a plain text invoice will work -- you can even copy this template to your own Google Docs, and then save the information to PDFs to send to each customer. Or you can make it a bit fancier with a word processing or desktop publishing application.

<sup>&</sup>lt;sup>3</sup> What you're charging: this needs to be itemized and indicate the basis for the charge (e.g. hourly or flat rate, other materials, sub-items, etc. so that your customer can defend the charges on their expense reports. Lots of ways to lay this out depending on your business, just be sure to hit those key items).

<sup>&</sup>lt;sup>4</sup> This is not a legal requirement but it's nice to have some kind of appreciation for your customer.