

CV

1. Education (degrees, specialization and dates)

Tilburg University, CentER and Department of Economics:

PhD in Economics, 2006–2010

Research Master in Economics, 2005–2007

Master in Algemene Economie, 2003–2004

Bachelor in Economics, 2000–2003

2. Professional experience (employer, function, period)

Tilburg University, Tilburg School of Economics and Management

Associate Professor (0.4 fte), January 2025 – present

Erasmus University Rotterdam, Department of Applied Economics

Associate Professor in Behavioral Economics (0.6 fte), January 2025 – present

Associate Professor in Behavioral Economics (1.0 fte) , June 2016 – 2024

Post Doc in Behavioral Economics, September 2010 – 2016

Tinbergen Institute Research Fellow, January 2013 – present

Tilburg University, CentER and Department of Economics

PhD student in Economics, December 2006 – August 2010

3. Honors

3.1. Prizes, awards

- NWO Vidi 2019: €800.000
- ‘ESB Economen Top 40’ in 2017: rank 20
- Honorable mention ‘ESB Economen Top 40’ in 2016: ranking 41st
- Winner Pierson Medal 2015
- NWO Veni 2014: €250.000
- EUR Fellowship 2013: €135.000

3.2. Fellowships

- Member of the Young Erasmus Academy: 2020-2024 (Chair in 2024)
- Member of the Young Erasmus Program: 2013-15 (Chair in 2015)

4. Publications

4.1. Books, book chapters

1. Stoop, J., van Soest, D. P., and Vyrastekova, J. (2013). A tale of two carrots: the effectiveness of multiple reward stages in a common pool resource game. *Handbook on Experimental Economics and the Environment*, 291.

4.2. Articles in refereed journals

1. Dariel, A., Ham, J. C., Nikiforakis, N., and Stoop, J. (2026). The racial and ethnic gap in behavioral measures rivals the gender gap in the United States. *Proceedings of the National Academy of Sciences*, 123(6), e2527671123.
2. Cohn, A., and Stoop, J. (2025). Disinformation for Hire: A Field Experiment on Unethical Jobs in Online Labor Markets. *European Economic Review*, 172, 104936.
3. Jung, M. H., Vosgerau, J., Smeets, P., and Stoop, J. (2022) Proposal for two direct, preregistered replications of the field studies in Piff et al. (2012), *Journal of Experimental Psychology: General*, 152(5), 1368–1378.
4. Espinosa, R. and Stoop, J. (2021). Do People Really Want to Be Informed? Exante Evaluations of Information-Campaign Effectiveness, *Experimental Economics*, 24, 1131–1155
5. Andreoni, J., Nikiforakis, N., and Stoop, J. (2021). Higher socioeconomic status does not predict decreased prosocial behavior in a field experiment, *Nature Communications* 12(1), 1-8,
6. List, J., van Soest, D., Stoop, J. and Zhou, H. (2020). On The Role of Group Size in Tournaments: Theory and Evidence from Lab and Field Experiments, *Management Science*, 66(10), 4359-4377
7. Stoop, J., Van Soest, D., and Vyrastekova, J. (2018). Rewards and cooperation in social dilemma games. *Journal of Environmental Economics and Management*, 88, 300-310
8. Potters, J., and Stoop, J. (2016). Do cheaters in the lab also cheat in the field?, *European Economic Review*, 87, 26-33.
9. van Soest, D., Stoop, J. and Vyrastekova, J. (2016). Towards a delineation of the circumstances in which cooperation can be sustained in environmental and resource problems, *Journal of Environmental Economics and Management*, 77, 1-13.
10. Noussair, C. N., van Soest, D., and Stoop, J. (2015). Punishment, reward, and cooperation in a framed field experiment. *Social Choice and Welfare*, 45(3), 537-559.
11. Noussair, C. N., and Stoop, J. (2015). Time as a medium of reward in three social preference experiments. *Experimental Economics*, 18(3), 442-456.
12. Stoop, J. (2014). From the lab to the field: envelopes, dictators and manners. *Experimental Economics*, 17(2), 304-313.
13. Stoop, J., Noussair, C. N., and Van Soest, D. (2012). From the lab to the field: Cooperation among fishermen. *Journal of Political Economy*, 120(6), 1027-1056.

4.3. Publications in proceedings

1. Noussair, C. N., van Soest, D., and Stoop, J. (2015). Cooperation in a Dynamic Fishing Game: A Framed Field Experiment. *American Economic Review: Papers and Proceedings*, 105(5), 408-13.

4.4. Unpublished and not- yet-accepted manuscripts

1. Dariel, A., Nikiforakis, N., & Stoop, J. (2022). Competition, Selection Bias and Gender Differences Among Economics Majors, Reject and Resubmit at the *European Economic Review*
2. Potters, J. and Stoop, J. (2025), Are Fast Decisions More Stable than Slow Decisions?, submitted to *Experimental Economics*
3. Dariel, A., Ham, J., Nikiforakis, N., & Stoop, J. (2025). "Relative Confidence and Income Disparities Across Race and Gender", work in progress, soon to be submitted.

4.5. Overview of citations

Some citation metrics, as of April 1, 2026 (Google cites):

Total citations	995
h-index	13
i10-index	13

Citations for each individual paper, as of November 5th, 2025 (Google cites):

Paper	Citations	Year
Higher socioeconomic status does not predict decreased prosocial behavior in a field experiment J Andreoni, N Nikiforakis, J Stoop <i>Nature communications</i> 12 (4266), 1-8	267	2021
Do cheaters in the lab also cheat in the field? J Potters, J Stoop <i>European Economic Review</i> 87, 26-33	160	2016
From the lab to the field: Cooperation among fishermen J Stoop, C Noussair, D van Soest <i>Journal of Political Economy</i> 120 (6), 1027-1056	159	2012
From the lab to the field: envelopes, dictators and manners J Stoop <i>Experimental Economics</i> 17 (2), 304-313	98	2014
On the role of group size in tournaments: Theory and evidence from laboratory and field experiments JA List, D Van Soest, J Stoop, H Zhou <i>Management Science</i> 66 (10), 4359-4377	74	2020
Time as a medium of reward in three social preference experiments	58	2015

CN Noussair, J Stoop
Experimental Economics 18 (3), 442-456

Cooperation in a dynamic fishing game: A framed field experiment 39 2015
CN Noussair, D van Soest, J Stoop
American Economic Review (Papers and Proceedings) 105 (5), 408-13

Toward a delineation of the circumstances in which cooperation can be sustained in environmental and resource problems 34 2016
D van Soest, J Stoop, J Vyrastekova
Journal of Environmental Economics and Management 77, 1-13

Do people really want to be informed? Ex-ante evaluations of information-campaign effectiveness 28 2021
R Espinosa, J Stoop
Experimental Economics 24, 1131–1155

Punishment, reward, and cooperation in a framed field experiment 24 2015
CN Noussair, D van Soest, J Stoop
Social Choice and Welfare 45 (3), 537-559

Social status and unethical behavior: Two replications of the field studies in Piff et al.(2012). 19 2023
MH Jung, P Smeets, J Stoop, J Vosgerau
Journal of Experimental Psychology: General 152 (5), 1368

Rewards and cooperation in social dilemma games 14 2013
J Stoop, D Van Soest, J Vyrastekova
Journal of Environmental Economics and Management 88, 300-310

A tale of two carrots: the effectiveness of multiple reward stages in a common pool resource game 13 2018
JTR Stoop, DP van Soest, J Vyrastekova
Handbook on Experimental Economics and the Environment, Ch. 10, 291-318

Disinformation for hire: A field experiment on unethical jobs in online labor markets 6 2025
A Cohn, J Stoop
European Economic Review 172, 104936

Competition, Selection Bias and Gender Differences Among Economics Majors 2 2022
A Dariel, N Nikiforakis, J Stoop
New York University Abu Dhabi, Department of Social Science Working Papers

The racial and ethnic gap in behavioral measures rivals the gender gap in the United States 0 2026

5. Contributions to scholarly or professional journals

5.1. Editorships of journals

Editor for Special Issue on External Validity and Choice-Process Data of Lab Measures, Games, *November 2022*

5.2. Refereeing

I have written over 100 referee reports. A sample of some of the journals that I did referee work for include JPE, JPE: Micro, QJE, Econometrica, Nature: Human Behavior, PNAS, PNAS Nexus, Management Science, Journal of Public Economics, American Economic Journal: Policy, American Economic Journal: Micro, Journal of the European Economic Association, Experimental Economics, Journal of Labor Economics, Quantitative Economics, European Economic Review, and the Journal of Environmental Economics and Management.

6. Contributions to scholarly, professional (also educational) associations & funding organizations

6.1. Membership (executive positions) of committees of scholarly associations

1. Chair of the Tilburg Sustainability Center, January 2025 – present
2. Project lead within the Academic Collaborative Center Climate and Energy, January 2025 - present

6.2. Other contributions to scholarly associations

1. Member of the scientific committee for the yearly “BSE workshop on External Validity, Generalizability and Replicability of Economic Experiments”

6.3. Membership in scholarly or professional associations

1. Member of the Tinbergen Institute, 2010 - present
2. Member of Erasmus Research Institute of Management (ERIM), 2010 - present

6.4. Membership in grant committees

1. Member of the NWO Veni research council in 2024.

7. PhD theses (name, university, date)

7.1. PhD students supervised

1. Aysil Emirmahmutoglu, Erasmus University (2015 - 2019), currently Assistant professor in the Norwegian School of Economics
2. Francesco Capozza, Erasmus University (2019-2023), currently Research Fellow at WZB

3. Sara Kazemi Abadi, Erasmus University (2024 – present)

7.2. Membership of PhD thesis committee

I have been member of a PhD committee a total of ten times.

8. Academic presentations

I realize this is sloppy, but I have not kept track of the seminars given and conferences I have attended. Below are events of which I have records, but they contain huge gaps. The actual list is longer, but I admit that my list is probably shorter than average.

8.1 Seminars

- Tilburg University, Tilburg School of Social and Behavioral Sciences, September 26, 2025
- Tilburg University, Econ department (external seminar), April 10, 2024
- Radboud University Nijmegen, October 20, 2023,
- New York University, Abu Dhabi, 2022
- Utrecht University, Psychology department, 2018
- Frankfurt School of Finance and Management, 2017
- Institut Polytechnique de Paris, 2016
- University of Nottingham, 2015
- Wageningen, June 5, 2014
- Faculty of Economics, University of Chicago (student seminar series, 2011)

8.2 Conferences

- Various Tiber Conferences over the last 15 years
- BSE workshop on External Validity, Generalizability and Replicability of Economic Experiments 2019, Barcelona, Spain
- FUR 2012, Atlanta, United States.
- ESA 2011, Luxembourg, Luxembourg.
- EAERE 2009, Amsterdam, the Netherlands.
- Bioecon 10 2008, Cambridge, U.K.
- EAERE 2008, Gothenburg, Sweden.

8.4 Research visits

- University of Chicago: 2009, 2011, 2012, 2014
- New York University, Abu Dhabi: 2018, 2022

8.5 Media

- 05-03-2026: interview GameChanger podcast
- 12-01-2020: interview de Volkskrant
- 24-05-2017: interview Freakonomics Radio
- 06-11-2017: interview BNR Radio
- 16-04-2017: interview BNR Radio
- 30-08-2016: interview BNR Radio
- 20-08-2016: interview de Volkskrant
- 15-05-2015: interview Studio Erasmus
- 15-03-2011: interview at Radio 5 'Hoe? Zo! Wetenschap'

9. Teaching (for each course over the last 5 years)

9.1. Courses taught

2025 – present: *Communicating with Data*, required second year course in semester 1 of the Economics program at TiSEM, roughly 100 students, average teaching rating over the last year: 4.75.

2016 – present: *Introduction to Behavioral Economics*, required second year course in block 4 of the IBEB Bachelor's program at the Erasmus School of Economics, roughly 400 students, average teaching rating over last two years: 4.06

2016 – present: *Inleiding gedragseconomie*, required second year course in block 4 of the IBEB Bachelor's program at the Erasmus School of Economics, roughly 800 students, average teaching rating over last two years: 4.32

2011 – 2024: *Experimental Economics*, required Master course for the program Behavioral Economics in block 2 of the of the IBEB Master's program at the Erasmus School of Economics, elective for other Master programs, roughly 80 students, average teaching rating over the last two years: 4.65

9.2. Contributions to teaching development and organization

2020 – present: member of the exam committee at the Erasmus School of Economics

2024: Project lead of an advisory board to include more sustainability into the curriculum of the first year Bachelor program at the Erasmus School of Economics (0.1 fte)

2019: Contributed to a MOOC on Excel skills

10. Impact activities

List of impact activities, the use of these by societal actors and the recognition received for them, among others:

10.1. Research grants obtained (type, amount, and period)

2019: NWO Vidi: €800.000, five year personal grant, plus one postdoc

2014: NWO Veni €250.000, three year personal grant

2013: EUR Fellowship €135.000, two year personal grant

10.2. Grant proposals prepared (and stage / evaluation achieved)

2025: NWO Vici: €1.500.000, first round ranking: 38th place (top 25 progressed)

2025: ERC Advance grant €2.500.000, awaiting first result

2025: Erasmus Trustfonds €30.000, awaiting first result

10.3. Contract research and consulting (kind, amount, and date)

2025: Ministry of Climate and Green Growth, €92.000, team project

10.4 Presentations at non-academic stakeholders

In the past, I have given talks about my work at CBS, the Ministry of Finance, ACM (Autoriteit Consument en Markt), and the municipality of Tilburg. I have talks scheduled at AFM (Autoriteit Financiële Markten) and CZ zorgverzekeraar.

11. Formal leadership roles

11.1. Internal roles at TiU

2025 – present: Director of the Tilburg Sustainability Center

2025 – present: Project lead at the Academic Collaborative Center for Climate and Energy

11.2. External roles

2022 – present: member of the scientific advisory board of “Stichting effectief doneren”

12. Other contributions/achievements not listed elsewhere

At the Erasmus School of Economics, I was able to change the policy regarding catering services. At ESE, the default is now to serve strictly vegan options. Those who want something else can ask for this. This nudge was then taken over EUR-wide (but with vegetarian catering as default).

13. Date on which CV was written

April 1, 2026