JOB TITLE	**Sales & Senior Sales Associate (Fashion)**
LOCATION	**IKEJA, LAGOS & CEDDI PLAZA, ABUJA**
SALARY RANGE	**₦250,000 – ₦650,000 MONTHLY**
TYPE OF EMPLOYMENT	**FULL TIME (ON-SITE)**
EXPERIENCE REQUIRED	**COGNATE SALES & MARKETING EXPERIENCE.**

JOB SUMMARY

We are hiring on behalf of our client, a leading brand in the retail fashion industry. The ideal candidates will be responsible for driving sales, delivering excellent customer experiences, building strong customer relationships, and supporting the achievement of the organisation's sales targets.

KEY RESPONSIBILITIES

- Relevant experience in sales, marketing, business development or retail sales.
- Demonstrated understanding of sales techniques, customer engagement and relationship management.
- Strong communication, negotiation and interpersonal skills.
- Ability to identify sales opportunities, meet targets and drive revenue growth.
- Ability to work effectively in a fast-paced retail environment.
- Experience in luxury sales is required; candidates from luxury-adjacent sectors such as banking, real estate and hospitality are encouraged to apply.
- Visual merchandising experience is an added advantage.
- Previous team leadership or supervisory experience is an added advantage for senior-level positions.

QUALIFICATIONS AND EXPERIENCE

- Cognate sales & Marketing experience
- Strong understanding of sales techniques and customer engagement strategies.
- Excellent communication and interpersonal skills.
- Ability to multitask in a fast-paced retail environment.
- Visual merchandising experience is an added advantage
- Experience in luxury sales required; candidates from luxury-adjacent sectors such as banking, real estate, or hospitality are encouraged to apply.

WORK CYCLE:

- One day off per week
- Every other week, two days off

ADDITIONAL BENEFITS:

- Pension Scheme
- Health Insurance
- Commission: Earn 1% commission upon meeting set sales targets, with additional incentives for exceeding goals.
- Paid Time Off (PTO)
- Professional Development: Opportunities for continuous growth through training programs and workshops to help advance your career.

Interested candidates can apply via the link below

https://forms.gle/jyLLDKBTJWm8tvM7