

Sales Report Tutorial

What should a partner report?



Sales of one or more of the following products or services.

Innovation Skills and Training

- Think Wrong Intensive (fixed fee)
- Leaders of Next Intensive (fixed fee)
- Think Wrong Facilitator Coaching 10%
- Leaders of Next Coaching 10%

Innovation System Development

- Innovation System Readiness Assessment 10%
- Innovation Playbook Development and Coaching 10%
- Innovation System Development Advisors 10%

Innovation Software

- Next Lab 90%. Automatically reported with codes

Innovation Interventions

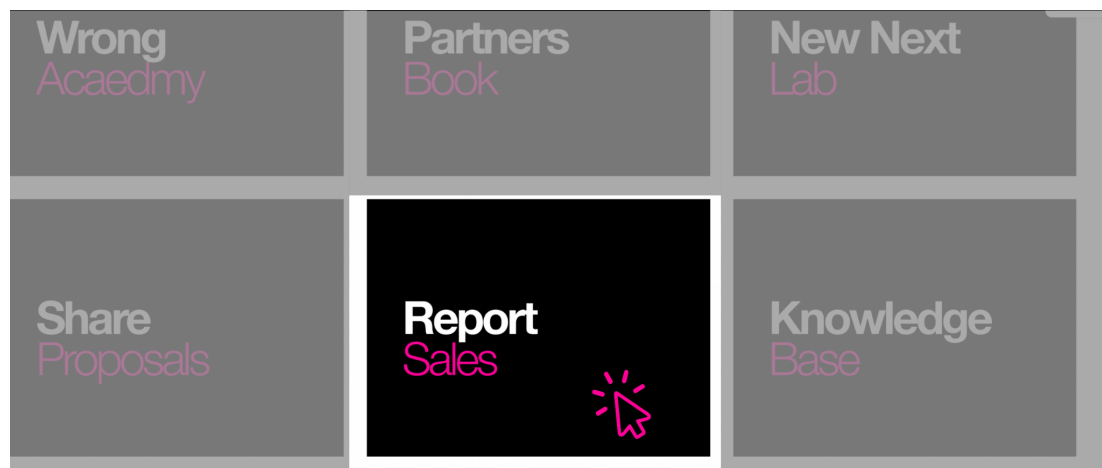
- Think Wrong Sessions or Blitzes 10%
- Think Wrong Sprints 10%

When should you report?

Every month between the 20th and the 29th, share your Sales Report.

1. [Go to Partners Portal](#)
2. Click on Report Sales, and complete the Sales Report Form

Let us know about your progress so that we can celebrate your success with all of our partners and our global community of Innovators & Instigators.



What fee information do we report?

Please report the total fees for Solve Next Products and Services in the Closed Deals Fee field. Be sure to include all fees, net expenses, and taxes.

Report closed deal fees. (Include products and services, exclude taxes and materials) * *partners_sales*

Company Property

USD

Revenue share: 90/10 for services; 10/90 for software (Partner/Solve Next)

You will be invoiced monthly for closed deals. The revenue share will be 90/10 for services and 10/90 for software (Partners/Solve Next).

You will receive monthly statements for your Partner Account. Each closed deal payment will be due within 5 days of the reported Client Payment Date.

To go directly to the form for reporting your sales [click here](#).