# HOW TO MATCH EXISTING CONTACTS AND ADD THEM TO A CAMPAIGN USING APSONA

## 'Cleanup' List for Processing

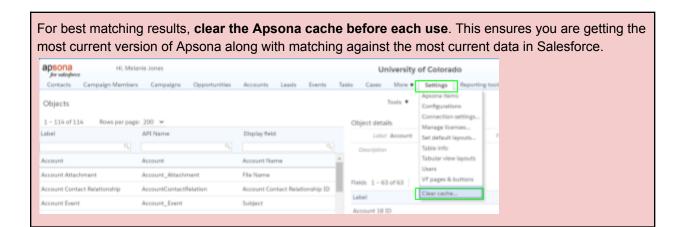
In the **Campaign Members** tab of **Apsona**, you can add Contacts (as Campaign Members) to a Campaign using any of the following fields to match:

#### ID Numbers

- Contact ID (15 digit)
- Student ID (SID)
- Advance ID (EID)
  - !TIP! Advance ID must be in a 10 digit format to match in Salesforce
- Employee ID (EmpID)

#### • Email Addresses

- Email
- UCB Email
- UCD Email
- o UCCS Email
- o SYS Email

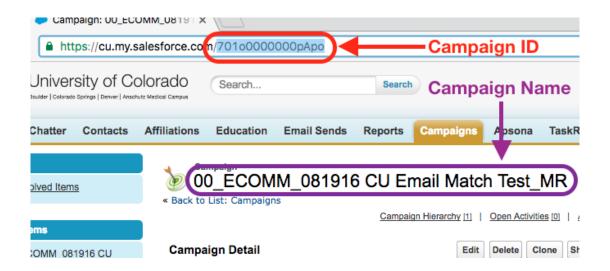


For the cleanest matching, remove duplicates in your spreadsheet before importing in Apsona cache before each use. This can minimize confusion and unnecessary troubleshooting.

# 1. Prepare your import spreadsheet by adding three required columns to your data:

- Campaign ID
- Status (Sent)
- Matching Criteria (an ID or Email Address; see above options)

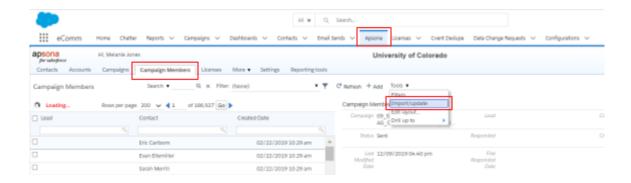
If your import file has other data (like First/Last Name) you can include these columns when importing. They will not be used during the import but will make troubleshooting any rejects much easier.



|   | A               | В               | С      |
|---|-----------------|-----------------|--------|
| 1 | Contact ID      | Campaign ID     | Status |
| 2 | 003o000000X8Jo0 | 701o0000000iykK | Sent   |
| 3 | 003o000000X9fr0 | 701o0000000iykK | Sent   |
| 4 | 003o000000X9BEE | 701o0000000iykK | Sent   |
| 5 |                 |                 |        |
| 6 |                 |                 |        |

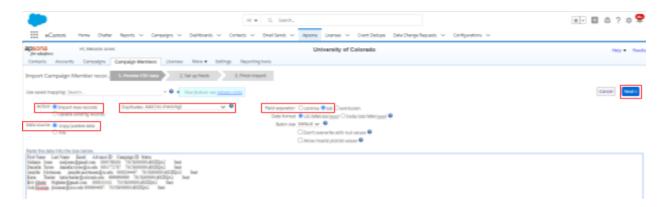
## 2. Login to Salesforce > Apsona

- You may need to add Apsona to your navigation.
- Select the Campaign Members tab
- Under Tools, select Import/Update



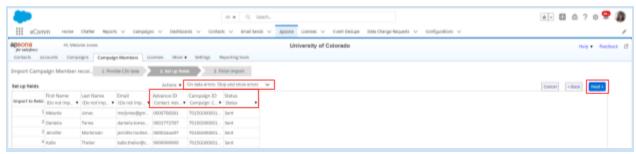
## 3. Complete Step One of Import Wizard | Provide CSV data

- Under Field separator, select tab
- Under Duplicates, select Add (no checking)
- Under Action, select Import new records
- Under Data source, select **copy/pasted data** radio button
- In text field, copy/paste all data from your spreadsheet (see step one above)
- Click **NEXT** (top right)

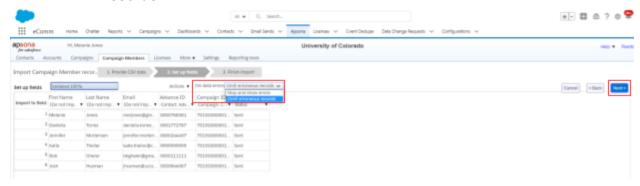


## 4. Complete Step Two of Import Wizard | Set up Fields Tab

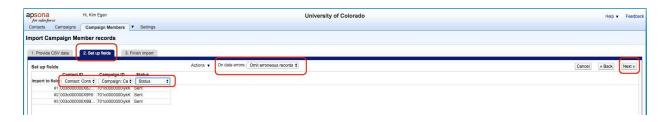
- First, map the columns from your spreadsheet to the proper Salesforce fields using the dropdowns above each column
  - o **ID or Email**: select the ID or email field you wish to match against.
  - Campaign: Campaign ID: this column should automatically map to the correct field, but if not, select "Campaign: Campaign ID" from the dropdown.
  - **Status**: this column should also automatically map to the correct field, but if not, select "Status" from the dropdown.
- Click Next (top right) to confirm no errors exist.
  - Note: Once you click Next, Apsona will "Validate" your data before proceeding to the next step. This can take a while if your list is long, so be patient.



 Close the pop-up and update the On data errors dropdown to Omit erroneous records

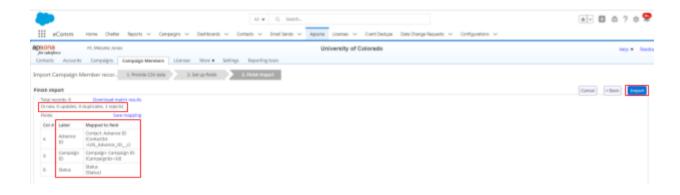


- Click Next (top right) to continue.
  - Note: Apsona will "Validate" your data before proceeding to the next step.
    This can take a while if your list is long, so be patient.



#### 5. Review and Import | Finish Import Tab

- Having validated your data, Apsona will give you a summary of how many ID or email matches were found (New), as well as how many were not found (Rejects).
  - Review the number of **New** versus the number of **Rejects** to determine if you would like to continue with the import and add the matched contacts to your campaign.
  - Review the field mapping summary to ensure you selected the proper fields in step four above.
    - If you do not wish to proceed, or if you need to fix something in one of the previous steps, click **Cancel** or **Back** in the top right corner.
- To continue, click **Import** in the top right corner. As with the validation process in the previous step, the import process could take some time.



# 6. Download Results and Compare to List | Finish Import tab

- When the import is complete, Apsona will reveal new options for you to download the results.
  - In the **Download the results of this import** box, make sure the last option (**Rejected**) is selected, and click the **Download** button to download the CSV file.
  - Click **Done** (top right).



It's worth scanning through the Rejected to determine the cause. It could mean Apsona:

#### did not find a match

- See if you can match the contact based on a different criteria. If you tried to match on Advance ID, next lookup email.
  - Once you are confident this contact does NOT already exist in Salesforce, you can:
    - Upload a new contact(s)
  - Repeat the steps above to add them to your campaign.

#### found multiple matches

 SOLUTION: Use Salesforce global search to find all records and determine best match. Add to Campaign manually

- TIP! To identify those with multiple matches, use Conditional Formatting to highlight any cells containing the word "matches".
- the contact is already a Campaign Member
  - SOLUTION: No action required

#### 7. Validate Your Results

• Verify that the contacts have populated in the respective campaign.

## Other Apsona Documentation

- 'CLEANUP' LIST FOR PROCESSING
- ADD NEW CONTACTS TO SALESFORCE