

We're hiring!

Strategy and Business Planning Manager for Retail

As a Strategy and Business Planning Manager for Retail at [Company Name], you will play a crucial role in shaping the company's success and future. This senior-level position will be part of the [Team] and will report to [Reporting To]. You will collaborate closely with [Teams Collaboration] to develop and execute strategic plans that drive growth and profitability.

Responsibilities

- Develop and implement strategic plans to drive growth and profitability in the retail sector.
- Conduct market research and analysis to identify trends, customer needs, and opportunities for innovation.
- Collaborate with cross-functional teams to develop and execute business initiatives.
- Monitor industry trends and competitive landscape to inform strategic decision-making.
- Identify and evaluate potential business opportunities, partnerships, and acquisitions.
- Lead the development and implementation of business performance metrics and KPIs.
- Ensure alignment of strategic goals with operational activities and resource allocation.
- Provide strategic guidance to senior leadership and contribute to the overall business planning process.
- Lead the development and execution of annual business plans and budgets.
- Oversee the analysis of financial and operational data to identify areas for improvement and cost optimization.
- Manage and mentor a team of strategy and business planning professionals.

Requirements

- Bachelor's degree in a relevant field.
- [X years of experience] years of experience in strategy and business planning roles in the retail industry.
- Proven track record of developing and implementing successful strategic initiatives.
- Strong analytical and problem-solving skills.
- Excellent leadership and team management abilities.
- Exceptional communication and presentation skills.
- Ability to work effectively in a fast-paced and dynamic environment.

- Strong business acumen and understanding of retail industry trends and dynamics.

Success Metrics

- Achievement of revenue and profitability targets.
- Successful execution of strategic initiatives.
- Development and implementation of innovative business strategies.
- Effective management of cross-functional teams and resources.
- Positive feedback from senior leadership and stakeholders.

Your role as a Strategy and Business Planning Manager at [Company Name] will be instrumental in driving the company's growth, development, and achievement of strategic objectives in the retail industry. By contributing your expertise in strategic planning, market analysis, and team leadership, you will have a significant impact on the company's success.

*To apply, please contact **Contact Name** at Email.*