

13:09:02 From David Clough To All Panelists : Hi All!

13:09:33 From Ken Kerrick : Hello everyone. Ken Kerrick...CISO from University of the Pacific.

13:10:23 From Laura Good : Feel free to introduce yourself in the chat! While we can't be together in person, we'd like to add some interactivity.

13:10:44 From David Clough To All Panelists : Hi All! This is David Clough. I run a technical & executive recruiting co with clients throughout NorCal and we are based in Rocklin so am looking to hear about the growing tech scene in the Sacramento Region.

13:10:50 From Megan Rutlen To All Panelists : Hello! Megan Rutlen here with Zeektek - a technology recruiting company in Sacramento.

13:10:52 From Patrick Tardif To All Panelists : Hello everyone. Patrick Tardif from PasswordWrench

13:15:46 From Laura Good : startupsac.org

13:16:26 From Laura Good : Here's our ecosystem map: <https://startupsac.com/sse/>

13:17:54 From Laura Good : Hi Patrick -- looking forward to your presentation of PasswordWrench!

13:18:56 From Laura Good : Raise your hand if you're wearing pants!

13:18:59 From Laura Good : j/k

13:19:56 From Jeff Bennett : You can check all the speaker and panelist bios on the event web page:

13:20:01 From Jeff Bennett : <https://startupsac.com/register-now-for-sutl-showcase-2020-cybersecurity-and-iot/>

13:20:49 From Laura Good : Here's a direct link to Peter Liebert's bio: <https://startupsac.com/sutl-showcase-2020/speaker-bios/#peterliebert>

13:21:38 From Laura Good To Amanda Barthelow and All Panelists : Hi Amanda! Thanks for joining us!

13:22:01 From Laura Good To Ash Roughani and All Panelists : Hi Ash! Good to see you here!

13:22:30 From Laura Good To Carrie Ellinwood and All Panelists : Hi Carrie! Good to see you!

13:23:39 From Laura Good : How weird! My dad and I were just talking about Masada yesterday!

13:24:20 From Laura Good To John Nogrady and All Panelists : Hi John - thanks for joining us!

13:24:45 From Michael Reese To All Panelists : I went there in 2008, what an awesome place

13:27:47 From Laura Good : If you're just joining us, you can check out the program details and speaker bios here: <https://startupsac.com/register-now-for-sutl-showcase-2020-cybersecurity-and-iot/>

13:32:53 From Laura Good : Who knew auto update was a key to cybersecurity? I guess I kinda knew it was important but it can be so annoying.

13:38:08 From Barbara Campbell : Thank you Peter! It's great to see you!

13:38:20 From Judy Jigarjian : Thank you Peter!

13:38:27 From Luciano Oviedo : question - thoughts on how relationship btwn privacy vs. security evolved due to cv19/WFH?

13:38:31 From Heath Spencer To All Panelists : Thank you Peter great description and discussion.

13:38:33 From Garrett Martel To All Panelists : Thanks Peter. It's great to hear from you again.

13:38:36 From Carmen Marsh To All Panelists : Thank you Peter! This was great!

13:38:40 From Michael Reese To All Panelists : Thank you Peter, great information!!!

13:40:33 From Megan Rutlen To All Panelists : Thanks Peter! Very insightful.

13:43:02 From Laura Good To All Panelists : Kim Ownes had a real life cybersecurity emergency today and had to decline to join at the last minute while she fights a security threat.

13:44:16 From Laura Good To All Panelists : To see the bios of our panelists, follow this link: <https://startupsac.com/sutl-showcase-2020/speaker-bios/#carmenmarsh>

13:48:10 From Laura Good To All Panelists : We started early with the panel because Peter's talk was a few minutes short. You have until 2:35 PM  
I accidentally hit the mute button and it wont let me unmute

13:50:15 From Laura Good : You can see the bios of the panelists here >  
<https://startupsac.com/sutl-showcase-2020/speaker-bios/#carmenmarsh>

13:51:17 From Laura Good : Kim Owens, CISO at the CA Earthquake Authority, had a real life cybersecurity emergency today and had to decline to join at the last minute.

13:53:43 From Kevin Tucker : Very awesome to hear innovation is the key!

13:55:27 From Laura Good : Are there any students in the house?

13:57:51 From Nathan Agyeman : Yes, 2nd year student from University of Massachusetts-Lowell studying CE

13:58:40 From Melvin Evans To All Panelists : Hi Laura, Yeah I am a Sacramento State student

14:01:27 From Laura Good : Welcome Nathan and Melvin!

14:04:19 From Laura Good : Storytelling is a critical skill for entrepreneurs!

14:07:27 From Laura Good : Startup Founders, are you looking for a cybersecurity expert to be on your board or to be an advisor?

14:08:40 From Laura Good : LinkedIn can be a great way to connect with your local network!

14:09:34 From Laura Good : If you click on the panelists names on the bio page, it will take you to their LinkedIn profile.  
<https://startupsac.com/sutl-showcase-2020/speaker-bios/#carmenmarsh>

14:10:50 From Laura Good : Oops - not on the bio page - click on their name on the program page >>  
<https://startupsac.com/register-now-for-sutl-showcase-2020-cybersecurity-and-iot/>

14:11:04 From Laura Good : I did not know that watermark tidbit!

14:12:17 From Laura Good : Here's the website -- explore the resources tab!  
<https://startupsac.com/>

14:13:37 From Laura Good : Community, peer-to-peer mentoring, so IMPORTANT!

14:15:36 From Judy Jigarjian : <https://www.linkedin.com/in/peter-liebert/>

<https://www.linkedin.com/in/malcolmharkins/>

<https://www.linkedin.com/in/matthewrosenquist/>

<https://www.linkedin.com/in/georgeusi/>

<https://www.linkedin.com/in/carmenmarsh/>

14:16:19 From Laura Good : If you have a question, please type it in the Q&A box, not the chat

14:17:36 From Laura Good : Passion is so key to success!

14:17:52 From Laura Good : Got a question? Type it in the Q&A box!

14:18:07 From Candice Morgan : Brilliantly put, Malcolm

14:18:42 From Malcolm Harkins : thanks candice

14:19:15 From Kim White To All Panelists : How do you see the areas of security and privacy coming together for Covid?

14:19:20 From Kim White To All Panelists : ie contact tracing etc

14:19:42 From Dave Petree To All Panelists : how can we formulate Sacramento to be the cyber security point on the CA Silicon/Bay Area triangle?

14:19:49 From Dennis Dahlquist : Can saving the chat stream be enabled for attendees to save? Thanks

14:20:06 From Kim White To All Panelists : Cleavland -- Healthcare!!!

14:21:09 From Jeff Bennett : Hi Dennis. I don't see an option for that in webinars. But, we'll save that and share it on the StartupSac website when we publish the recordings

14:22:38 From Dennis Dahlquist : Thank you

14:22:52 From Laura Good : It helps us moderate your questions if you type them in the Q&A instead of the chat.

14:25:14 From Kim White To All Panelists : wow -- never considered that

14:25:26 From Dennis Dahlquist : Focus on the passion the money will come - Oprah quote

14:29:21 From Laura Good : Back when I first got out of college, we called in "MIS"

14:36:39 From Dennis Dahlquist : @Laura, you audio is coming and going, hard to hear you.

14:38:58 From Jeff Bennett : Follow people on this panel to get more engaged in the local Cyber community

14:41:39 From Garrett Martel To All Panelists : Thank you Carmen, George, Malcolm & Matthew! Outstanding Panel Discussion!!

14:42:03 From Malcolm Harkins : thanks Garrett

14:42:25 From Laura Good To All Panelists : we need to end

14:42:51 From Ken Kerrick To All Panelists : I appreciate the feedback and your time.

14:43:46 From Judy Jigarjian : Thank you speakers, Excellent!

14:43:58 From Dennis Dahlquist : Thank you great session

14:44:03 From Nathan Agyeman To All Panelists : thank you!

14:44:08 From Aubree Taylor To All Panelists : Agreed!

14:44:24 From Aubree Taylor : Agreed!

14:45:22 From Kim White To All Panelists : can you post the agenda again

14:48:10 From Abhilasha Bhargav-Spantzel To All Panelists : Hi

14:48:16 From Alex Lemelev To All Panelists : Are we are on break?

14:48:54 From Jeff Bennett : We are on a short break

14:49:07 From Jeff Bennett : we will be starting up in just a couple more minutes

14:49:32 From Jeff Bennett : When we return, we'll be kicking off with the second panel discussion on Cybersecurity and IoT

14:49:56 From Abhilasha Bhargav-Spantzel To All Panelists : Hi Jeff and Laura, I wanted to make sure i can turn on camera and Microphone

14:50:25 From Jeff Bennett To Abhilasha Bhargav-Spantzel and All Panelists : Hi Abhilasha, I'll be enabling that shortly

14:50:33 From Abhilasha Bhargav-Spantzel To All Panelists : Great thanks Jeff

14:54:20 From Judy Jigarjian : <https://www.linkedin.com/in/michael-w-reese/>  
<https://www.linkedin.com/in/bhargav/>  
<https://www.linkedin.com/in/arehnavall/>  
<https://www.linkedin.com/in/kevin2kane/>  
<https://www.linkedin.com/in/davepetree/>

14:54:45 From Laura Good : You can check out our panelists bios here:  
<https://startupsac.com/sutl-showcase-2020/speaker-bios/#davepetree>

14:55:15 From Laura Good : Thanks Judy for sharing the panelists' LinkedIn pages

14:56:44 From Laura Good : Lots of design talent on this panel!

15:05:38 From Laura Good : I envision new storylines for horror flicks where the smart house attacks its human occupants.

15:11:33 From Dennis Dahlquist : Embedded security into IOT? Dual Authentication?

15:13:00 From Dennis Dahlquist : Open Raspberry Pi

15:15:06 From Laura Good : @dennis -- you made me crave a raspberry pie! :)

15:16:02 From Dennis Dahlquist : Yeah, they come up with a lot of food names.

15:17:10 From Laura Good : I was going to change my parent's wifi password to something shorter and easier to remember but after this discussion I think I'll leave it as the 16-digit random string that it is.

15:22:02 From Laura Good : Do we have anyone in the audience working on an IoT product?

15:22:26 From Judy Jigarjian : Business product owners working with dev teams need to have a security mindset so those discussions are two way when creating new or enhancing existing products.

15:22:40 From Dennis Dahlquist : Be sure to change the password from the one given by the manufacturer

15:23:10 From Laura Good : @dennis -- I changed it to p@\$\$word

15:24:13 From Dennis Dahlquist : Isolate systems with layers

15:25:13 From Heath Spencer To All Panelists : @laura you and everyone else watch this comedy routine just for a laugh <https://www.youtube.com/watch?v=aHaBH4LqGsl>

15:25:54 From Dennis Dahlquist : Leave features out of the stack if you are not using them

15:26:47 From Dennis Dahlquist : "If it is working, it doesn't have enough features"

15:29:07 From Laura Good : If you have a question please ask it in the QandA feature rather than the chat

15:34:41 From Dennis Dahlquist : More features!

15:35:04 From Dennis Dahlquist : Build to the used

15:35:07 From Dennis Dahlquist : user

15:38:08 From Dennis Dahlquist : Diversity is absolute necessary. We miss too much with one gender and one perspective.

15:41:19 From Judy Jigarjian : Very engaging and informative. Thank you!

15:48:06 From Laura Good : If you have questions for Heath, put them in the Q&A and reference Traitware

15:51:54 From Laura Good : If you have a question for Anders, put it in the Q&A and mention eze System

15:52:59 From Dave Petree To All Panelists : Hi Heath, I have an idea of how to integrate your system into my password recovery on file level encryption. I'll reach out to you later

15:53:09 From Laura Good : Links to all of the company's websites can be found on the program page near the end.  
<https://startupsac.com/register-now-for-sutl-showcase-2020-cybersecurity-and-iot/>

15:55:27 From Laura Good : If you have a question for Patrick, please type it in the Q&A and mention PasswordWrench

15:56:08 From Laura Good : Is there someone from Gatekeeper in the Audience?

16:01:30 From Laura Good : If you have a question for Daniela, type it in the Q&A and mention rThreat

16:07:16 From Laura Good : If you have a question for Bobby, type it in the Q&A and mention Capitol Energy Systems

16:07:57 From Aubree Taylor : The electricity bill! :O

16:13:32 From Laura Good : If you have a question for Mathew, type it in the Q&A and mention JAPA

16:16:16 From Laura Good : Links to all the companies' websites can be found near the bottom of the program webpage  
<https://startupsac.com/register-now-for-sutl-showcase-2020-cybersecurity-and-iot/>

16:19:42 From Laura Good : If you have a question for Linghong, type it in the Q&A and mentions DAE TECH

16:22:10 From Linghong Li To All Panelists : [linghong@daetech.us](mailto:linghong@daetech.us)

16:22:24 From Linghong Li To All Panelists : DAE Tech

16:25:37 From Laura Good : If you have questions for Tony, type them in the Q&A and mention Waterhound Futures

16:29:29 From Laura Good : If you have questions for Bess, type them in the chat and mention Phorena

16:30:47 From Laura Good : I need one of these lights!

16:32:57 From John Nogrady : Great job presenting companies!

16:32:58 From Jeff Bennett :  
<https://startupsac.com/register-now-for-sutl-showcase-2020-cybersecurity-and-iot/>

16:33:30 From Judy Jigarjian : Thank you Laura, Jeff, presenting companies, and panelists for this showcase. Well done.

16:34:35 From Jeff Bennett : Future Mobility Registration Page:

16:34:39 From Jeff Bennett :  
<https://startupsac.com/register-now-for-future-mobility-showcase-a-sutl-showcase-2020-event/>

16:35:00 From Linghong Li To All Panelists : A thousand thanks to Laura, Jeff, and SstartupSac!

16:35:00 From Jeff Bennett : Digital Health Showcase Page:

16:35:04 From Jeff Bennett :  
<https://startupsac.com/register-now-for-digital-health-and-life-sciences-showcase-a-sutl-showcase-2020-event/>

16:36:02 From Linghong Li : thank you!

16:36:12 From Dennis Dahlquist : Thanks all and esp Laura

16:36:26 From John Nogrady : Thank you.

16:36:38 From Carmen Marsh To All Panelists : Thank You Jeff and Laura!

16:36:45 From Ken Kerrick : Thanks again

16:36:48 From Jeff Bennett : Thank you all for coming!

16:36:51 From Bess Ho To All Panelists : Thank you you can reach out to me [bess@phorena.com](mailto:bess@phorena.com) or LinkedIn

16:36:58 From Carmen Marsh To All Panelists : And all the participants!

16:37:20 From Bess Ho To All Panelists : I would like to hear more feedback as we are working on customer development Need more customer interviews

16:37:50 From Laura Good : Good evening all!