

Social Psychology Application Exercise Name _____ Per. ____

Example	Most Appropriate Term
The cognitive component of group antagonism	stereotyping
The affective component of group antagonism	Prejudice
The behavioral component of group antagonism	Discrimination
What is the name of the Jane Elliott study?	“Brown Eyes Blue Eyes” or “Eye of the Storm”
“He’s hot!” What factor in attraction does this illustrate?	Physical attractiveness
“I’ve never fallen in love with someone I’ve never met.” What factor in attraction does this illustrate?	Physical proximity
“We’ve got so much in common. I feel like I’m looking at the female version of me!” What factor in attraction does this illustrate?	Similarity
If someone is “not like us” and is successful, we are most likely to give him/her what kind of attribution?	Situational attribution
A classmate asks us for help on one math problem. The next thing we realize, we are helping him/her with every problem on the homework.	Foot-in-the-door
A teacher treats you as though you are an idiot because of an older sibling. You start performing poorly even though you are a good student and are quite bright. What concept does this illustrate?	Self-fulfilling prophecy
When running at practice, you hate sprinting. But by the end of practice, you convince yourself that it helped. What concepts does this illustrate? 2x	Cognitive dissonance Justification of effort
When a brown-haired girl who hangs out with blonde-haired girls dyes her hair blond. What concept does this illustrate?	Conformity
When you run with slow people, you tend to run at a slower pace than your normal one and run at a faster pace than normal when you run with fast people. What concept does this illustrate?	Conformity
You see a person on the news who is similar to you (ethnicity, age, etc.) who is accused of beating his/her child. You think, “it must have been the child’s fault.” But if it had been a person not like you, you would have thought it was the parent’s responsibility. What concept does this illustrate?	Attribution Theory In-group Bias
You were with a group of friends who are attending a football game. Suddenly, someone from the other team hits your team’s player out of bounds, the crowd goes wild and everyone (including you) jumps into the melee. People are doing things they normally would not. What concept does this illustrate?	Deindividuation
When with one group of friends, Mary smokes, but when with another group of friends, she never lights up. What concept does this illustrate?	Conformity or normative social influence
In one of your homework assignments, the teacher asked you to “write your name here.” By doing so, what concept were you following? (term with **)	Obedience
The people I hang with are cool. We do all our homework, compete for the highest grades, play sudoku, listen to emo music, wear all black Hollister clothes, throw gang signs, shave	In-group bias

half our heads, and make up strange stories about taking over the world. Everyone else is an idiot. This is an example of what?

The Zimbardo prison study dealt with the issue of the importance of and the power of _____.	Social roles or roles
Joe finds Cindy fascinating. She listens to similar music, has been to many of the same places, and is quite a talented guitar player. He also gets funny feelings when he is around her that he cannot explain. He is feeling _____.	Attraction (or being in love/lust/infatuation)
Talking with friends and/or loved ones about what is going on in your life—your concerns and problems. What concept does this illustrate?	Self-disclosure
Chuy hates the relationship that he is in, but convinces himself that he will not give up on something he has worked so hard for. What concept does this illustrate?	Attribution Theory Justification of effort
When smart people, working together in groups, make really stupid decisions because no one was questioning each other. This illustrates which concept?	Groupthink
A classmate is a Detroit Tigers fan. He has bragged about their recent baseball success, especially with their sweep of the A's. You treat him poorly as a result of your not agreeing with his team of choice. You won't let him play in any of your reindeer games because he is "not like the rest of us." This best illustrates which concept?	In-group bias Discrimination
Adolf is a stern, organized, harsh father who insists that his children dress a certain way, act a certain way and do not disobey him. What kind of personality will his children likely have?	Authoritarian Personality
I am treasurer of my club and am very important to the club. I run the finances and take care of all things related to money. I am respected in my position. This best illustrates which concept?	Social role, status, social status,
When I am in any class, the teacher or the substitute is the boss. I follow their instructions because they are the authority figure. This best illustrates which concept?	Obedience or compliance (depending upon the definition of the latter)
I would like to become like the "Plastics" in my school. They are so popular and well-liked. I use their slang, dress like them, and join the same groups as they join. This best illustrates which concept?	Conformity, imitation (Bandura can fit in nicely here)
When Jim was a freshman at college, he missed home and felt unsure about where his life was going. He met some really cool people who gave him unconditional acceptance into their group. He stopped going to classes and began telling other people about the wonderful teachings of this group. Jim has probably been _____.	Brainwashed
Earl regularly tells his friends that he hates "those people." He claims that they are lazy and that they are taking over his neighborhood. Jim is experiencing what concept?	Prejudice, ethnocentrism
When the hippies of the 1960's counterculture were rejecting the ways of their parents, they went off and did the same things as nearly everyone else in their group—they bathed irregularly, they smoked pot, they took LSD, and all listened to the same music as each other. They were "guilty" of which idea?	Conformity
Julie and Johnny were dating for over a year until Johnny had to move away to college. They had kept the relationship going for several months into the new school year. However, Johnny kept seeing this new girl in one of his classes and was put into a study group with her for class. He could not help it, but felt very attracted to her. He then decided to break up with his girlfriend rather than cheat on her. Which factor of interpersonal attraction did he fall prey to?	Physical proximity

“I really dislike people who are not in my culture—they bug me.” Which concept does this illustrate?	In-group bias, ethnocentrism, depending how either is explained
---	--