## Social Media Strategy for VR Automoveis

# TRW-Analysis/Sugestions:

#### Top Players Analyze(Tik Tok/Ig):

- (1) Central car: CAR videos, (combine with memes), Car Photos, Car Videos with Copy, Communication of Bonuses/Advantages/Values/Special Dates, New Arrivals, FAQ always present, the existence of CTAs directing to the website (Go get News for Automobile reason)
  - (2) **AguiarAuto**: Just videos and photos (site match)
- (3) **AltaMontra**: High quality videos much better than the central car use of creativity with memes/effects/back music
  - (4) Class and Speed: Similar to Altamontra, with More CTAs (Services provided)
- -(5) NorteCar: Videos (Capcut trends). Video Showcase of cars 3 screens,
- -(6) **Equaçao Motor**: Testimonials with customers, even customers from outside the country, About the owner of the company, Communication of values, Good Quality videos, Introducing the whole team, Creativity, Bonus communication, funny videos

Unic Way: polls that you can choose between different generations of a car model ...

Goal: Generate comments, understand/Attract TARGET AUDIENCE. Drive audience to the website / Call

**Overall Strategy**: Model what the other do best to get attention, with implementation of a Unic WAY and some Al Ideas.

### Chatgpt work 1st Hand Ideas Prioritize what you can do from home

Before and After Photos: Showcase transformations of used cars after detailing and refurbishment.

Customer Testimonials: Share stories and feedback from satisfied customers who purchased used cars.

Car Spotlights: Highlight specific used cars in your inventory, focusing on unique features or selling points.

Comparison Posts: Create side-by-side comparisons of similar used car models to help potential buyers make informed decisions.

Interactive Polls: Engage your audience with polls about their preferences in used cars, such as favorite brands or features.

Tips for Buyers: Offer advice and tips for purchasing a used car, including what to look for and common pitfalls to avoid.

Trivia and Facts: Share interesting facts about various car models or the history of the used car industry.

User-Generated Content: Encourage customers to share photos of their purchased used cars and their experiences with your dealership.

Meme or Humor Posts: Use memes or humorous content related to the used car industry to entertain your audience.

Maintenance Tips: Provide simple DIY maintenance tips for maintaining and caring for used cars.

Car Care Tips: Share advice on how to keep used cars looking and running their best.

Interactive Quizzes: Create quizzes to help followers determine which type of used car best suits their needs and lifestyle.

Throwback Thursday: Share vintage ads or photos of classic used cars to tap into nostalgia.

Customer Appreciation Posts: Show gratitude to customers by featuring them in posts or offering special discounts.

Seasonal Promotions: Tailor content to seasons or holidays, such as "Summer Road Trip

Essentials" featuring used cars suitable for travel.

Interactive Stories: Use Instagram or Facebook Stories to create interactive polls, quizzes, or behind-the-scenes glimpses.

Customer Success Stories: Share stories of customers who found their dream used car at your dealership.

Car Industry News: Share relevant news articles or updates about the automotive industry.

Car Care Product Recommendations: Recommend products for cleaning, maintaining, and enhancing used cars.

Finance Tips: Provide tips and advice on financing options for purchasing used cars.

Customer FAQs: Address frequently asked questions from customers about buying or financing used cars.

Car Industry Trivia: Share trivia questions about the automotive industry and give shoutouts to followers who answer correctly.

Car Buying Tips for First-Time Buyers: Offer advice tailored specifically to first-time buyers looking for used cars.

Car Maintenance Tutorials: Create step-by-step tutorials for basic car maintenance tasks that can save money for used car owners.

Car Brand Spotlights: Highlight different car brands available in your inventory and their unique selling points.

Car Finance Explainers: Break down complex finance terms and explain different financing options available for used car buyers.

Car Technology Trends: Discuss emerging car technology trends and how they impact the used car market.

Holiday Specials and Gift Ideas: Offer special promotions or gift ideas for holidays, birthdays, or other special occasions related to used cars.

#### 2nd Hand Ideas

Feature Stories: Share in-depth stories about the history or unique features of specific used car models.

Car Modification Ideas: Share ideas and inspiration for modifying used cars to personalize them to the owner's tastes.

Interactive Challenges: Challenge followers to share their best car-related stories, photos, or tips for a chance to win a prize.

Top 10 Lists: Create lists such as "Top 10 Reliable Used Cars Under \$10,000" or "Top 10 Family-Friendly Used Cars."

Car Buying Myths Debunked: Address common misconceptions about buying used cars.

Featured Discounts: Highlight special discounts or promotions on select used cars.

Employee Spotlights: