

In this episode, Michelle explores the role of buyer's agents and highlights the qualities and responsibilities of buyer's agents in the property market.

Here's what you'll learn from today's episode:

- We understand the role of buyer's agents and discuss how this profession has gained popularity in the property buying landscape in recent years
- The different pathways to becoming a buyer's agent, including the need for a license, which varies by state in Australia.
- The value of working with experienced professionals and the need for apprenticeships or mentorships to learn critical skills such as negotiation, property selection, and due diligence.
- What the qualities and responsibilities of a buyer's agent are,, including the ability to critically evaluate properties, read strata reports, appraise properties accurately, and provide value to clients by helping them make sound property investments.

Speakers in today's episode:

Michelle May - [Michelle May Buyers Agents](#)

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