

Sujaya Bangalore Kempaiah

Experienced Apparel Merchandiser | Textile Technology Professional

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PROFESSIONAL SUMMARY

Experienced professional with expertise in merchandising, industrial engineering, and academic instruction. Skilled in sample management, data entry, and coordinating team operations. Proven ability to maintain accurate records, handle routine administrative tasks, and train new operators. Adept at ensuring smooth workflow and efficient production processes.

AREAS OF EXPERTISE

□ Data entry	□ Sample management	□ Report generation	□ Database management
□ Expense tracking	□ Email correspondence	□ Expense tracking	□ Data verification & accuracy
□ Inventory Tracking	□ Microsoft Excel	□ Business Meeting Coordination	□ Shipping and receiving

CAREER HIGHLIGHTS

High volume shipment: Coordinated High volume (80000+) production and shipment of Top Brands like AnnTaylor and Ecko Unltd. in each season (Summer, Spring, Autumn and Winter)

Costing and Pricing: Collaborated with Design and Production team to analyze cost implications of design changes and replacement of trimmings and accessories, leading to optimized pricing strategies for new apparel lines.

Sampling: Actively and efficiently involved in making samples like Proto samples, Salesmen samples, Pre-production samples, Top of Production samples.

PROFESSIONAL EXPERIENCE

Faculty (Diploma and PG Diploma in Fashion and Apparel Design), Bangalore University, Bangalore, India

As a Faculty I was responsible for developing and delivering engaging curriculum and lectures pertaining to Technical and Management aspects and topics of Fashion Designing that included both Theory and Lab work.

- Technical subjects included Fibre and Yarn science; Fabric science and analysis; Textile Wet Processing; Textile and Apparel Testing and Apparel Total Quality management.
- Management subjects included Fashion retail, marketing and merchandising; Entrepreneurial development program for Boutique management.

Apparel Merchandiser, Indus Intex Pvt. Ltd., Bangalore, India

Successfully managed end-to-end merchandising operations, including costing, sampling, material sourcing, and production coordination, ensuring timely deliveries and buyer satisfaction.

- **Costing:** Accurately costed styles detailed in the tech pack received from buyers, and adeptly negotiated final prices to ensure profitability.
- **Sampling:** Expertly managed the sampling process, including Proto, Fit, Salesmen, Pre-production, and Top of Production samples, ensuring all buyer feedback was incorporated and approvals were obtained at each stage.

- **Material Sourcing:** Efficiently sourced fabrics, trims, and accessories according to buyer specifications and secured necessary approvals.
- **Production Coordination:** Issued comprehensive factory files containing approved materials and styles, and coordinated production processes with allotted factories.
- **Time and Action (TNA) & Packaging:** Monitored work in progress (WIP) and deliveries according to the TNA report approved by buyers, providing timely updates, and ensuring adherence to packaging requirements

Industrial Engineer, Leela Scottish Lace India Pvt. Ltd., Bangalore, India

As an Industrial Engineer, I excelled in optimizing production processes, ensuring efficient material flow, and providing comprehensive training to enhance operator performance.

- **Operation Bulletin & Operator Allocation:** Created detailed operation bulletins and ensured smooth material flow by correctly allocating operators.
- **Capacity Studies & Follow-Up:** Conducted capacity studies, set realistic hourly targets, and followed up on low-capacity operators to implement corrective actions.
- **Data Entry & Monitoring:** Provided data for the skill matrix, generated weekly capacity reports, monitored WIP, and updated production boards regularly.
- **Method & Quality Assurance:** Ensured method documentation and quality specification sheets were available, and conducted drills to confirm operator understanding.
- **Training & Development:** Trained new operators using AAMT principles, and provided re-training and cross-training to enhance operator skills

EDUCATION

B. Tech in Textile Technology, Visveswaraya Technological University, Bangalore, India | 2004

MBA in Human Resource Management, Indira Gandhi National Open University, Bangalore, India | 2021

TECHNICAL PROFICIENCIES

MS Office | G-Suite