

Minutes		Location: Zoom online
April 19, 2022		Start Time: 6:34 p.m.
The Newark Partnership Board of Directors		End Time: 7:10 p.m.
Attending: Bob McBride, Paul Keely, Roy Lopata,, Jamie Zingaro , Dan Ritch, Tyrone Jones, Freeman Williams, Jack Levine, Chris Locke,, Matt Robinson Presiding Officer: Paul Keely Staff: Leann Moore Absent /Excused: Polly Sierer, Olivia Brinton, Kathy Matt Visitors/Guests: Stu Markham Mayor elect of Newark		
Item Topic	Summary of Discussion	Outcome/Action
Approval of Minutes of March 2022 Meeting	Motion: Lopata Second: Rich Unanimous approval	Minutes Approved without changes
Approval of Treasurer’s Report	Motion: McBride Second: Rich Unanimous approval. Memberships are improving (mostly renewals) Contributions from City of Newark and WLGore are in the bank. New software purchased/installed that will make membership services much more efficient; integrates well with e-mail software and quick books as well as credit card payment software. Software Company is handling import of the membership information and will provide links this week.	Report approved as presented

Executive Committee	2022-2023 Budget Timeline: Draft budget has been developed. Leann will review committee budgets with committees and then the Board will get a budget draft in advance of the May meeting. This will give enough time to consider and change things before the beginning of the fiscal year on July 1, 2022. Board members terms ending 6/30/22 Max Walton has been pursuing the interests of the ED Performance Review Paul and Polly met with Leann to review her performance. We are in the middle of the process with the HR committee outlined procedure.
Executive Director Updates	Administrative: Sponsorship update – WL Gore \$15,000 FY 22 sponsorship and Bloom Energy will contribute \$8300/year with 3 year commitment. Interfaith Dialogues – Connection Circles Leann has been helping several churches meeting with about 23 members meeting vial zoom. They are working out their interests in helping in the community together. Representing all of the largest faith communities in newark Christian/Hindu/Jewish/Muslim. Will meet fortnightly for the next 8 weeks. It is likely to develop a plan to help with food insecurity and homelessness. Membership: Membership New/Renewals update 22 NEW Businesss members along with the some renewals and duplications. A number of churches joined (probably because of dialog sessions) First Presbyterian , Islamic Center, Calvary Baptist joined recently. Fundraising/Grants: • Longwood Foundation Leann met informally with grant staff (virtually) in anticipation of an application in Civic Engagement and Workforce Development . They suggested enhancing the coordination of retaining UD students in local businesses for workforce development and attracting businesses. Leann will have a formal grant meeting in July. Longwood staff will review drafts before the formal meeting. This grant funding is not restricted and can be used for salaries or programs. • Chemours Second year funding approved and will be paid in mid May. This is for the sustainability project. TNP is the only grantee for the Newark site. Events: Alfresco Dining update: only 1 Main Street Closure this year. There will be Academy Street Beer Garden events in conjunction with the open-air concerts of Newark Parks & Recreation every Thursday night from May 12 to June 16 2022. Some restaurants will have a presence; TNP has purchased 6 picnic tables (with Logos) that will be used as our co-sponsorship.
Committee Updates	Non-Profit : 3 Part Diversity, Equity, and Inclusion Professional Workshop is in process; next session tomorrow. 51 registered for this session. First session on Mar 16 was a great success (39 registered and 37 actively attended). May 18 is the final session. About 40% of participants seem to be TNP members already with more joining. Nonprofit Committee is Planning a networking breakfast for the end of May (in person) at Newark Sr Center. This was very well received before the pandemic shut down in-person meetings. Civic Engagement Last Knowing Newark had to be cancelled due to lack of registration and bad weather. Cooch’s Bridge Historic Event is planned for May. Thinking about awards programs for Community Leaders/FirstResponders/others.

	Outreach to UD student population is continuing by working through Greek Life Interfraternity Council. Leann attended a recent meeting and Jack reported members reacted positively on presentation that Leann made. May 1 5K Race fundraiser on the Green for Gender Violence. UDance fund raising event is happening this year for the first time in many years.
	Economic Enhancement meeting held recently to discuss how successful other metro areas were in attracting businesses. A luncheon meeting is scheduled on May 4 with commercial RE brokers. Renee Beasley of City of Newark Planning Dept asked TNP to serve as a concierge contact for new business; Leann is creating cards with contacts that can be distributed to those who are interested. It is important to identify any governmental roadblocks that might hinder expansion or relocation. Purposely not including Star Campus development discussion in the meeting to encourage development in other areas of Newark.
Other Business: Stu Markham has requested a slot for TNP at City Council meetings regularly. This will be discussed at the next Council Meeting. Stu has researched and developed a potential contact at JPMorgan/Chase to begin discussions with them on support for TNP. He will make this contact when he is officially acting as Mayor of Newark (in a few days).	

Next TNP Board Meeting May 17, 2022 @ 6:30 pm via Zoom