

## **Application Process**

### **Aptitude Test**

應屆生求職網: <http://bbs.yingjiesheng.com/forum-60-1.html>

**Interview: Technical + Competency + CV/ Experience + Company related questions**

### **Technical (Investment Banking)**

Some generic questions (Accounting + Valuation)

<https://drive.google.com/file/d/0B6WQQWfNJkUrd3E1TIdsdUI4Rms/view?usp=sharing>

Deals – Search for company's landmark deals (1-2) + recent deals (1-2) in industry you are interested

Format: Background + Deal Rationale + Opinion

Background: Company description + overall deal structure + Implied premium (EV/ EBITDA multiple, P/E)

Deal Rationale: Why is the company doing the deal

Opinion: Do you think the deal make strategic sense and why

### **Competency**

Use STAR method, Situation -> Task -> Action -> Result

Prepare three stories

1. Facing challenge
2. Facing pressure
3. Leadership

### **Company Related Questions (Change the subject to the company you are applying)**

#### **Self Intro**

Try to link all your experience to build up to the current position you are applying

Illustrate the things you learn in each internship and highlight the reasons that make you take the next step. "I've learned ... however I've talked to ... and I'm more interested in ..."

#### **Why Credit Suisse?**

- **World's leading financial institution, strong positioning with both strong IB and PB**
- **Culture (Teamwork, Supportive)**
- **Leading Equity house in APAC,**
- **Number 1 in Equities in terms of Market share in HK, Taiwan, Singapore**
- **Been a part of multiple cross boarder landmark deals in China, Alibaba, Weibo**

#### **Credit Suisse Values**

- **Team Work**
- **Entrepreneurialism**
- **Excellence**

#### **Why are you interested in IBD?**

- Through participating in relative competitions, I know that I'm interested in Corporate Finance and valuing company
- I want to understand how entire deal orks rather than supporting it at the very end
- I interested in helping clients identifying problems for clients and solving problems for them
- Through talking to Bankers I figured IBD would be the place I want to be aiming at.

### What do you know about CS IBD?

According to my understanding, after talking to some bankers here

- Breakdown into two part: IBD and Global Markets Solution Groups
- IBD: Contact Clients, Model Valuation, and Industry Overview trying to pitch the client for potential transactions
- GMSG: Contact Investors, Road Shows and Pricing

### What is IBD? Do you know what IBD does?

At a high level, IBD advise and execute on capital raising activities and M&A for clients. Capital raising activities includes ECM selling equities, DCM issue bonds, M&A divestitures, or CS could provide leveraged finance. M&A could include advising on Buy-Side, Sell- side, and takeover offense and defense.

In terms of day to day jobs, at the analyst level I think I would be responsible for research, gathering data for models, prepare client preparation, internal memorandum, proof reading legal documents and translations, basically all the ground works.

### Why do you think you are suitable for the job?

- Strong Communication Skills
- Get job done and meet tight deadline
- Fast Learner (Product Control internship first week)

### What is difference between you and other candidates?

### Recent company news

#### 機票:

EVA Airline (長榮航空)

- <https://booking.evaair.com/flyeva/eva/b2c/booking-online.aspx?lang=zh-tw#x-oneWay>
- 出發日期: 2022/08/01
- 香港 -> 台北 (桃園機場)

#### 防疫酒店:

- <https://booking.taiwantravelmap.com/user/orderproject.aspx?m=396&p=12148&r=2191&lg=ch>
- 專案名稱: 防疫旅館住房方案 - 5/9後新政策檢疫8晚

- 房型: 美好客房 (豪華雙人房)
- 時間: 2022/08/01 - 2022/08/09
- 價錢: NTD \$38,400

當前酒店延長2晚 - 帝苑酒店

- [https://www.book-secure.com/index.php?s=results&property=cnhon27174&arrival=2022-07-30&departure=2022-08-01&rate=EB14-Rm-Only&accommodation=Deluxe-Room&adults1=1&children1=0&locale=zh\\_Hant\\_HK&currency=HKD&stid=v1b6gjuig&\\_fbtl=offers&style=DIRECT&Hotelnames=ASIACNHTLTheRoyalGar&hname=ASIACNHTLTheRoyalGar&FirstRoomName=Deluxe-Room&room=Deluxe-Room&FSTBKNGTrackLink=offers&FirstDate=220725;1;1;0&CurrencyLabel=HKD&redir=BIZ&rt=1657462247&nbNightsValue=1](https://www.book-secure.com/index.php?s=results&property=cnhon27174&arrival=2022-07-30&departure=2022-08-01&rate=EB14-Rm-Only&accommodation=Deluxe-Room&adults1=1&children1=0&locale=zh_Hant_HK&currency=HKD&stid=v1b6gjuig&_fbtl=offers&style=DIRECT&Hotelnames=ASIACNHTLTheRoyalGar&hname=ASIACNHTLTheRoyalGar&FirstRoomName=Deluxe-Room&room=Deluxe-Room&FSTBKNGTrackLink=offers&FirstDate=220725;1;1;0&CurrencyLabel=HKD&redir=BIZ&rt=1657462247&nbNightsValue=1)
- 時間: 7/30 - 8/1
- 房型: 尊貴客房 (Premier Room)