

# Selfie Reminder Video Script

## [File > Make a Copy]

Film a quick personalised selfie video the morning of the call and send it to your prospect. Use this script or tweak slightly to fit your sales process.

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### If you take sales meetings via phone/online:

Hi {FirstName}, it's {YourName} from {BusinessName}. I'm just {e.g walking the dog/in between clients} and wanted to shoot you a quick video.

I am looking forward to our session. I've got us down for {Day} at {Time}.

I had a look through your questionnaire and it sounds like you have amazing potential!

We're going to talk about {X}, {Y} and {Z} and make sure we set a really clear game plan.

Please make sure it's in your calendar for {Time} on {Day}. I have put aside the time for us to really get into things and get a plan in motion.

To get the most out of the session, please make sure you are somewhere quiet with strong wifi. Also grab a pen and pad to make some notes during the call.

You should receive email reminders just beforehand to make sure you are set.

And I'm super excited to see you again and get to work on giving you the clarity you need along with a plan of action.

I have to shoot so I will see you on {Day} at {Time}. Bye!

### If you take sales meetings in-person:

Hi {FirstName}, it's {YourName} from {BusinessName}. I'm just {e.g walking the dog/in between clients} and wanted to shoot you a quick video.

I am looking forward to our session. I've got us down for {Day} at {Time}.

I had a look through your questionnaire and it sounds like you have amazing potential!

We're going to talk about {X}, {Y} and {Z} and make sure we set a really clear game plan.

Please make sure it's in your calendar for {Time} on {Day}. I have put aside the time for us to really get into things and get a plan in motion.

To get the most out of the session, please make sure you arrive a few minutes early and {SignInToReception/MeetMeInReception}. I've gone ahead and sent you the address/directions in case you need them too.

You should receive email/text reminders just beforehand to make sure you are set.

And I'm super excited to see you again and get to work on giving you the clarity you need along with a plan of action.

I have to shoot now so I will see you on {Day} at {Time}. Bye!