

Amigos Group of Companies -
Rawalpindi, Islamabad

The Amigos Group of Companies - Rawalpindi, Islamabad

The Amigos Group of Companies is a Pakistan-founded business solutions company since 2010, with a global presence, offering a comprehensive range of services across multiple industries. Our focus is on efficiency, client success, and helping businesses grow.

Services and Industries:

- **Business Process Outsourcing (BPO):** Lead generation, virtual assistants, digital marketing, and inbound solutions.
- **Real Estate & Development:** Comprehensive services related to the real estate sector.
- **Marketing Solutions:** Full-spectrum marketing and advertising services.
- **Engineering Services:** Interior design and other specialized engineering solutions.
- **Global Investments:** Financial services and investment opportunities.
- **Welfare & Charity Initiatives:** Social welfare and charitable activities.

Key Features:

- **Global Reach:** Founded in Pakistan with an expanding international footprint.
- **Diverse Offerings:** Wide variety of services under one roof to meet different business needs.
- **Client-Centric Approach:** Personalized solutions designed to drive client success.
- **Digital Transformation:** Supporting businesses to adapt and thrive in the evolving digital landscape.

To learn more about us:

<https://amigosgroup.org/>

We operate nationwide, delivering high-quality services and professional support across a variety of industries.

Branches:

- Westridge 1, Lane 5 (Main Branch)
- Range Road
- Adyala Road
- Khwaja Corporation
- Saddar
- Phase 7
- Chandni Chowk
- Kalma Chowk

Campaigns We Run:

- B2B Sales
 - DME Campaign
 - ACA Campaign (Health Care Benefits)
 - Medicare Campaign
-

Role Overview:

All the campaigns we run are related to sales. By going through the detailed job descriptions for each campaign, you will get a better understanding of each role and which campaign might be the best fit for you.

Please note that HR will only contact you after you have submitted the application form. Make sure to mention the branch location that is most convenient for you in the form so that the respective HR can coordinate with you directly.

Why Join Us:

- Work with a dynamic and professional team across multiple industries.
 - Gain exposure to a variety of sales campaigns and learn new skills.
 - Opportunities for career growth and advancement.
 - Performance-based incentives and competitive compensation.
 - Supportive environment with training and guidance from experienced professionals.
 - Work at the branch location most convenient for you.
-

Note: To apply, detailed job descriptions for each campaign are provided below. Please choose the campaign that matches your experience and fill out the form accordingly.

B2B Sales

Amigos Engineering Services by Amigos Group of Companies

B2B Sales – Rawalpindi , Islamabad

Role Overview:

We are looking for motivated and dynamic Sales Executives for our B2B team. You will help general and sub-contractors with cost estimation, pre-bidding services, and quantities take-off to win more projects and save on estimation costs. Freshers can apply for entry-level positions, while experienced professionals can apply for Senior Sales Executive roles.

Key Responsibilities:

- Reach out to contractors and builders to generate new leads.
- Understand client projects and provide accurate takeoff and estimation solutions.
- Handle objections and qualify leads for potential projects.
- Coordinate with estimators to deliver proposals and estimates.
- Maintain client relationships for repeat business and referrals.

Qualifications:

- Entry-Level: Freshers with strong communication skills and interest in B2B sales.
- **Senior-Level:** Minimum 2 years of experience in B2B sales, preferably in construction, estimation services, or related fields.
- Excellent verbal and written communication.
- Ability to handle multiple clients and projects simultaneously.

Why Join Us:

- Impactful role in shaping company growth.
- Opportunity to work with a nationwide client base.
- Professional and collaborative work environment.
- Competitive salary with performance-based incentives.

Salary Package : up to PKR 70,000 plus incentives

Location : Westridge 1 and Phase 7

Apply Here: <https://forms.gle/N79CUF6abu6ttSZP8>

To learn more about us :

<https://amigos-engineering.com/>

ACA Campaign

ACA Campaign (Entry-Level / Freshers with Experience Preferred) – Rawalpindi

Role Overview:

We are seeking enthusiastic Sales Executives to join our ACA Health Care Benefits team. You will help potential clients determine eligibility and enroll in health care benefit plans. Freshers are welcome, prior sales or healthcare experience is preferred.

Key Responsibilities:

- Contact prospects to explain potential health care benefits.
- Gather client eligibility information and guide them through the process.
- Handle objections and educate clients about their options.
- Transfer eligible leads to licensed agents for enrollment.
- Maintain accurate records of calls and client interactions.

Qualifications:

- Freshers can apply, prior call center or sales experience is a plus.
- Strong communication and persuasion skills.
- Ability to follow scripts accurately and handle sensitive information.
- Comfortable working in a fast-paced B2C environment.

Why Join Us:

- Comprehensive training provided.
- Opportunity to grow within the healthcare sales sector.
- Performance-based incentives and career progression.
- Collaborative and supportive team environment.

Salary Package : PKR 50,000 plus incentives

Location : Range Road

Apply Here: <https://forms.gle/N79CUF6abu6ttSZP8>

DME Campaign

DME Campaign (Experienced / Senior Sales Executive) – Rawalpindi

Role Overview:

We are hiring experienced Sales Executives for our DME (Durable Medical Equipment) campaign. You will help patients qualify for braces and orthopedic aids covered by their primary health insurance, ensuring a smooth process from opt-in to delivery. Only experienced professionals should apply.

Key Responsibilities:

- Contact patients to confirm pain areas and eligibility for orthopedic devices.
- Collect necessary personal, health, and insurance information.
- Educate clients on product coverage and benefits.
- Coordinate with internal teams to ensure accurate and timely delivery.
- Handle objections and ensure a positive customer experience.

Qualifications:

- Minimum 2 years of experience in healthcare sales, DME, or insurance related campaigns.
- Strong communication, empathy, and customer service skills.
- Ability to handle sensitive personal and medical information with discretion.
- Proficient in call handling, CRM, and lead management.

Why Join Us:

- Work with a nationwide patient base.
- Opportunity to grow in senior sales roles.
- Attractive compensation with incentives.
- Professional and collaborative team environment.

Salary Package : PKR 50,000 plus incentives

Location : Westridge 1, Lane 5

Apply Here: <https://forms.gle/N79CUF6abu6ttSZP8>